KGB Defector Was Key Agent; Worked for West for 20 Years

the mission makes it clear that his

decision was wholly unconnected with the recent flight of the West

In press speculation that fol-

lowed the announcement, it was

suggested that Mr. Tiedge's sudden switch had alarmed the British in-

LONDON — Oleg A. Gordievsky, the senior Soviet KGB esdievsky, the senior Soviet KG alleged spies, was a double agent

for nearly 20 years, Western intelli-gence sources said Friday. British officials said that Mr. Gordievsky defected late in July or early in August because he feared that his cover had been blown.

He feared, the officials said that his life was in danger if he remained at his post as head of the London mission of the KGB, the Soviet intelligence service, for even a few

On Thursday, the Foreign and Commonwealth Office announced Mr. Gordievsky's defection and the expulsion of 25 Soviet officials ac-

telligence services because Mr. Tiedge might have tipped off Mos-cow about Mr. Gordievsky. Britain therefore, might have decided to call Mr. Gordievsky in. But authorizative officials said,

Ex-CIA Aide Cites Plan

THE HAGUE - A former intel- tified at least 11 U.S. citizens work-

ligence analyst for the U.S. Central ing directly with anti-Sandinist

that in 1981 the agency prepared a plan for President Ronald Reagan their information from rebel pris-

Speaking on the second day of a Americans identifying themselves

To Subvert Sandinists

Intelligence Agency told the Interguerrillas.

hearing in the court case brought as CIA agents.

national Court of Justice on Friday

to destabilize the Nicaraguan gov-

by Nicaragua against the United

Chayes, a lawyer for Nicaragua:

Were you advised of a plan being

prepared for the United States

president calling for covert action

chael, who worked under contract

for the CIA from March 1981 to

presented in support of Nicara-

gua's assertions that the United States has trained, supplied and di-

rected rebels in Managua.

The United States is boyeotting

the proceedings. It has asserted that Nicaragua had not previously

recognized the authority of the

United Nations body, which is also

According to numerous authori-tive U.S. sources. Mr. Reasan an-

proved the creation of an anti-San-

dinist paramilitary force in the fall

of 1981. The CIA spent an estimated \$80 million on the conflict until

Congress refused to continue fund-

ing in the spring of 1984, after it

was learned that Nicaragua's har-

bors had been mined under CIA

In his testimony, Mr. Macmi-chael told the court that a plan was

discussed in the Latin American

Affairs Office of the CIA in late

1981 to send a covert force of 1,500

Mr. Macmichael said that he had

held a top-secret security clearance.

He said the plan had been "put forward as a program to destabilize

the Nicaraguan government or re-

duce the menace Nicaragua posed

Asked by Mr. Chayes whether

Mr. Reagan had approved the plan,

Mr. Macmichael responded: "He

did." He did not say whether the

Mr. Macmichael said that the

CIA expected that the Nicaraguan

government would respond to the

plan had been put into effect.

armed men into Nicaragua.

PASE N

OR MOR

known as the World Court.

"Yes, I was," said Mr. Macmi-

Mr. Macmichael's testimony was

against Nicaragua?"

States, the former agent, David Macmichael, was asked by Abram

timing was wrong, that it was inconceivable that the West Germans, who have a poor security record, would have been told about Britain's spy high up in the KGB. The first disclosure that Mr.

Gordievsky had been working for The timing of his departure from the West came late Thursday from

Mr. Carrión said that the San-

oners, who he said had asserted

that they had been interviewed by

The Reagan administration is-

sued a 130-page report accusing the

Sandinists of backing, training and

arming guerrilla groups in neigh-boring countries, Renters reported

from Washington. U.S. officials

said the publication of the report

World Court trial.

U.S. Responds to Trial

in addition to pointing out that the

puted by the British, at least unofficially. Intelligence sources said that Mr. Gordievsky had worked for Britain from the start, while cooperating with the Danes as well.

Ninn-Hansen, who said that the Soviet agent had started working

for his government shortly after he was posted to Copenhagen in 1966

that Mr. Gordievsky had fed infor-

mation to them from 1966 until his departure in 1970 and again when

he was posted back to Denmark

Three Soviet diplomats were ex-pelled from Denmark in 1977,

probably on the basis of Mr. Gor-

According to these sources, Mr.

Gordievsky was "handed over" to

the British by the Danes when he

was sent to London in 1982 with

the diplomatic rank of counselor.

He was promoted to "London resi-

dent," or KGB station chief, a few

But that account was holly dis-

Officials in Copenhagen said

as a press attaché.

from 1972 to 1978.

months ago.

One retired covert operative said: "It's pure poppycock to sug-gest that we took him over from anyone else."

Plagued for years by revelations of treachery by Britons recruited by the Russians, the British government appeared determined to take as much credit as possible for hav-ing "turned" so key a figure. Mr. Gordievsky would appear to be the highest-ranking Western espionage source within the KGB who has ever been publicly identified.

Some diplomats in London say they believe that Mr. Gordievsky may have been responsible in 1983 for foiling the attempt of Michael Bettaney, an officer of MI5, Britain's counterespionage service, who has been apprehended and imprisoned, to become a double

Mr. Bettaney approached the Sohad been timed to coincide with the viet Embassy and offered information about MI5 operations but was "Despite Sandinista protestaturned down — possibly, it was tions," the report said, "the record argued, because Mr. Gordievsky said he could not be trusted. Mr. Gordievsky, 46, who is mar-

is clear that they had engaged in massive armed intervention in the neighboring states well before they ried and the father of two children, allege that the United States or still is undergoing interrogation at



A gatekeeper at Kensington Palace Gardens in London, known as "Millionaires' Row, where the Soviet Embassy is situated, said on Friday that the street was out of bounds to the press. Britain earlier had announced the expulsion of 25 Soviet officials for espionage,

South African Business Leaders Hold Talks With Black Rebels

LUANGWA GAME PARK, two previously hostile parties. Zambia — A delegation of white South African businessmen defied their government and held talks

this remote game park 310 miles Kaunda also participated. (about 500 kilometers) east of Luto bring peace to South Africa.

throwing white rule in South Afri-

South Africans" and reached "a people have been killed in the unrest in the past year.

Oliver Tambo, the president of the guerrilla organization, agreed wealth in the midst of unspeakable

able understanding" between the toward bridging this gulf and there should be a more equitable distri-The talks, held at the game lodge bution of wealth in the country."

of President Kenneth Kaunda of Friday with black guerrillas of the Recent moves by Pretoria are outlawed African National Con- likely to ease international presgress, which is dedicated to over- sure on the government. Page 2.

Zambia, centered on the future of Both sides said the meeting at South Africa's economy. Mr.

Mr. Tambo said he told the busisaka could be the start of an effort nessmen that the African National Congress wanted to nationalize Gavin Relly, chairman of South some industries but planned an Africa's giant mining company, overall mixed economy in a nonra-Anglo American Corp., said the cial democracy after South Africa's two sides spoke together "as fellow apartheid system was eradicated.

"We said the economy could be a good sense that more talks might mixed economy as far as we're conlead to a fruitful conclusion" of the cerned," Mr. Tambo said. "But we country's racial unrest. At least 650 explained we couldn't leave the large corporations operating as they do. "They represent tremendous

By William Branigin

Washington Peat Service
BANGKOK — An attempted

coup that left five persons dead

Monday and shook Thailand's

fragile democracy involved some of

the country's highest-ranking ac-

tive military officers in a broader

and more complex conspiracy than officially reported, according to

The coup attempt failed, he said.

when at least two key senior offi-

cers withdrew support for the plot

at the last minute because of con-

flicts over the spoils in a future

In bailing out, they left a core

group led by a cashiered former

army colonel waiting in vain for

anticipated reinforcements to help overthrow the government of Prime Minister Prem Tinsulan-

The plotter, who spoke on condi-

onda, the source said.

one of the initial plotters.

government

Mr. Relly, speaking separately from Mr. Tambo, said he would

WASHINGTON — The United States conducted the first flight test of its anti-satellite weapon against a target in space Friday, and the Congress on Aug. 20, said that the Pentagon said that the experiment administration "had been unable, Pentagon said that the experiment Pentagon officials said that the satellite proposal that was verifi-

radio signals "stopped on both the able, but that it was "seriously exsatellite and the missile," indicating that both had been destroyed. The test shot involved an F-15 fighter firing a test rocket with a nonexplosive warhead at an obsolete, six-year-old U.S. Air Force satellite traveling more than 200 miles (324 kilometers) above Vandenberg Air Force Base in California in a north-to-south polar orbit.

By Walter Pincus

Washington Past Service

An infrared homing device carried by the rocket maneuvered into the path of the satellite and the weapon destroyed it on impact.

Ground-based radars at Vandenberg and the North American Air Defense Command in Wyoming were used to track the war-

Plans for the test, like the antisatellite system itself, had provoked controversy in the United States and threats from the Soviet

The test took place one day after a U.S. District Court judge rejected a request by four congressman to enjoin it. In her ruling, issued in Washington, the judge said that the issue was political and "should not be determined in this forum."

Critics contend that the proposed system will trigger a new type of arms race in space. Moscow has said that if the United States holds "tests using anti-satellite weapons" against largets in space, it will "consider itself free of its unilateral commitment not to place anti-satellite systems in space.

who had been expected to attend dropped out after Mr. Botha ex-Late Thursday, after the judge's opinion had been released, a letter signed by 100 members of Congress was sent to the White House asking President Ronald Reagan to

ties have asked the United States to

take Colonel Manoon in, a request

that Washington is considering. General Tienchai Sirisamphan,

deputy army commander and one

of those officially credited with

foiling the coup, defended the deci-

sion to let Colonel Manoon and his

brother go on the ground that "we

had to race against time to defuse

the tension" and avert further

Lieutenant General Picht Kulla-

vanich, the commander of the First

Army Region, which includes

Bangkok, also helped facilitate the

departures, informed military and

The departures and the alleged

cover-up have drawn sharp criti-cism from civilians demanding a

full accounting of the coup at-

tempt. They have pointed out that,

unlike previous, largely bloodless

attempts, Monday's action resulted

in the deaths of five persons, in-

cluding two foreign correspon-

dents, and the wounding of nearly

portrayed him essentially as a pawn

in what one described as "a power

General Chaovalit, whose ap-

part of an annual military reshuf-fle, has been identified as General

Picht's main rival for the post of

The plotter who later withdrew

(Continued on Page 2, Col. 7)

army commander next year.

Associates of Colonel Manoon

civilian sources said.

bloodshed.

60 others.

chaiyut.

Weapon Test after his November summit meet-

ing in Geneva with the Soviet leader, Mikhail S. Gorbachev. Mr. Reagan, in a certification to to date, to identify a specific" antiploring with the U.S.S.R. arms

control arrangements intended to prevent an arms race in space." The anti-satellite weapon launched from the F-15 is not the first such system that the United States has developed. In the 1960s, the United States tested and deployed a nuclear anti-satellite weapon that was launched atop a Thor intermediate-range missile. The system was based on Johnston Island in the Pacific Ocean.

After the U.S. system was tested, the Soviet Union developed its own (Continued on Page 2, Col. 2)

U.S. Fears Soviet Looks Too Flexible

By Remard Gwertzman

New York Times Service WASHINGTON - U.S. arms negotiators in Geneva have expressed concern about what they perceive to be a Soviet public relations advantage gained in recent months. Reagan administration officials said.

According to the officials, the issue was raised by Max M. Kampelman, the chief U.S. negotiator, in a meeting on Thursday with Secretary of State George P. Shultz to discuss the next round of the Gene-

va talks, resuming next week. Mr. Kampelman was said to be frustrated at the Russians' ability to create the impression that by offering new ideas that were then rejected by the United States, they were more flexible than the Ameri-

Administration officials, in sepa rate interviews, contended that the opposite was the case -- that the U.S. negotiators had considerable flexibility to negotiate, but that the Russians had been uncooperative.

The Americans have not been given new instructions, officials said, because they already have sufficient ability to negotiate if the Russians make concrete offers.

No significant progress has been achieved in the first two rounds. although officials reported more substantial discussion in the sec-

ond round, which ended in July. The Americans are now going back to Geneva to see whether the Soviet side translates some public hints of flexibility into firm propos-

If this happens, there may be a basis for progress at the meeting between President Ronald Reagan and Mikhail S. Gorbachev, the Soviet leader, in Geneva on Nov. 19 and 20, senior administration offi-

cials said. This next round is due to adjourn in early November, allowing both sides two weeks to see whether there is a basis for issuing a statement at the summit meeting giving new instructions to the arms nego-

At Geneva, the Russians have insisted that there could be "radical reductions" in nuclear arsenals if the United States were to halt work on its space-based defense program. But the Soviet Union has not defined the scope of the reductions,

U.S. officials said. According to a senior official, Mr. Kampelman told Viktor P. Karpov, the chief Soviet negotiator, in a private meeting that the Soviet Union was missing an opportunity in not putting forth a figure to demonstrate its willingness for "radical" reductions.

The Russians have been waiting for the Americans to give up the space-weapons program before making concrete offers. But outside the negotiations, the Soviet side has suggested flexibility beyond what was introduced in the talks, officials said.

This has irritated Mr. Shultz, who told Foreign Minister Eduard A. Shevardnadze of the Soviet Union in Helsinki on July 31 that Moscow should bring up any new ideas at the negotiations and not in public forums, a senior official

"We assume that if a proposal is made public, it is not serious," one

Officials in Moscow have told American visitors that the Soviet Union would be willing to cut its forces by about 35 percent, not only in launchers, but in explosive charges. No such cuts were proposed in the Geneva talks.

The United States has been proposing a cut of at least a third in



General Naruedol Dejpradiyuth, secretary to the Thai Army, paying his respects in a Bangkok church to Neil Davis, an Australian cameraman, and William Latch, an American sound technician. Both men were killed in the coup attempt in Thailand earlier this week.

U.S. Retail Sales Up, Output Rises

By Jane Seaberry

Washington Post Service
WASHINGTON — U.S. retail proposed actions with "hot pursuit across its international borders, a sales increased sharply in August and industrial production showed a clampdown on civil liberties, and ultimately, the barassment of U.S. slight gain, the government reported Friday. Embassy personnel in Managua."

The CIA, he said, had assumed Government and private econothat the Sandinist reaction "would mists said the new data, when serve to demonstrate that the Nicaviewed with other recent statistics, raguan government was inherently suggested that the worst of the aggressive and a menace to its yearlong U.S. economic slump might be over.

neighbors, and would possibly allow for sanctions against Nicara-Other figures released Friday gua under the charter" of the Orgashowed that inflation remained unnization of American States. der control in August, with prices in other World Court testimony at the wholesale level falling 0.3 on Friday, Luis Carrion Cruz, Nic-aragua's deputy interior minister,

inflation rate for wholesale goods percent economic growth in the last at 0.8 percent, according to the La-half of this year. bor Department.

Private economists said the new statistics, when considered with the strengthen more than had been exother recent reports, suggest that pected but that it was unlikely to the rest of the year may see a moderate revival from the slow eco-nomic pace of the first half of the year. Those earlier ligures include a drop in the unemployment rate from 7.3 percent to 7.0 percent, an improvement of home sales and a surge in new car sales.

Beryl W. Sprinkel, chairman of President Ronald Reagan's Coun-cil of Economic Advisers, said Fri-increase in car sales was caused day that the figures reaffirmed the administration's prediction of 5-

Some private economists said that the economy probably would meet the administration's expectations. They also cautioned against reading 100 much into the figures for any one month.

Sales at retail stores rose 1.9 percent, following a 0.2-percent increase in July, the Commerce Department said. A large part of the August increase was the result of a largely by a reduction in the financ-(Continued on Page 2, Col. 4)

tion of anonymity, described a web of intrigue, bitter long-standing rivalries and personal ambitions among senior military officers as

He said that he had been invited to join the coup attempt by Colonel Manoon Roopkachorn, a former tank commander, but pulled out shortly before it was launched be-

cause of a conflict with one of its senior participants. His account tallied with facts already known about the coup attempt and has been confirmed on essential points by other sources. Among those who initially participated in the coup plot but later



Mr. Relly, acting as a spokesman

for the seven-man business delega-

tion, said Mr. Tambo's economic

views were not in line with the

South African government's

branding of the group as a "Com-

the South African businessmen's

point of view which he said was

President Pieter W. Botha of

South Africa said last Sunday that

it would be "disloyal" of the busi-

nessmen to meet with representa-

tives of an outlawed organization

that conducts a guerrilla war

against the white government. It

appeared that some businessmen

In Thailand, Disputes Foiled a Coup

High-Ranking Army Officers Were Involved, Plotter Says

He said the discussion reinforced

munist organization.

essentially reformist."

pressed his disapproval.

factors involved in the coup at-

were put on a Thai Air Force plane pointment is to take effect Oct. 1 as to Singapore, where they requested visas to enter the United States. His brother was driven to the Thai-

withdrew, the sources said, are senior officers who subsequently sources, high-ranking Thai authori-

rward, these officers helped Colonel Manoon and his brother, Manas, an air force wing com- play" by a disparate alliance of mander, leave the country just retired and serving senior officers hours after the 400 to 500 troops in against Mr. Prem and his newly their core group surrendered to appointed army chief of staff, Lieu-government forces, the sources tenant General Chaovalit Young-

Burmese border.

ing to put down the coup on behalf of the government. As part of a broad cover-up af-

Colonel Manoon and two aides

Manoon Roopkachorn were credited officially with help-

INSIDE



Senator Pete Wilson's measure to allow thousands of alien workers in the United States has been rejected. Page 3. Killings of civilians by both sides in El Salvador's civil war The Contadora group has pre-

sented a new peace plan for Central America. ■ Turkey has reinstated some elements of democracy, but civil rights still languish. Page 5.

ARTS/LEISURE ■ The best items at the Burlington House arts and antiques fair in London came from other

BUSINESS/FINANCE ■ Cessna Aircraft agreed to be acquired by General Dynamics

MONDAY

Krishna's birthday draws thousands of pilgrims to Brindaban, the city associated with the popular Hindu god's childhood.

Congressman Says Protectionist Bills Will Proceed Taiwan, Hong Kong, India, Brazil and Japan. votes showing they are acting on the issue in an The Ways and Means trade subcommittee era of record trade deficits. By Clyde H. Farnsworth

New York Times Service

WASHINGTON - Dan Rostenkowski, chairman of the House Ways and Means Committee, has warned the administration that its plan to draft trade legislation with Republican congressional leaders would not stop his panel from writing its own protectionist bills. At a news conference Thursday, the Illinois

Democrat said the panel would produce bills to curb textile imports and to impose a tariff surcharge on all imports from four countries. Mr. Rosten owski said President Ronald Rengan's "strategy of slowing the push for tougher trade policy isn't working." He said the administration would face "a crippling light with Congress" if the new Rea-

countries who keep out, or unfairly drive up the price, of U.S. products." Mr. Rostenkowski said his committee would take up the textile bill, which would cut back imports from the top 20 textile exporters to 1983 levels, before it starts drafting long-promised-

gan program fails to bring "retribution against

will vote on the bill on Thursday, and the full committee will vote Sept. 26, he said.

The chairman's timetable appears to assure that the textile bill, which commands support from about two-thirds of the House and half of the Senate, will be the first of about 300 pending trade policy. I don't think there is any substitute protectionist bills to reach the president's desk. Mr. Rostenkowski said a bill which would place 25 percent surcharges on imports from Japan, Taiwan, Korea and Brazil would be tak- of Senate hearings on the textile bill. en up next month as the next order of business after the tax bill. All four countries are running

big trade surpluses with the United States. Because Mr. Reagan has promised to veto both bills, there has been speculation that the sponsors would seek to attach the textile measure to a bill the administration wants, perhaps an increase in the national debt ceiling.

let his committee vote on it.

Another legislative aide said there was now a tax legislation. Particularly affected by the measure would be Indonesia, China, South Korea, bill out, since many members are eager to record room to appeal for special legislation," he said.]

[Senator John C. Danforth said Thursday that the Reagan administration's refusal to enforce unfair trade laws has forced Congress to take the lead. The Washington Post reported.
["I don't like the idea of Congress managing for a trade policy from the White House," said Mr. Danforth, chairman of the Finance Committee's trade subcommittee, at the second day

The Missouri Republican cited President Reagan's action last month in which he overruled an International Trade Commission recommendation and refused to grant import relief

to the U.S. shoe industry. ["When people bring unfair trade cases they should have some reasonable chance of getting relief," Mr. Danforth said. The shoe industry The chairman, who said he personally op- followed his advice in filing an unfair trade case, poses the textile quota bill, had earlier refused to the senator said, but "after years of effort they were told they were suckers."

["The result is what we see here today - large



Dan Rostenkowski

Earl

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AND SOCIAL SCIENCES.

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prime minister for a total of 10 years since 1969, has been under strict instructions from campaign managers to keep his temper and to refrain from vitriolic attacks on op-Ulf Adelsohn, leader of the

Winning Vote in Sweden

STOCKHOLM - The last opin-

ion poll to be published before Sweden's general elections, which

are scheduled Sunday, put Prime Minister Olof Palme's Social Dem-

ocratic Party narrowly ahead of the

opposition, with the left's parlia-

A forecast by the Swedish Insti-

tute for Opinion Research released

Friday said that the center-right

coalition that ruled Sweden from

1976 to 1982 would win 48.8 per-

cent of the vote, or 3.8 percent

The lorecast gave the ruling So-cial Democratic Party 45.3 percent

of the vote. With the 4.8 percent

that Mr. Palme's Communist allies

are expected to win, this would give

the left a hairline majority in the

The Social Democrats held 166

seats in the outgoing parliament

against 163 for the Moderate, Cen-

ter and Liberal parties. The Com-

munists, with 20 seats, supported Mr. Palme although he refused to

bring the party into his govern-

The Social Democrats and the

Communists together polled 51.2

percent of the vote in the 1982

The campaign has been domi-

nated by a battle between Social

Democrats and the Moderate Party

in which the personalities of the

two party leaders often seemed to

Mexican

Restaurant-Cantina

PARIS

weigh as heavily as the issues.

general elections.

AMSTERDAM

Warproess. 31 Tel: 24-29-11

349-seat Riksdag, or parliament.

more than in the last elections.

mentary majority slashed.

Moderate Party, whose outspoken-ness got him into trouble several times during the campaign, is a stark contrast to Mr. Palme's highbrow, patrician image.

Mr. Adelsohn has a weakness for wearing loud tartan checks and bright-striped blazers, and his style

is fast becoming a party hallmark.

In Test of New Space Weapon (Continued from Page 1)

Soviet rocket. The bomb, guided by radar, maneuvered close to its target satellite and blew up when it drew near. The Reagan administration has

pushed the anti-satellite project, citing the existing Soviet orbiting system as a threat to U.S. security. Moscow also sought to upgrade its system since the United States possessed measures that easily ammed the radar suidance of the Soviet weapon. From the late 1970s to 1982, the Russians tested a new, infrared-guided version of their or-

biting anti-satellite weapon six times, and each time it failed. ■ Scientists Oppose Research A recently formed group of American scientists and engineers is trying to get colleagues across the United States to refuse to participate in the Reagan administration's research for a space-based ported from Cambridge, Massa-

The campaign, announced there ground.

U.S. Knocks Out a Satellite

months ago. It has spread to 39 campuses, according to the orga-nizers, and has gathered signatures from fewer than a thousand of the tens of thousands of professors and graduate students in physics, chemistry, engineering and the computer

ceived and dangerous.

General James A. Abrahamson. the director of anti-missile research, said Thursday that a large "weapon grade" laser destroyed its

The test did not appear to represent a breakthrough, since chemiobjects in the past and since both laser and target were fixed to the

Reform May Ease Pressure on Pretoria

Among the other EC measures.

which were also approved by two future EC members, Spain and

LONDON - Moves in South Africa to scrap fundamental race laws are expected to ease the external pressure on Pretoria, with most Western governments resisting calls to impose tougher sanctions.

Western diplomats said Friday. South Africa can earn some breathing space if it goes ahead with major reforms in areas like black citizenship and abolition of pass laws, official and diplomatic sources in several Western capitals

Sharper economic sanctions were not ruled out but the sources said the South African crisis would have to deteriorate further before governments took measures that could worsen domestic unemploy-

were still perceived as the main motors for change inside the white-ruled republic. The sanctions imposed this week by the United States and nine of the 10 European Community states - Britain refused to go along with its EC partners - avoided tough

restrictions on trade and often

merely restated restrictions already

Twin pressure from internal op-ponents and the world business community, rather than sanctions,

Belgium said Friday that it was withdrawing the accreditation of South Africa's military attache in Brussels in the first concrete implementation of the limited sanctions agreed to on Tuesday by the Common Market.

Retail Sales in U.S. Are Up Sharply

ing rates charged by large auto-makers. Sales would have been up 0.4 percent had it not been for the

improvement in the auto sector. Production at factories, utilities and mines increased 0.3 percent while activity at manufacturers, battered all year by imports, jumped 0.5 percent, the Federal

Together the data give the best

many months," said Allen Sinai, chief economist for Shearson Leh-

man Brothers.. Mr. Sinai said the industrial production figures "are hinting that the worst is over for U.S. manufacturing. However, it does not indicate that we're off and running and the industrial sector is on the road to recovery.

David Jones of Aubrey G. Lanston Securities said, "Clearly conperformance of the economy in sumers are spending again."

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dreds of thousands of European ain's Anti-Apartheid Moves passport-holders among South Africa's whites had helped prevent

Anti-apartheid movements in Portugal, were a ban on arms sales Europe and the United States and purchases, an oil embargo and agreed that the reforms now being a halt to new nuclear cooperation and sales of sensitive technology. considered in South Africa would allow Western governments to ease in Brussels, community officials their pressure.

Genscher almost went too far in

backing the EC sanctions.

said this week's sanctions were the maximum possible at the moment. "Externally, they provide a few more straws to those opposed to sanctions," said Mike Terry of Brit-Diplomats said concern about hun-But he felt the respite would be brief if Pretoria failed to accept the proposal abolishing pass laws.

tougher steps.
The government of Chancellor The changes on citizenship and Helmut Kohl of West Germany pass laws "would have made a dilalso opposes economic sanctions saying they seldom hit the right ference 10 years ago," Mr. Terry target. Diplomatic sources said Foreign Minister Hans-Dietrich said. "The question now is 'Who is going to rule South Africa?"

ground to make the prospect of

further talks quite valuable."
Mr. Tambo's delegation was

Rebels, White Businessmen Hold Talks, Praise Outcome

(Continued from Page 1) support calls for the release of Nelson Mandela, the imprisoned leader of the African National Con-

He said the two sides found "considerable unanimity of view about the importance for South Africa of structuring a coherent and sensible society in the future."

should be done, as one might imag-ine. But I think we found enough

made up of six members of the organization's ruling body, the national executive committee. They included blacks, people of mixed race and Asians. Mr. Relly's party included Zach de Beer, executive director of An-He said there was "some disagreement about the way this glo American; Tony Bloom, director of Premier Milling Group, a

> Foundation; Hugh Murray, editor of Leadership SA, a business quarterly; Tertius Myburgh, editor of the Johannesburg Sunday Times and a manager of the South African Associated Newspapers Group, and Harald Pakendorf, editor of Die Vaderland, an Afri-

food distributer; Peter Sorour, ex-

ecutive director of the South Africa.

kaans-language newspaper.

Meanwhile, in Johannesburg,
the South African government
banned a church conference which was to have been addressed by the Nobel Peace Prize winner, Bishop Desmond M. Tutu, barring five religious leaders from entering the country. (AFP, AP)

ROME (Reuters) - Chancellor Fred Sinowatz of Austria has asked Prime Minister Bettino Craxi of Italy to intervene in problems involving the region of South Tirol. saying these overshadowed Austrian-Italian relations. After World War I, the territory was ceded to Italy, which calls it Alto Adige, but it has a German-speaking popula-tion that identifies more closely Mr. Sinowatz, on a visit to Rome, said Thursday that many provisions of a 1969 autonomy agreement had been implemented

Fred Sinowatz

Karpov Wins; Chess Match Now Even

WORLD BRIEFS

Ugandan Army, Rebels Reopen Talk.

DAR ES SALAAM Tanzania (Reuters) — Peace talks between Uganda's military rulers and rebels of the National Resistance Army

resumed unexpectedly Friday after fighting Thursday ended a cease-fire that had begun in July, when the army removed President Mitton Obote.

The change of venue for the talks, from Nairobi, and the timing of the meeting many removed president Mitton Obote.

meeting were not disclosed in advance. Official sources said Tanzania's president, Julius K. Nyerere, chaired the meeting.

WEST SPRINGFIELD, Massachusetts (AP) — President Ronald Reagan's special envoy on acid raid said Friday that the issue demands

immediate action, not the continued study advocated by the administra-

Drew Lewis said at a meeting of New England governors. "I will

recommend the administration acknowledge there is a problem. To say that sulfide, a sulfur compound, doesn't cause acid rain seems to me the

Prime Minister Brian Mulroney of Canada also appointed a special envoy. William G. Davis, to explore with Mr. Lewis a joint solution to the

Sinowatz Presses Craxi on Alto Adige

same as saying smoking doesn't cause cancer.

with Austria.

but he asked Mr. Craxi "personally

to intervene in order to overcome the last obstacles." Political com-

mentators said these included rais-

ing German to the same rank as

Italian in courts, police stations

and on the state-owned radio.

U.S. Action on Acid Rain Is Sought

MOSCOW (Reuters) - Anatoli Karpov, the world chess champion. won the fourth game of his world title rematch Friday against Gary Kasparov, when Mr. Kasparov resigned after the champion's 63d move. Mr. Karpov and Mr. Kasparov now stand even in the series, which is

limited to 24 games, at two points each.

Each player now needs five more victories to take the title. Otherwise. the victor is the player with most points after 24 games, with one point for a win and half for a draw.

The game was Mr. Karpov's first victory against Mr. Kasparov in his

Door Jammed in U.K. Plane Disaster LONDON (Reuters) - British investigators said Friday that a faulty escape chute temporarily jammed an emergency door aboard the Boeing 737 jetliner that burst into flames on takeoff in Manchester last mouth,

killing 55 persons. The Ministry of Transport said in an interim report that the captain had ordered the aircraft evacuated via right-hand exits after an engine exploded, ruptured the fuel tank on the left wing. The report said that one crew member rushed to open the right front

door. "However," it said, "a cover over the inflatable slide jammed

between the door and door frame, preventing the door from opening fully." The crew member finally opened the faulty door with difficulty after releasing the door on the aircraft's left side which bore the brunt of

Nimeiri Leaves Egypt Home in Exile

CAIRO (Reuters) — The deposed Sudanese president, Gaafar Nimeiri, has left his home in exile in Egypt, security officials said Friday.

but they declined to say where he had gone.

The Sudanese government recently stepped up its campaign for Major General Nimeri to be handed over to face charges, including corruption and treason. He was on his way home from the United States in April when the Sudanese military overthrew his government and put General Abdul Rahman Swareddahab in his place. General Nitneiri, who has scheduled stopover in Cairo, decided to remain there.

For the Record Portuguese officials said Friday that 49 deaths had been confirmed in a collision between two trains in central Portugal on Wednesday. But they said the final toll could be raised as more remains were collected from the

President Raul Alfonsin of Argentina arrived Friday in Yugoslavia on the first leg of a nine-day tour aimed at increasing ties with Belgrade, Boun and Paris. Ariane Mission Is Aborted When Rocket Loses Altitude

board.

KOUROU, French Guiana -The 15th mission of Europe's forced to activate explosive charges Ariane rocket was aborted when on the rocket. the rocket lost altitude just after it was launched. Engineers destroyed its trajectory on the radar screens the craft and two satellites on in mission control, Mr. Mitterrand

As the French president, Fran-

çois Mitterrand, watched at mis-

sion control here late Thursday, the

Ariane flight safety officer was

forced to destroy the launcher and trial set of launches," an Arianeits cargo of two telecommunications satellites a little less than 10 minutes after a perfect lift-off. The mission, which will cost about \$145 million in insurance for the two lost satellites, marked the

place satellites in orbit for commercial customers. The lost satellites belonged to the newly created European Telecommunications Satellite Organization and to GTE Spacenet Corp.

first time that Ariane had failed to

A statement from Arianespace. the organization that markets pay-load space on Ariane, said that the into orbit.

(Continued from Page 1) from the coup attempt gave this account of events leading up to it: Colonel Manoon, who was dismissed from the army for helping to lead a coup attempt in April 1981, told associates that he had

er coup.

The source accepted Colonel Manoon's invitation to join the plot and was told that the core group of soldiers loyal to Colonel Manoon and his brother would be supplemented by 3,000 to 4,000 troops from other units. The plan was that, once the Prem govern-ment was overthrown, key cabinet

received a go-ahead to stage anoth-

become the new prime minister, Serm Na Nakhon would be deputy premier and defense minister and Yos Thephasdin would become interior minister. The three retired generals were with Colonel Manoon's rebels in

third-stage motor had failed to ig-nite. The flight safety officer was

After watching Ariane fall from

said: "I am disappointed, of

course, but above all I am disap-

pointed for the technicians. It will

"When we had two failures in the

space official said, "we took nine

months off to cure the problem.

This is a setback but not the end of

The countdown had been free of

problems, and all systems had

shown clearance for a lift-off. The

launch was perfect, with the 42-

meter (139-foot) rocket climbing

Elation turned to stunned silence

into the night sky over French Gui-

as the mission was aborted, bring-

ing to an end Ariane's record of

nine consecutive successful

work the next time."

the world."

Disputes Foiled Thai Coup

launched, the informant said, disputes developed over who work detect the posts of interior minister and army commander, and the two key serving officers failed to pro-

their headquarters during the coup attempt, but senior loyalist officers asserted after the rebel surrender that they had been forced to join the coup against their will.
Only hours before the coup was

vide the needed support troops. Tensions are still running high, the Source said

Under the patronele of the Association of private schools (AVOEP) and the Tourist Office of Lake of Geneva Region (OTV). Francoise Clément. International Herald Tribune posts would be taken by three rer your nearest IIIT represes Kriangsak Chomanand would

Thursday, began gathering signa-tures at Cornell University and the system, consisting of a bomb that was launched into orbit by an SS-9 University of Illinois several

> The four-paragraph pledge that is being distributed calls the Strategic Defense Initiative "ill-con-

■ Laser Test Cited

target, a stationary section of a large missile, in a test last week The New York Times reported in shield. The New York Times re- cal lasers have destroyed metallic

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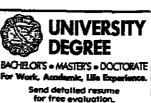
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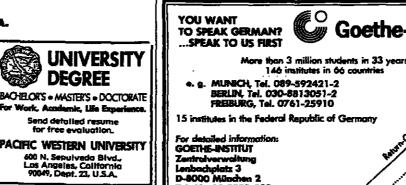
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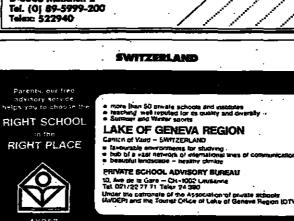
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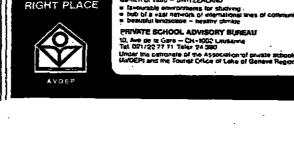


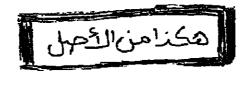
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GERMANY





AMERICAN TOPICS

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Crop Thieves: A Growing Menace

Crop thieves are no longer just kids raiding the watermelon patch or tramps creeping into the chicken coop, but wholesale operators who are costing California farmers and food packers about \$50 million a year in stolen crops, the Los Angeles. Times reports. The California Rural Crime Prevention Task Force can the avenue has madding vention Task Force says the amount has quadru-

pled over the past five years.
As small family farms are taken over by corpo rate spreads encompassing thousands of acres, sheriff's deputies are having trouble catching up with the thieves. Increasingly, the big agricultural companies, or small farmers pooling their resources, are hiring their own guards to parrol the fields in pickup trucks and helicopters.

Short Takes

Chemical Bank's floating branch, the 36-foot (11-meter), 216-horsepower, diesel-driven Cee Bee, is closing down for the winter after plying Fire Island off New York's Long Island. One occupational hazard for the crew — skipper, accounts officer and teller — is listening to jokes about liquid assets, floating loans and something fishy in the accounts.

More than 100 countries provide maternity leave, but the United States is not among them. Representative Patricia Schroeder, a Democrat of Colorado, has introduced a bill that would mandate four months of unpaid, job-protected leave for employees who have a newborn, newly adopted or seriously ill child. The bill would establish a committee to determine the feasibility of paid leave Labor, feminist and child-welfare groups support the measure. A spokesman for the U.S. Chamber of Commerce says the chamber generally opposés new demands on employers.

The California state lottery starts next month, and a \$22-million advertising campaign will stress

the "fun" of it all. A list of rules drawn up by the lottery's administrators said that it "shall be portrayed by an image of fun and entertainment while trayed by an image of run and entertainment while maintaining the dignity of the state," and lottery as a gambling activity, or as having any connection with gambling." The odds against being one of the \$2-million jackpot winners are 25 million to 1.

Shorter Takes: Dallas, its expressways chronically clogged with cars, is going ahead with a 143-mile (230-kilometer) rail transit system. It will be the second biggest in the country after New York's 230-mile network and will cost \$10 billion.... New England had a per capita income of \$14,421 last year, the highest of any U.S. region. The national average was \$12,789. ... According to federal statistics, for every 100 American women over the age of 85 there are 42 men. . . Twenty percent of all new cars in the United States are leased instead of sold, and the figure is expected to grow to 50 percent in five years.

High-Flown Drive Fails to Take Off

When the Air Transport Association, an airline lobbying group, heard that the Federal Aviation Administration might tighten restrictions on baggage that passengers carry on airplanes, it organized a write-in campaign among air travelers to

Of the first 230 letters it has received copies of, however, 108 called for stricter rules, The New York Times reports. The passengers said they are as bothered by cabin luggage as are members of the Association of Flight Attendants, which called for Although federal regulations require that carry-

on baggage be of a size that can be stored under a seat or in a higgage compartment, flight attendants say passengers have managed to bring aboard surfboards, bird cages, cellos, lamp shades, fishing poles, tents and microwave ovens.

— Compiled by ARTHUR HIGBEE



AND SO TO SLEEP — In preparation for her flight aboard the U.S. space shuttle Challenger in January. Sharon Christa McAuliffe, 37, tries out a sleeping bag during a tour of a training simulator. The high school social studies teacher from Concord, New Hampshire, is assisted by Jack Lew, a mission training specialist.

U.S. Senate Kills Proposal to Admit Thousands of Alien Farm Workers

By Robert Pear

rowly rejected a proposed amend- and Naturalization Service.

The sponsor of the immigration harvest their crops.

"This bill," he said, "would force bill said Thursday that he expected

debate. when the secr Mr. Wilson, a California Republican, had contended that without

Sponsored by Senator Alan K. hired. If there was a "pattern or practice" of violations, the employ-er would be subject to a penalty of \$3,000 to \$10,000 for each illegal alien hired

The bill would grant legal status to illegal aliens who have lived in the United States since Jan. 1, 1980. But, in addition to attempt-

marked a "softening" of the origi-

tadora group in September 1984.

The group has been trying since

January 1983 to negotiate a peace

where the foreign ministers of the

ing to slow the flow of illegal immi- the United States. "How will the WASHINGTON — The U.S. penalties for employers, the legisla-senate, continuing debate on a tion would strengthen enforcement comprehensive bill aimed at curbgration with the civil and criminal ing illegal immigration, has nar- Border Patrol and Immigration

ment to admit thousands of aliens Mr. Wilson said the bill would to the United States as temporary cut off the supply of workers that farmers need, on short notice, to

passage within the next few days.

The vote was 50-48, with 33 Rebut irrevocably rot in the fields or publicans and 15 Democrats sup- on the trees if warm weather haspublicans and 15 Democrats supporting the amendment. It was proposed by Senator Pete Wilson as the Senate began a second day of debate.

On the trees it was in washing washing the amendment. It was proposed by Senator Pete Wilson as the ripening process by a day of the senate began a second day of debate.

Mr. Simpson noted that under his bill, farmers would be given three years longer than other employers to end the hiring of illegal

The senator later vowed to try to his amendment, the bill would add the measure to a future bill more we could have done to meet savage an important American in- Without the provision, Mr. Wilson the needs of Western growers industry," the producers of perishable fruit and vegetables, many of
whom rely on illegal aliens to pick
into "a situation of either breaking
were done is enough" for them. the law or losing the farm."

Under a provision of the Simp-

Simpson, a Republican of Wyoming, the immigration bill would prohibit employers from hiring illegal aliens. Employers would be department to approve the entry of foreign workers, and the department would establish expensions. ubject to civil penalties of \$100 to dited procedures to review appeals \$2,000 for each illegal alien they in emergencies. Mr. Simpson said that this and other special provisions in his bill made Mr. Wilson's amendment unnecessary. More than 200 perishable com-

modities are grown in the United States, according to the California senator, and he estimated their market value at \$23 billion. Under his proposal, foreign agricultural workers would be admitted to a specific region of the country for

Twenty percent of the foreign workers' gross wages would be de-posited in a trust fund and distributed to the workers only after they diplomatic source said that it returned bome.

bled "the pass laws of South Afrieign workers to a specific region of vote to Mr. Hunt's 48 percent.

attorney general know whether the workers are in the right district?"

Mr. Kennedy asked. Mr. Wilson rejected the compar-ison as "invidious." The pass laws of South Africa, he said, apply to

South Africans, not to aliens, Mr. Wilson said that under his proposal, farmers would have to pay prevailing wages and provide housing or a housing allowance, as well as workers' compensation or similar insurance, to foreign agri-

cultural workers.

"I honestly don't know what cluding those with perishable crops," he said. "Nothing I have

Hunt Won't Seek U.S. Senate Seat

WASHINGTON - Former Governor James B. Hunt Jr. of North Carolina has decided not to run for the U.S. Senate in 1986, dampening the hopes of Democrats, who need to add a minimum of four seats in the next election to take control of the Senate.

The former two-term governor had considered making a bid for the seat amid speculation that the up to nine months a year and Republican incumbent. John P. would be free to move from one East, will not seek re-election begrower to another within that re- cause of health problems. Mr. Hunt was widely regarded as his party's strongest candidate.

Mr. Hunt made an unsuccessful bid last year to unseat Senator Jesse Helms, the state's longtime Republican officeholder, in what Senator Edward M. Kennedy, a turned out to be the most expensive and bitterly contested of any Senthat Mr. Wilson's proposal resem- ate race in 1984. The Helms-Hunt contest cost \$20 million, with Mr. ca" because it would restrict for- Helms winning 52 percent of the

U.S. Opposes Soviet Ships' **Mexico Visit**

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By Fred Hiart

Washington Past Service
WASHINGTON — Two Soviet warships are expected to pay a port call to Mexico next month for the first time, and the U.S. State Department has expressed concern about the visit in a message to the Mexican government.

The planned visit is significant, one official said Thursday, because until now Soviet naval deployments to the Caribbean have included port calls only in Cuba.

"Obviously, we're concerned about the Soviet ability to move their ships in and out of the Caribbean." a State Department official said. "Mexico is an independent country and they can do what they want, but we have made our con-

cerns known."

A Kashin guided-missile de-stroyer and a Krivak guided-missile frigate are expected to visit the eastern Mexican port of Veracruz on Oct. 4, officials said. The vessels now are in the North Atlantic steaming toward the Caribbean.

A spokesman for the Mexican Embassy here, Ricardo Ramirez, said he had no information about the visit and that the naval attache: in Washington also had not been

"I don't know what the big concern is about," Mr. Ramirez said. "I know that American ships have been in Mexico, and European ships, many times."

The Reagan administration frequently has expressed concern about what it calls Moscow's cfforts to increase Soviet influence in Central America and the Caribbean region.

"This is a brand-new thing we haven't seen before," the U.S. offi-cial said. "They have a blue-water navy now, and they're using it as you'd expect, for political pres-

Defense Department officials said that the Soviet Navy has visited the Caribbean 24 times since it began conducting exercises there in 1969.

Suharto Starts European Trip

JAKARTA - President Suharto of Indonesia left for Europe on a visit to increase trade. The trip will include his first state visits to Warsaw Pact nations since he took power two decades ago after crushing a Communist-backed coup.

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Miguel d'Escoto Brockmann

Contadora Group Presents Revised Peace Plan The Associated Press

PANAMA CITY - The fournation Contadora group has presented a new peace plan for Central America that softens provisions for removing foreign military advisers from the region, according to a diplomatic source close to the negotia-

called for the immediate removal of all military advisers, including U.S. personnel in El Salvador.

Diplomats meeting in Panama mann of Nicaragua denounced it as group urged a year ago, according help move the governments of Cos-interests of the United States. ta Rica, El Salvador, Guatemala, Changes in the document, he Honduras and Nicaragua toward a said, were "substantial changes,

Bernardo Sepúlveda Amor, the and symmetry" among the object- source said. An earlier proposal by the group. tions and suggestions of the which is comprised of Mexico, tral American governments.

Venezuela, Colombia and Panama,

But soon after the proposal tions and suggestions of the Cen-

formal peace agreement.

City said that the new plan should "something that defends totally the to an internal briefing document. help move the governments of Cosinterests of the United States."

Further details of the plan were Changes in the document, he not immediately available. But the

not refinements." nal proposal presented by the Con-The new plan stipulates only that Mexican foreign minister, said that the advisers will be "gradually the new plan achieved "balance eliminated" from the region, the

treaty among the five Central It also calls for a "reasonable American governments. It takes its balance of forces and the establishname from the island off Panama But soon after the proposal was ment of maximum limits on miliannounced on Thursday, the first tary development" in the region, four member nations first met. day of a two-day meeting, Foreign instead of the freeze on new arms Minister Miguel d'Escolo Brock-purchases that the Contadora

The original treaty proposal was accepted by Nicaragua, but rejected by Costa Rica, El Salvador and

Honduras, reportedly at the strong urging of the Reagan administra-tion. Guatemala had taken no public position. The three U.S. allies objected to provision calling for immediate removal of all foreign military ad-

Foreign Minister Jorge Abadia Arias of Panama said that the Centions and culture, Roberto Vierra, In the interview, Mr. Duarte not- tral American governments would said that the commission was made ed that he had many enemies on be asked to attend another meeting

U.S. Officials Identify Tongue Sore As Early Symptom in AIDS Victims

ATLANTA - U.S. health officials say they have identified an early symptom of AIDS — a tongue sore first noticed among victims in San Francisco four years ago at the start of the AIDS epidemic.
The national Centers for Disease Control urged health-care providers to watch for the sore as a diagnostic tool for early recognition and reatment of acquired immune deficiency syndrome.

The centers said the tongue sore or lesion, known as hairy leukoplaria, appears as raised white areas of thickening on the tongue and has "hairy" appearance.

The sore was seen for the first time in San Francisco AIDS victims in 1981, the centers said. Since then it has been reported in AIDS patients examined in Paris, Copenhagen, London, Los Angeles, Baltimore and Ann Arbor, Michigan.

The centers said that from October 1981 to June of this year, 13 of 123 patients with hairy leukoplakia seen in San Francisco "were additionally diagnosed as having AIDS." Twenty others later developed the disease and 78 of the 123 tested positive for antibodies to the

The Centers for Disease Control said Thursday that AIDS has killed 6,611 of the 13,074 victims reported to the centers as of Sept. 9.

Civilian Killings by Both Sides Rise in El Salvador

By Don Shannon

Los Angeles Times Service
WASHINGTON — The human rights group Americas Watch has reported a sharp increase in human rights violations by both sides in the Salvadoran civil war in the first half of 1985.

In its seventh such report since 1982, the group said Thursday that paramilitary death squad killings, which numbered only 39 in the last half of 1984, rose to 81 for the first six months of 1985. For the same period, killings of civilians by guerrillas rose from 29 to 53, it found.

Arych Neier, vice chairman of Americas Watch, said at a news conference that the government of President José Napoleón Duarte largely ignores the killings of Salvadorans and refuses to arrest suspected members of the rightist death squads.
Mr. Never also said that the slay-

ing in June of four off-duty U.S. Marines and 13 Salvadorans in a guerrilla attack on a San Salvador café had resulted in propaganda benefits for the Salvadoran govern-

The report characterized the attack as a political assassination that caused public outrage in the United States similar to that provoked by the murder of four American churchwomen by Salvadoran soldiers in 1980.

"In both cases, it is unfortunate that only the killings of Americans in El Salvador gets attention in the United States." Mr. Neier said. In one area, the report credited

the Salvadoran government with improving its human rights record. saying that no mass killings had been reported since the alleged slaying by government troops of nearly 100 people a year ago in rural northeastern El Salvador.

But it decried a new Salvadoran government policy that has forced the evacuation of civilians from rebel-dominated areas. Similarly, it

guerrillas of 20 local mayors last spring in an effort to trade the hostages for imprisoned rebels. One mayor was killed, and 13 remain captive, but the report said that the drive failed for lack of popular support.

No Report from Abductors Mr. Duarte, whose daughter was kidnapped earlier this week, said the abduction was undertaken in weaken his policies and his domestic and foreign support, The Washington Post reported from San Sal-

"If they kidnap a governing person's daughter, he can lose his serenity and lose everything he has struggled for for so many years." Mr. Duarte said in an interview.

Officials said there still had been no contact from anyone claiming responsibility for the attack Tuesday, in which Ines Guadelupe Duarte Durán, 35, and a friend, Ana Cecilia Villeda, 23, were kidnapped by unknown gunmen as they arrived for classes at a college. Although many people in San

Salvador said they believed that the attack was conducted by leftist guerrillas lighting to overthrow Mr. Duarte's government, officials said they had no proof.

leftist guerrillas' political wing, said gland. in Managua that he had no knowledge of who had carried out of the kidnapping.

Sir Ellis, who died Sept. 7, made a many-sided contribution to the study of art and to the data.

U.S. Official Meets Chileans United Press International

WASHINGTON - Elliott Abrams, assistant secretary of state for inter-American affairs, met Thursday with a group of Chilean opposition leaders and expressed

"I can't say because I don't fect the president, who is the father, know," Mr. Zamora said. "I don't and which in turn could affect the know why anyone would do it." analysis."

son, to assess any demands made -man team would assess any even- vador, where Americans train Salby the kidnappers of his eldest tual demands by the kidnappers vadoran soldiers. daughter, Reuters reported. The but did not say if they would make deputy minister of communica- any final decisions.]

tion "without the factors which af- he added.

[Mr. Duarte has named a three-man commission, including his ment official said that the three-ended the U.S. presence in El Sal-

said that the commission was made up of Abraham Rodriguez, a lawyer and adviser; the defense minister, General Carlos Eugenio Vides a strategic plan of action against Casanova, and Alejandro Duarte Durán, the president's son.

Top diplomats from the Central Carlos from the Central Carlos and the commission was made up of Abraham Rodriguez, a lawboth sides of the political spectrum. In Panama in two to three weeks to propose revisions to the new plan, and then would have another 45 days to comment on it.

Top diplomats from the Central carlos and the commission was made up of Abraham Rodriguez, a lawyer and adviser; the defense minister, General Carlos Eugenio Vides a strategic plan of action against days to comment on it.

Top diplomats from the Central carlos and the carlos another meeting in Panama in two to three weeks to propose revisions to the new plan, and then would have another 45 days to comment on it.

[Mr. Vierra said the commission invented the threat to get publicity. American nations have joined the would be able to assess the situa- "Now we have the confirmation," Contadora foreign ministers in

Sir Ellis Waterhouse Is Dead at 80; Was Dean of U.K. Art Historians

By John Russell New York Times Service

NEW YORK - Sir Ellis Waterhouse, 80, the acknowledged dean of British art historians, a teacher and former director of the National Galleries of Scotland and the Barber Institute, has died of a heart Ruben Zamora, a leader of the attack at his home in Oxford, En-

> study of art and to the development of new institutions. As a historian, he was as much at home with Brit-Italian baroque painting. His books on Sir Joshua Reynolds and Thomas Gainsborough, although relatively brief, brought a new rigor to their subject matter.

His "British Painting, 1530support for an opposition frame- 1790," first published in 1953, rework for a return to democracy in mains the standard introduction to its subject, and his "Dictionary of Guided Ship From China

British 18th Century Painters in board as its new commanding offi-Oils and Crayons," published in cer. He took advantage of a night's lifetime and was unforgettably tart the Communists' eyes, directing it in its handling of artists whom he 140 miles (225 kilometers) downdisliked.

New Haven, Connecticut, as its director of studies. More recently, he advised the J. Paul Getty Trust. Sir Ellis was director of the National Galleries of Scotland in Edinburgh from 1949 to 1952, and he left there to become a Barber Pro-

new Yale Center for British Art in

ish 18th-century art as he was with fessor of Fine Art at Birmingham University and director of the recently founded Barber Institute. During his 18 years there, he made the Barber Institute into one of the most distinguished of Britain's

John Kerans, 70,

LONDON (Reuters) - John Kerans, 70, the British naval commander hailed as a hero after he stealthily guided the frigate Amethyst down China's Yangtze River in 1949, died Wednesday.

He was assistant naval attaché at the British Embassy at Nanjing where HMS Amethyst was on a regular replenishment run when caught up in the Chinese civil war who gave more than 150,000 trees and fired upon by Communists. to the poor over 16 Christmases Seventeen 17 crew members, in- died Monday in Inglewood, Calicluding the commanding officer, fornia, of complications from diawere killed. Mr. Kerans came on

1981, epitomized the studies of a darkness to slip the ship out under stream to the open sea.

From 1970 to 1973 he served the Other Deaths: William Alwyn, 80, a British composer who wrote film scores and symphonies, died Wednesday in a hospital near his home in Ipswich, eastern England.

> Paul Flory, 75, who won the Nobel prize in chemistry and used his prize in a battle to protect the human rights of Soviet scientists, was found dead Monday of a heart attack in Big Sur, California. Antonino Votto, 88, one of the

regular conductors of Milan's La Scala opera house since 1923, died Monday at his home in Milan. Harold Gomberg, 68, the princi-pal oboist of the New York Phil-harmonic from 1943 to 1977, died

Saturday of a heart attack in Capri, Bartolome Cabanghang, 68, a former Philippine presidential canand out of a Communist blockade didate who led a large movement seeking U.S. statehood for the na-

tion, died of a cerebral hemorrhage

near Manila, the Philippine News Agency reported Friday. Bob Porter, 54, the blind man hetes.

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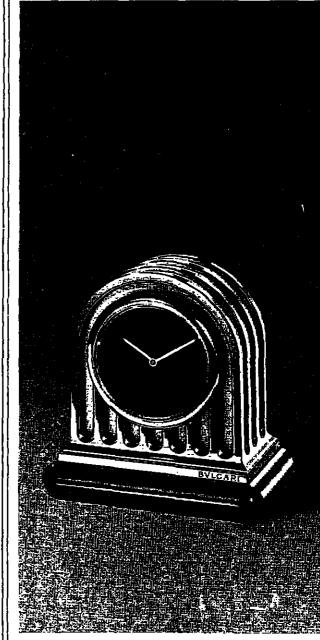


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2 U.S. Officials to Visit India, Pakistan

ST. IOSEPHTS PARISH for English-specking Concern Is Over Nuclear Tension on the Subcontinent Concern Is Over Nuclear Tension on the Subcontinent

By Bernard Weinraub

By Bernard Weinraub

By Bernard Weinraub

New York Times Service

WASHINGTON — The Reagan that the subject of the spread of muclear arms was "always important in dealing with those two to express concern about the position.

The Reagan that the subject of the spread of muclear arms was "always important in dealing with those two to the notice India was continent. The propriet of the spread of spread of the spread of that the subject of the spread of muclear arms was "always important in dealing with those two to the notice India was continent.

ST. IOSEPHTS PARISH for English-specking Concern Is Over Nuclear Tension on the Subcontinent

an Iraqi nuclear reactor in 1981.

An administration official said that the subject of the spread of muclear arms was "always important in dealing with those two to the notice India was continent. The propriet of the spread of muclear arms was "always important in dealing with those two to the notice India was continent.

Officials said that India was continent to express concern about the position. an Iraqi nuclear reactor in 1981. weapons. Such a pact would allow

Was York Times Service

WASHINGTON — The Reagan administration of lines and that the subject of the spread of nuclear arms was "always important in dealing with those two to the notion. India has not signed to the notion. India has not signed ble development of a nuclear weapon by Pakistan and about overall

tensions in the region, U.S. officials have announced. Michael H. Armacost, undersecretary of state for political affairs. and Donald R. Fortier, the third-ranking aide in the National Security Council, are to visit New Delhi and Islamabad from Sunday to Thursday, White House officials

Soviet presence in Alghanistan and search and development of techother "matters of mutual concern." nology for peaceful purposes. But other Reagan administration

development of a nuclear weapon

countries because it's such an issue the Nuclear Nonproliferation between them." He added, "The Treaty, saying it discriminates issue of proliferation there is very against nonindustrialized counimportant to us." Another American official said

explosion in 1974.

officials said that a key reason for the administration was to "get in- could be used for a bomb. the visit to both countries was to volved" to avert a confrontation express anxiety about the possible between India and Pakistan. One option to be considered, of-

ing concerns in the region were regional nonproliferation agreeand the danger of a response by India. The Indians set off a nuclear explosion in 1974.

One official said that the admin-

India asserts that it has no nucle-Pakistan consistently has said ar weapons program, despite the that it has no intention of develop-nuclear detonation in 1974. Al-Aides said that Mr. Armacost ing a nuclear bomb and that all its though Pakistan has denied that it and Mr. Fortier would discuss the nuclear work has gone into reis developing a nuclear weapon, the government has successfully developed the technology to make en-The official said that the mood in riched uranium that theoretically

that the administration's underly- istration found the concept of a

Administration officials said that India's nuclear capacity and Pakistan's nuclear potential had by Pakistan and concern that India ficials said, is an agreement be- given American policy makers a would seek to retaliate in a way tween India and Pakistan designed sense of some urgency about the similar to the Israeli strike against to prevent the spread of nuclear region.

Herald With The New York Times and The Washington Post

Cracks in Apartheid's Walls

For more than four and a half years President Reagan practiced "constructive engage-ment" with South Africa, and reform there proceeded at a pace that those who wish to end apartheid found completely unacceptable.
Two days after he initiated mild sanctions, the Pretoria government pledged to restore South African citizenship to the millions of blacks from whom it had stolen that birthright, and the next day a weather-vane advisory commis-sion called for abolition of the pass laws.

It cannot all be due, of course, to Mr. Reagan's new receptivity to sanctions. The South Africans, insisting that they did not merely bend to pressure, say the changes were in the works for a long time. Yet less than a month ago President Pieter W. Botha apparently cranked up to make such changes, and did not. Soon new blows were delivered to the South African economy by private banks worried about their money, and then the Congress pressed Mr. Reagan into reversing course on sanctions. Did Pretoria conclude it had best make a gesture to him in order to earn passage back toward his patronage?

The reforms now being cited hardly prove a South African change of heart. Restoration of citizenship undermines the odious intent of apartheid to spin off blacks to tribal "homelands," making them foreigners in their own country. The restoration heightens the pressure on Pretoria to permit blacks an acceptable political role in South Africa. The pass laws, a cornerstone of apartheid, control where blacks may live and work. Abolition would remove a savage instrument of white repression.

The ruling whites offer up these measures as major alterations in apartheid. But they come so late and begrudgingly that many blacks are likely to find them thin gruel. They are what Bishop Desmond Tutu, who is a moderate among South African blacks, calls piecemeal reform of a sort that "no longer excites us." He adds: "I don't want apartheid reformed. I want it dismantled." By dismantling, he means ending the system that denies blacks full politi-cal rights. In all the twisting and turning of the Botha government, no signs are yet visible that it understands the rightness, urgency and inev-

itability of that goal.

Some whites in South Africa, to be sure, may be thinking of taking this step. Five prominent businessmen, including an Afrikaner, were in Zambia on Friday for a first acknowledged meeting with the outlawed African National Congress. The five were at once defying the government's stated wishes and conducting a political reconnaissance. This is the sort of initiative the government is going to have to take. As long as it not only disenfranchises blacks but also locks up their natural leaders - the Reverend Allan Boesak is the latest of note to be jailed - it ensures that blacks will turn to other means of struggle, and it renders suspect and marginal its other initiatives.

- THE WASHINGTON POST.

Seven Still Are Missing

Israel has now freed the last Lebanese and Palestinians whose release was demanded in June by hijackers of a TWA airliner. The hijackers freed the last 39 American passengers on a tacit understanding that Israel would hold to its previous promise to liberate 766 captives taken from Lebanon. If it was a deal, it has been honored.

Where does that leave seven other Americans held imprisoned somewhere in Lebanon? Pretty much where they were before the notorious hijacking: out of the camera's sight, out of the public's mind. To remind, here are their names, and the lengths of their captivity:

Thomas Sutherland, agriculture dean at the American University in Beirut, held since June; David Jacobsen, director of the American University hospital, since May; Terry Anderson of The Associated Press, since March: Lawrence Jenco of Catholic Relief, since January; Peter Kilburn, an American University librarian, since December; Benjamin Weir, a Presbyterian minister, since May 1984; William Buckley, political officer of the U.S. Em-

bassy in Beirui, since March 1984.

All are believed to be prisoners of kidnappers who are said to demand the release of 17 comrades convicted of terrorist crimes in Kuwait. The State Department insists it is urgently working for the Americans' release. Their amilies insist not enough is being done. In Damascus, a member of Congress was recently told that nothing could be done until Israel released the last Lebanese.

In this cruel game, all that may be true, or false. What is certain is that leaders behave differently when hostages are prime-time news. If the seven Americans are half-forgotten, the fault lies in ourselves.

- THE NEW YORK TIMES.

Other Opinion

A Soviet Spy Defects

The defection of Oleg A. Gordievsky has to be treated with circumspection. The likelihood is that of a long-running spy coming in from the cold, rather than that of a loyal Kremlin servant suddenly seeing the light. Because the Russians know he is gone, and thus that we know what he knows, there is no option for letting matters lie. The 25 [Russians he named

as spies] have to go.

It would be a miserable pity if the exit of the 25 is taken as signal for Anglo-Soviet freeze. Mr. Gordievsky, sure enough, will be busy singing many fascinating songs. But the over-riding need, at a time of tension and opportunity, is the need for statesmen and politicians across the divide to talk to each other. And letting spying get in the way of that is letting gether barren end.

- The Guardian (London). Peres at the Halfway Point

A year has passed since Israel began, unenthusiastically, its experiment in political co-habitation. On Sept. 13, 1984, Shimon Peres assumed a 25-month leadership of a government of national unity after a parliamentary majority could not be formed. In October

1986, Likud's Yitzhak Shamir will take over. No one harbored much hope for this "gov-ernment by relay." It has, however, survived without too much embarrassment. Now halfway through his term, Mr. Peres's record is mixed but, on the whole, honorable. A man of conciliation and compromise, the prime minister has helped relax Israeli political life. There is a little less talk of the Holocaust and the Bible and much more discussion of the health of the currency and of the technological challenges Israel faces.

__ J.-P. Langellier in Le Monde (Paris).

Protection From Ourselves

An unsettling aspect of the protectionist debate emerges from follow-up interviews of respondents to a New York Times-CBS News poll. The poll revealed that most Americans

think the Japanese work harder and make better products, and that U.S. complaints about unfair trade practices are a form of scapegoating. Consider this typical response: "Here, guys want to retire and buy a motor home, travel around the country. That's just thinking of the individual, selfishly. The Japanese worker is thinking, 'I am putting out a

quality product I am proud of." At a time many in Congress insist they sense a wave of protectionist sentiment, this poll's findings suggest the opposite. Think of the gall of calling ourselves overpaid loafers in one breath and in the next demanding that the government protect us from the consequences.

— The Dallas Morning News.

Birmingham: An Indian View

Those killed and most of those injured [in the Birmingham riots] are said to be Indian settlers, while the property destroyed belonged both to Indian and Pakistani immigrants. The government reportedly views the riots as an isolated example of lawlessness. What happened is neither all that isolated nor a matter of spontaneous lawlessness. If immigrants from the West Indies attacked Asians in Birmingham, it was not for reasons of color. Social and economic factors are at the root of the problem: an unemployment rate far above the national level, feelings of racial discrimination, drugs and urban decay.

- The Indian Express (New Delhi).

OPEC: Down, Hardly Out

The OPEC share of world oil liftings has fallen to around 30 percent. But the organization's exports still account for more than 70 percent of worldwide oil trading. And the proven oil reserves of the Soviet Union and the United States, like those of the British sector of the North Sea, will at present consumption rates be exhausted in 15 years, whereas many OPEC countries can expect continued liftings for something like 70 years. Sooner or later, the industrialized nations will have to reckon with a renewed OPEC stranglehold unless they find adequate substitutes.

— Neue Zürcher Zeitung (Zurich).

FROM OUR SEPT. 14 PAGES, 75 AND 50 YEARS AGO

1910: Democrats Hail Maine Vote NEW YORK - If the political tradition "As Maine goes, so goes the Union" is upheld on Nov. 8, the United States is within measurable distance of a Democratic Congress. Taken in connection with the reduced Republican majority in the Vermont elections last week, the Democrats are perhaps justified in asserting that the Maine verdict [on Sept. 12] pronounces the fate of the Republicans in November. Frederick Plaisted, the Governor-elect, son of the last Democratic Governor of Maine, elected thirty years ago, says: "The people voted on national issues. High prices, control of the Republican Party in the interest of trusts and Canonism, all contributed to our victory. The people are tired of Republican rule."

1935: Long's Successors Are Divided BATON ROUGE, Louisiana — Louisiana Democrats were at one another's throats [on Sept. 13], twelve hours after Huey Long, the state's political czar, was buried before a throng of 200,000 in the sunken garden of his \$25-million skyscraper, State House. The opposition demanded an overthrow of the dictatorship the "Kingfish" had set up, while his henchmen seemed desirous of a compromise in his fight against the New Deal, with "honor" on both sides. In other words, in return for halting income-tax investigations aimed at them, plus control of Federal patronage, they were reported as being willing to repeal laws setting up the dictatorship and support President Franklin D. Roosevelt for re-election.

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International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92200 Neuilly-sur-Scine, France, Tel.: (1) 747-1265. Telex: 612718 (Herald). Cables Herald Paris. ISSN: 0294-8052.

France. Tel.: (1) 747-1265. Telex: 012716 (Herstoft, Cables Herstof Park, ISSN: 0294-8052.

Directeur de la publication: Walter N. Thayer.

Asia Headquariers, 24-34 Hennessy Rd., Hong Kong, Tel. 5-285618. Telex 61170.

Managing Du. U.K.: Robin MucKichan, 63 Long Acre, London W.C. Tel. 836-4802. Telex 262009.

Gen. Mys. W. Germany: W. Lauterbach, Friedrichs: 15, 6000 Fronkfurt/M. Tl. (089)72675. Tt. 416721.

S.A. ai capital de 1.200.000 F. RCS Nanterre B 732021136. Commission Parature Na. 61377.

U.S. subscription: 5322 yearly. Second-class postage paid at Long Island City, N.Y. 11101.

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W ASHINGTON — The period leading up to a summit meeting is a time for expansiveness, and Mikhail Gorbachev has been adroitly feeding the feeling. His interview in Time magazine and the hints he dropped to a visiting delegation of U.S. senators have raised hopes that this really is a man we can do business with — to quote can do business with — to quote Margaret Thatcher and, most re-cently, Claiborne Pell, one of the senatorial pilgrims to Moscow. Can we indeed? A close reading of Mr. Gorbachev's fall offensive suggests another view: the narrow view.

The expansive view derives largely from the vaunted Gorbachev style. Not so much his tailoring or his wife, but his language. He speaks Westernese. It is his rhetori-cal style that has him running rings around Reagan in pre-summit pro-paganda," as Tom Wicker put it. Westspeak is hard to miss. It is characterized by:

 The language of shared hopes:
 We also believe it immoral to
 waste hundreds of billions on developing means of annihilation, while hundreds of millions of people go

CONCERNING STAR WAYS. WE HAVE PROOF

By Charles Krauthammer

hungry.... Spoken like Willy Brandt. The famine victims of Ethi-opia, where Mr. Gorbachev sinks millions for weaponry and little for food, will be pleased with the news.

2) An air of mutual tolerance:
"We have never accused the U.S. of being an 'evil empire.' "Perhaps, but as the analyst Dimitri Simes points out, in the past 12 months the Russians have accused the United States of preparing to invade Leba-non over the TWA hijacking, and of a role in both the assassination of Indira Gandhi and the destruction of the Air India plane.
3) Enough "moral equivalence"

to fuel a season of neoconservative conferences: "We have something to say about . . . violations of human rights in America itself.... Is it worthwhile for the sake of that to set up a summit meeting?" And,
"Neither the president nor I will be able to ignore the mood in our re-spective countries or that of our

GENEVA

mit politics of the narrowest kind. Single-issue politics. For Mr. Gor-bachev this is the "star wars" sum-

mit meeting.
Follow his discussions and all roads lead to "star wars." And yet the remarkable thing about his two hours with the Time editors and his three with the senators is the fact that Mr. Gorbachev said absolutely nothing new on the subject. Unless, that is, you count the concession that he will permit fundamental research on "star wars." As Senator Sam Nunn explained the proposal: "We will allow you to think." Thank you, General Secretary. As a concession, this amounts to

permitting the sun to rise in the East on a daily basis. In reality Mr. Gorhachev's concession is a reiteration of the most self-serving Soviet position at the Geneva arms talks. He allies." More good news, this time for voters in Moscow and Prague.
On the whole, he is stylish. And

Of course he does. This is precisely the kind of activity that open societies cannot hide and that closed societies specialize in hiding. Any such ban would be unilateral.

The other headline-making offer was that if the United States would give up "star wars," the Russians would make radical proposals, presumably for reducing offensive weapons, on "the very next day." This, "The Day After," Soviet-style, is an elegantly crafted way of repeating the Soviet stonewall position at Geneva; no nesotiations on

peating the Soviet stonewan position at Geneva: no negotiations on
anything until the U.S. side first
gives up its trump card.

In nonexpansive times, this is
known as a precondition, and generally considered unhelpful, as the diplomats say, to the success of ne-gotiation. Today it is considered a sign of flexibility, cause for hope. Is there a reason for hope? If Mr. Gorbachev really is hinting at a deal

- restraints on strategic defenses in exchange for restraints on offensive missiles — then he can do two things. First, make clear the deal is a duet for simultaneous, not sequen-tial, play. No "day after." More important, do it at Geneva. Seriousness is shown there, not in the press or in huddles with touring senators.

There is one more thing Mr. Gor-

bachev might consider, one of those "propaganda gestures" for which he likes to feign disdain — a gesture that would make no dent in his strategic posture, yet genuinely impress those cynics not yet swept up by his style or his substance. He could set free Andrei Sakharov, Anatoli Shcharansky and the thou-sands of Soviet Jews for whom the system is a prison and who ask only to be allowed to leave.

If good pre-summit atmospherics what Mr. Gorbachev wants, that is the way to achieve it. It is unlikely he will try. The senators noted that he cut off all questions on Afghanistan and human rights. ("Unfortunate," allowed one senator.) While he holds to his negotiating preconditions, and his prisoners, it will be hard to think of Gorbachev the Statesman as anything but a clever politician of the highest style and of the narrowest vision.

A Proper Use for 'Star Wars': Trade It for Peace

WASHINGTON — U.S. strategy for the Reagan-Gorbachev summit meeting in Geneva hinges on a crucial decision facing the

American president about space weapons.

Mr. Reagan's advisers are divided on his "star wars' scheme, as his Strategic Defense Initiative is called. One view favors putting the SDI on the table as a "bargaining chip" in the Geneva nego-tiations, which resume next week. America would accept limits on missile defenses in exchange for cuts in strategic offensive weapons.

That view dominates within the State Department, the National Security Council and the military. The belief is that an arms control agree-ment that benefits U.S. security should be sought. But without limits on missile defenses, it would be impossible for the Russians to reduce offensive weapons when they may need a larger force to counter future U.S. defenses.

Another group, including Pentagon civilians, some military men and the Republican right, sees the SDI as a useful monkey wrench in the Geneva machinery. They oppose limits on the U.S. buildup. By refusing to accept limits on the SDI, they fear, will halt the U.S. buildup while Moscow continues its buildup.

A compromise united the bargaining-chip and the agenda to include space weapons, on two conditions: holding firm for heavily disproporBy Robert Kleiman

tionate Soviet reductions in land missiles, and avoiding any "negotiations" now to limit space defenses. The Americans were authorized to "discuss" the SDI but only to lecture the Russians on the advantages of missile defense over the doctrine of deterrence,

The compromise has lasted because both groups wanted the SDI to gain credibility, as it has, from increased congressional appropriations. And the Soviet posture was as unnegotia-ble as the American. Moscow demanded an unverifiable ban on all space defense research. That would halt most U.S. but few Soviet programs.

But Moscow now hints that it might be willing to distinguish between some research permitted by the 1972 anti-ballistic missile treaty and the development, testing and deployment that is banned by the treaty. Mikhail Gorbachev also is promising "radical" reductions - up to 40 percent, Moscow hints -in offensive arms if missile

defenses are limited. Members of the b interested in this. But until they get more detailed proposals favorable to American interests, they are hesitant to open a bloody interagency battle.

monkey-wrench factions in January. Defense American negotiators instead will ask Moscow Secretary Caspar Weinberger agreed to enlarge for formal proposals with precise numbers. But Kremlin moderates have similar internal

usually hinged on American proposals. So restiveness over the lack of progress in Geneva is growing in Congress and among the North Atlantic Treaty Organization governments.

The Geneva stalemate is preventing progress toward reductions that the Europeans seek in Soviet medium-range missiles aimed at them. It frustrates European efforts for East-West accord that even leaders as conservative as Prime Minister Margaret Thatcher of Britain consider politically necessary. And it aids anti-NATO groups in

European opposition parties.

Most NATO governments want the United States to start negotiating soon to trade off the SDI for Soviet offensive missile cuts. They fear that the program's momentum could get both superpowers committed to defenses that are destabilizing, expensive, yet ineffective. Some in Washington who feel that way are trying their hand at drafting a Reagan-Gorbachev agreement instructing their negotiators to negotiate.

It is worth trying. The Kremlin faces critical decisions on a five-year investment split between military and civilian needs. President Reagan might influence that decision by convincing Mr. Gorbachev that serious talks to trade parts of SDI for offensive missile cuts are possible.

The writer is working on a book on the Western alliance as a visiting research fellow at London's Royal Institute of International Affairs. He conproblems. That is why past negotiations have tributed this comment to The New York Times.

Veto: When the President's Vote Is All That Counts

AMHERST, Massachusetts — Americans have always been of two minds about democracy. On the one hand, "Vox Populi, Vox Dei" the voice of the people is the voice of God. On the other hand, Alexis de Tocqueville was right when he warned — as John Adams had before him - against the "tyranny of the Even Thomas Jefferson could not quite make up his mind, witness his first inaugural address: "The will of the majority is in all cases to prevail" but "that will ... must be reasonable."

Who then is to decide reasonableness — the majority, speaking through legislatures, or the executive, exercising the power to veto?

The response generally seems to have depended on men and issues. If it is the king or royal governors, or even unsympathetic presidents and governors of their own choosing, Americans seem to fear tyranny. When during the Colonial era, royal governors vetoed whatever colonial legislation they disapproved — as they had a right to do except in Con-necticut and Rhode Island — legislators outwitted them by adding special provisions close to a governor's heart

in their own appropriations.

Benjamin Franklin explained the technique: "In Pennsylvania it became the regular practice to have orders on the Treasury in his [the governor's] favor presented along with the bills to be signed, so that he might actually receive the former before he should sign the latter."

The first example of royal tyranny offered by Jefferson in the Declaration of Independence was that George III "has refused his assent to laws the most wholesome and necessary for the public good." And when the states framed their own constitu-tions only three granted their elected governors even a limited veto. A decade's experience with the fol-

lies of unruly state legislatures, however, had a sobering effect. When the Founding Fathers came to frame a national government, they readily granted the president power to veto congressional bills subject to reversal by two-thirds of both houses. To be sure, they might not have gone that far had it not been for the prospect of General George Washington presiding with austere dignity over their deliberations: Who would dare exBy Henry Steele Commager

press misgivings about a president in the presence of that Olympian figure? Early presidents exercised their veto power sparingly: Washington twice, Adams and Jefferson not at all, James Madison five times and James Monroe once; total vetoes from 1789 to 1865, only 36.

Within a few years that changed. In the 1860s and 1870s, the veto became a weapon in the party struggle over Reconstruction: When the Democrats finally returned to power

If the choice is between one man's views and those of the majority, who should prevail?

in the Congress, they sought to undo Reconstruction legislation by withholding money necessary to enforce it; Republican presidents responded with vetoes, and from time to time government came to a standstill. With the inevitable growth of presidential power during a half century of imperialism and war, the veto came again to the fore as a major weapon in political battles, especially under Franklin Roosevelt. Theodore Roosevelt used it 82 times, Woodrow Wilson 44, and FDR the staggering

total of 635, including no less than

263 pocket vetoes.

use of "riders," usually of special or local interest, added as free-loaders to the general appropriations bill. These are designed to open the flood-gates of federal money to the spon-sor's district. Naturally, presidents are reluctant to veto an appropria-tions bill on which the day-to-day operation of the government depends; they are reluctant, too, to affront congressmen, especially of their own party, who rely on such government largesse to help win elections. But what profits the congressman and his district is not necessarily profitable to all the American people.

It is this sorry situation that has

pably of little value to the country. What are some of the pros and cons of legalizing the item veto?

First the pros: The veto would go

far to end the devious practice of exploiting resources designed for the good of the whole for local and often personal profit.
Second, it would save money

though not much — and it might raise standards of political morality. Third, it might save time and resources for a Congress already bur-dened by a budget of fantastic pro-portions, discouraging items designed to benefit a party or a par-ticular congressman and, at the same time, relieve many congressmen of improper local pressures.

Arguments against: First, the item veto is not really necessary: The same end could be achieved by following state practice of writing into the appropriations bills a provision permitting executive

vetoes for extraneous items. Second, it would enhance the executive power - aiready spreading in all directions — by permitting the president to usurp an authority spe-

also reward supporters by withholding the veto on their particular items.

Fourth, it would distract both Congress and president from their major responsibility by encouraging intensive investigation as to the validity of innumerable petty projects.

And lifth, since the veto is provided in the Constitution, the courts might hold that legislation permitting an item veto on a possibly different basis (e.g. majority vote) was of dubi-ous constitutionality. That, in turn, would make the courts vulnerable to the charge of meddling into "questions of a political nature."

These arguments are nicely bal-anced. Perhaps the only solution to this vexatious problem is one rooted in those ideals of virtue ever-present in the minds of the Founding Fathers: Abolish the residential requirement for congressmen, thus freeing them from a special responsibility to a particular constituency and permit-ting any high-minded constituency to elect high-minded congressmen. And at the same time elect presidents who, like John Quincy Adams, refuse to use their power for patronage or for mere partisan purposes.

cifically assigned to the Congress.

Third, it would give the president a powerful weapon to punish or reward individual congressmen. He could

demands for retaliation.

The danger to world trade is growing too serious to deal with in this piecemeal way, especially when so many countries are unable to service their enormous debts with export earnings. There needs to be a much broader, intensive international effort to reverse the imbalance in trade and prevent contraction. The biggest burden necessarily falls on Japan; it is building surpluses like a sorcerer's apprentice who found how to start a magic formula but cannot turn it off.
It is not enough for Prime Minister
Yasuhiro Nakasone 10 suggest that

Why Japan

Much More

By Flora Lewis

BERLIN — Attempts to stem the mounting pressure for trade protectionism are breaking down. President Reagan's recent complaints against the European Community. Japan, South Korea and Brazil were pinpricks, intended to divert Congress from launching a barrage

gress from launching a barrage

against imports. They are not likely to defuse the fury on Capitol Hill, but they probably will increase foreign

Must Spend,

his compatitots buy a little more from abroad. He must explain to Japanese consumers that they are really paying for their exports, in effect sub-sidizing consumers in other countries for no return even as they contribute to unemployment abroad.

Japan is a case where the prevailing ideology about cutting government spending is contradicted. It needs to spend much more on housing public services and infrastructure, and in ways that will generate demand for

imports to bring a better balance.
U.S. pressure on Japan has tended to urge a big increase in military spending so as to soak up some of the resources flooding markets else-where. This is unwise and could destabilize Asia.

A much better approach would be for the industrial countries to remind Japan of how the Marshall Plan helped turn around a devastated world economy and send trade soaring to everyone's benefit.

In those postwar days the United States had all the goods to sell, but nobody had dollars to buy. If a reasonable part of Japan's surplus were devoted to foreign aid to struggling developing countries, it would ex-pand markets for all with a better chance for equilibrium.

West Germany too needs to increase spending. The fight against inflation has been largely successful, but there comes a point where the cure provokes new distortions. It took too long for the major economic powers to react to inflation and to force it down. Now, selectively, those whose excess trade is working to depress other economies have a responsibility to generate consumption.

There have been dramatic changes in the economic scene since a decade ago. Zooming oil prices provoked major distortions and changed the patterns of world commerce. But now, oil exporters have overcommitted their reduced earnings. There has been a new shift in the economic scales that requires new adjustments

in the flow of goods and money. These are major issues that should have been addressed at the economic summit meeting in May. The opportumity was intitered away. There will be another chance at the World Bank-International Monetary Fund meeting next month in Scoul

The basic trouble is that national economic decisions remain uncoordinated in an intertwined world where their impact is inevitably international. The international tools for shoring up world economic health are far short of the needs.

Mr. Reagan has been consistent with his principles in resisting American protectionism as far as he can. But the fact that he felt obliged to make concessions and is still being pushed hard is proof that reliance on market forces is not enough to prevent intolerable disruptions.

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In global economics, it takes government intervention to protect free markets and free trade. Few govern-ments are prepared to sacrifice advantages even though it is in their long-term interest. But the international community can provide the for-context in which a Japanese prime minister, for example, would find it possible and advisable to explain to his people why Japan should invest more at home and expand foreign aid for their own future benefit.

There is no country but the United States that can lead the way to new agreements. It is a far better way than allowing trade to shrink, launching retaliations, and then desperately seeking a way out of the crisis. The New York Times

Letters intended for publication should be addressed "Letters to the Editor" and must contain the writer's signature, name and full ad-dress. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

LETTERS TO THE EDITOR

The central problem posed by the modern veto is rooted in Congress's

Regarding "It Was an Adult's Job That a Girl Did" (Aug. 29): Ellen Goodman says she could not

imagine what America had to fear from Samantha Smith's goodwill trip to the Soviet Union and adds, "There is little to fear from the red-carpet treatment." Does Ms. Goodman hold. the same opinion about the similarly intended "red carper" that Adolf Hitler unrolled for foreign visitors to the Olympic Games in Berlin in 1936? Many journalists bemoan to this day the effect this "treatment" had

on gullible visitors.

Ms. Goodman's approving quotation of Samantha's words, "Nothing given rise to the demand for an could be more important than not having a war," was answered long to veto individual items that are palago by Churchill when he said,

There is one thing worse than war --JIM PRICE.

Half-Hearted Sanctions

It was pathetic to watch Ronald Reagan deliver a watered-down ver-sion of an economic sanctions bill against the South African government on Monday. It is an embarrass-ment to have one's president shamed into adopting a moral stance and into promoting the very precepts by which his country professes to be governed - namely, the preservation and en-hancement of human dignity and po-

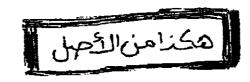
litical freedom. Still, the people and their elected representatives have demonstrated that not even a president will be allowed to stand against values cherished by all. This is truly democracy in action. Let us not rest until every South African has the same possibility to make a free choice, and to ex-

URSULA MANSON-VELTE.

No Excuse for the Bomb

I disagree with Stanley Woodward (Letters, Sept. 7). Had the atomic bombs not been dropped, the ship I was on probably would have taken part in an invasion of Japan and I imply have been killed. But it was intercritishly to masses there is all the same taken the same taken in the s unforgivable to massacre those civil-ians. Hiroshima and Nagasaki were not legitimate targets.

PATRICK J.N. BURY.



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COMPOSER HONORED — Carmine Coppola, left, the U.S. composer who wrote a new score for "Napoleon," the film directed by Abel Gance in 1927, was awarded the Arts and Letters medal in Paris on Thursday by Jack Lang, the French culture minister.

Despite Gains Toward Democracy, Turkey Still Heavily Restricts Rights

By Henry Kamm

New York Times Service ISTANBUL - Five years after a military coup, the Turkish government has reinstated important aspects of parliamentary democracy, but serious restrictions on civil rights still make the country lag behind its Western allies.

Opposition politicians openly express vigorous opposition toward the policies of Prime Minister-Purgut Ozal. Mr. Ozal was elected two years ago even though President Kenan Evren, the general who led the coup on Sept. 12, 1980, favored another candidate.

Two former prime ministers -Sulcyman Demirel on the centerright and Bulent Ecevit on the center-left, Turkey's most respected political leaders — are active be-hind the scenes even though they are barred from political roles.

The press, according to editors of the most outspoken publications. feels increasingly free to express criticism. Many Turks say they have begun to take pleasure again in the spiritedness of their newspapers after years of uniform, uncriti-

Martial law, which was in effect throughout Turkey when Mr. Ozal took office, has progressively been removed. Now, it is in force in 17 of the nation's 67 provinces, including Istanbul, Turkey's largest city, and eastern provinces in which Kurdish

nationalists are in armed rebellion. Nevertheless, the national press remains formally under martiallaw censorship, a power that editors say is exercised largely to control coverage of the Kurdish

insurgency.

The bans on Mr. Demirel and is considerable. Although they dominated the political scene for years until the military coup, their parties have been dissolved - a measure that is considered particu- tives who are Jewish, Mr. Shultz larly radical in the case of Mr. Ece had what one participant said vit's Republican People's Party. It Thursday was "a cordial debate" was the creation of Kemal Ataturk, on the projected sale of arms to who is revered as the founder of the

Thousands of Turks remain in prison or formally accused on or F-16 plenes, anti-aircraft mischarges that range from terrorism to the propagation of ideas that the military deems subversive. Many present or former prisoners have accused their captors of repeated acts of torture.

The constitution that was adopted after the coup, as well as several laws, restrict political activities. Labor unions and student organizations, women's, youth and professional associations, are barred from political action or from links with

Turkish Cabinet Is Shuffled Reuters

ANKARA — Prime Minister Turgut Ozal shuffled his cabinet Friday, replacing Minister of State Cemal Buyukbas with Education radio reported. Metin Emiroglu, 42, a Motherland Party deputy, will take the education post.

parties. Students and teachers are

prohibited from joining a party.
In a series of interviews, Mr.
Ozal, members of his staff, and military officers at the rank of general and admiral said the restrictions were made necessary by terrorism and political unrest from the extremes of both left and right in the years leading up to the coup in 1980. The officers said that be-tween 1975 and the coup, 27 to 30 people were being killed daily in terrorist acts. The prime minister said 7,000 to

8,000 people remained in prison as a legacy of what he called "the time of anarchy." He said the extremist organizations remained alive and under cover in Istanbul, which he said had always been the center of their activity. Mr. Ozal said there had been no

systematic torture. "If it takes place, they are prosecuted," he said of torturers. More than 600 torture charges have been taken to court, the prime minister added, and 130 people have been sentenced.

it clear that they had expected and emphasizing exports.



Prime Minister Turgut Ozal

questions on civil rights to be raised but that they preferred to discuss the issue they considered important stimulate the economy through lib-Mr. Ozal and his assistants made eralization, reducing the state's role

Shultz Says U.S. Is Set On Arms Sale to Jordan

By Bernard Gwertzman New York Times Service

mined to go ahead with a sale of Mr. Ecevit prevent them from using their full political weight, which foreign aid bill, participants in the meeting said.

At a dinner arranged by 22 members of the House of Representa-Jordan and Saudi Arabia, But most of the two hours were taken up with the sale to Jordan of advanced F-20 siles and other equipment.

Mr. Shultz and Richard W. Murphy, assistant secretary of state for Near Eastern and South Asian affairs, have been speaking off the record to groups in recent days to argue the administration's case for the sale of arms to Jordan. There seems to be a significant portion of Congress ready to vote against such

On Tuesday, Mr. Murphy held a closed-door meeting with a House that Mr. Reagan said upon signing Foreign Affairs subcommittee on the foreign aid bill last month: the Middle East and Europe, contending that U.S. friendship with Jordan was at stake in the arms

Mr. Shultz also addressed the Senate on Thursday in a closed-

held at his home, said that Mr. Shultz "generates instant respect

lively discussion over language in the 1986 foreign aid authorization bill. It states that no sale of "advanced aircraft, new air defense systems or new advanced military weapons" could be made unless accompanied by a "certification" from President Ronald Reagan "of Jordan's public commitment to the recognition of Israel and to negotiate promptly and directly with Israel under the basic tenets of United Nations Security Council Resolution 242 and 338."

The members of Congress at the dinner who were opposed to the sale, such as Representative Tom Lantos, a Democrat of California, and Representative Lawrence J. Smith, a Democrat of Florida, con-Held in Northern Iraq tended that the certification reouirement made a sale impossible. But Mr. Shultz contended that a way could be found to deal with

On Thursday, the State Department issued a statement asserting

"I believe this requirement is unnecessary and inappropriate in lic statements confirming Jordan's commitment to the recognition of the state of Israel and to negotiate

1981, according to French sources. The draft budget, which is to be released next week, will substantially contradict speculation that France's ruling Socialists would use the 1986 budget, which is a mid-term review of a five-year plan, to cut military spending before parliamentary elections next March. Most other government minis-tries budgets are being cut in 1986, in line with the government's pur-suit of austerity policies.

But the military budget, certain to be passed almost intact by the Socialist-controlled parliament, continues to modernize France's strategic nuclear deterrent and to strengthen its ability to fight limit-

To Maintain

Its Spending

For Defense

By Joseph Fitchett

Government figures, the sources said, call for a military budget of 158.3 billion francs (currently \$17.6 billion) in 1986, four billion francs less than mandated by the five-year

ed wars far from its shores.

The 1986 defense spending would give France zero to 2-percent growth, adjusted for inflation, a percentage change comparable to the current spending of the United States and West European members of the North Atlantic Treaty

In the coming budget, new weapons programs remain intact: a supersonic air-to-ground nuclear missile to extend the life of France's airborne nuclear strike force, the first of a new generation of strategic nuclear submarines, a new nuclear-powered aircraft carrier and the first spy satellite to belong to a West European government.

France is also proceeding to build, with the West Germans, a helicopter that is to equip the Rapid Action Force set up by the - the government's program to French Army in 1983 to intervene overseas or in West Germany in the event of war.

Under the 1986 budget, France's standing army would drop below 300,000 soldiers. Also, the planned purchase of U.S.-made AWAC early-warning airplanes has been postponed, at least until the next year, a former Defense Ministry aide said. Another new missile, a mobile nuclear medium-range weapon known as SX, has been shelved, at least for the time being.
One closely watched issue re-

WASHINGTON — Secretary of and admiration, but I'm not sure he state George P. Shultz has told a changed any votes."

State George P. Shultz has told a changed any votes."

According to some other members on the property of not to participate in a planned joint European fighter but to go it alone with the Rafale fighter to be built new fighter could deprive the air force of funds it needs to buy the Mirage-2000, also built by Dassault, which is a heavier, more versatile fighter.

"The heavy costs of starting to actually build Rafale will only be incurred in the late 1980s," source explained. In the 1986 budget, the air force is to get its planned 36 Mirage-2000s, two more than the number of fighters being retired.

Kurds Release Hostages

United Press International ATHENS - Kurdish guerrillas have released two Japanese and two South Korean technicians held hostage in northern Iraq, a spokesman for the rebels said.

Omar Sheikhmouss, spokesman for the Patriotic Union of Kurdistan, said Thursday that the two Japanese employees of the Japanese company NEC, were released light of King Hussein's recent pub- on humanitarian grounds. They were captured in April in protest of the economic involvement of Japan in supporting the Iraqi government, Mr. Sheikhmouss said. He said one of the South Koreans was freed three weeks ago while the other was released last week.



RESCUED AT SEA VICTUALIST COTAL Princess. The 21 from a port in southern Vietnam for Malaysia. The Vietnam for Malaysia. The Vietnam for Malaysia. The Vietnam for Malaysia of the Vietnam for Malaysia. rope from the British nuxury much could be south China Sea namese arrived Friday in Okinawa aboard the British ship.

France Plans PARIS - France's military pending next year will maintain all the main military programs an-nounced by the Socialist govern-ment after it came to power in The Rimless Folding Glasses

LOTTERY CONTROLLE 2 Million DM GUARANTEED SUPER JACK POT In addition over 5 MILLION DM A prize of DM 20,000 up to 2 million DM falls on almost every 1000, ticket number in prize money on top of 133 MILLION DM This is exceptional. An inheritance or business venture could never ofter you such a chance! The NORTH-WEST-GERMAN-STATE-LOTTERY ofters you the possibility to belong to an international group of clever participants All prizes are quoted and paid out in German Marks (DM). This is where your advantage is. The West German Mark has, at no extra cost. out in German Marks (DM). This is where your advantage is. The West German Mark has been one of the strongest currencies in the world for years. Each lottery runs over a period of 6 month, one class per month. There are 400 000 trickets with 147 46 tiprizes totalling over 133 Million DM. A total of 242 jackpots ranging from 100,000.—10 Million DM are ratified—oif plus plenty of medium and smaller prizes. It is also possible that 10 prizes of 100,000.—DM will be combined into a Super-Jackpot of 1 Million.—determined in pre-drawings. That means that 24 prizes of 1 Million and 2 guaranteed prizes of 1 Million and 2 Million each will be drawn —26 Super Jackpots = 26 Millionaires. Name us another game where this is possible! The drawings are held in public and supervised by state auditors. All prizes are guaranteed by the German Government. The great thing is that nobody will find out about your winnings, because you — as a player - remain anchymous. 6. Class - Main draw PRIZE-SCHEDULE MILLION DM or 400,000 ticket numbers in the game 147.461 winning numbers MILLION DM or 37 out of 100 numbers are winners 2. Class 1. Class MILLION DM or October-Drawings '85 MILLION DM or ■ MILLION DM or MILLION DM or MILLION DM or MILLION DM , main price guarante MILLION DM or MILLION DM or MILLION DM or MILLION DM or ■ MILLION DM or -445 = 620.000 DM +445 = 620.000 DM +445 = 620.000 DM +445 = 620.000 DM +445 = 620.000 DM +447 = 2.120.000 DM How to participate: Your prize-money will be transferred to you within one week of you You order your ticket with on the order coupon below. request by check or any other way you desire. Of course, if you hit a Within days you receive your ticket together with an invoice and the jackpot you can come in person to collect your prize in cash. fficial drawing schedule with rules and regulations. If you are already our customer, please do not order, because you PLEASE INCLUDE PAYMENT WITH YOUR ORDER. You can also pay receive the ticket automatically for the next lottery. for your ticket after receipt of the invoice. Payment can be made by personal check,travellers check, bank transfer (add remittance bank You can be sure you will receive fast, honest and confidential service. Now it is up to you, charge) or in cash via registered air mail (cash at your own risk). therefore order and mail the coupon today After each class you will receive the official winning list together MELP the ticket of the next class via air mail. If your ticket has been drawn, you will immediately receive a winning notification. Your drawn ticket is eliminated from the game, therefore we will offer you a new ticket (replacement-ticket) so that you can keep on playing right up to the 6. class. Lotterie-Einn. Hameln Kuhlmannstraße 1 A Your chance to win: 1:3 D-3250 Hameln If coupon is missing, write for information. W.-Germany I try my luck and order! Lotterie-Einnahme Hameln Kuhlmannstraße 1 A All classes (1st - 6th class) 75. Lottery, beginning D-3250 Hameln W.-Germany October 4, 1985 to March 27, 1986,

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ONDON - The Burlington House Fair was opened Wednesday at Burlington House, on the premises of the Royal Academy, by Prince Charles and Diana, Princess of Wales. It is an interesting, if ambiguous, event.
The ambiguity lies in its attempt-

ed suggestion of splendor and pomp, which falls flat. The dealers who put the show together appear to have stopped halfway through. The decoration is low-key, to put it

Souren Melikian mildly, compared with the Paris Biennale, with which the London

fair is to alternate. The general choice of works of art appears to have been guided by arch conservatism. There is nothing very bold or strikingly unusual. Everybody seems to have been playing it safe. More seriously, the number of masterpieces one ex-pects in a major London fair is disappointingly modest. A few ap-

pear at wide intervals. Spink & Son had a bronze tripod vessel of the Shang period, called a ding - superbly carved, with stylized animal masks. Despite the unattractive patina, the £100,000 piece was snatched up by a collector within minutes of the opening.
At the other end of the exhibi-

tion, the Textile Gallery, run by Michael Franses, the only English dealer specializing in early Middle works of art organized at the re-Eastern carpets to the 18th century, displays a 15th-century carpet from Cairo. With its linear geometrical pattern decked out in delicate crimson and turquoise, it is as rare as it open Harari and Johns four years is beautiful. It hangs next to the ago. His "View of the Lagoon" by loth-century carpets of the Ottoman period, also described as Cairene, of comparable rarity.

Yet when it comes to the areas that are supposed to be strongest in fairs such as the Burlington House contemporary of Canaletto, with show — top-quality Old Master the campanile rising from the cenpaintings, classical sculpture of a ter right up to the upper part of the high order including bronzes, rare frame, which cuts it off. Old Master drawings, or European decorative arts — the Burlington House Fair barely comes up to the. One enchanting museum piece is mark. True, the best seldom comes displayed by Alex Wengraf on out into the open these days, stand 57, shared by a number of

it tends to get negotiated behind the expense of a full-scale particitive art probably come out best. closed doors.

As in the past, some of the world's top-notch firms, which are based in London, have not bothered to take part in the fair. Agnew's and Wildenstein's, the London big two in Old Masters, and the Lefèvre Gallery and again Wildenstein's, the big two in Impres-sionists and Modern Masters, could make major contributions. Instead, they prefer to do their own thing at a time of their choosing.

product in terra-cotta or marble. panels are framed by chiseled orthogonal modules are framed by chiseled orthogonal modules. The finished bust of Wengraf's module mounts that illustrate the

More regrettably, those important dealers that choose to participate refrain from sending in the finest of the finest. There are very few outstanding paintings at Bur-lington House. Richard Green displays a winter scene by Hendrick Avercamp, priced at £850,000. There isn't another one on the market," he said. He also has a landscape by Jakob van Ruisdaël to which he has given a surrealist title, "The Shooting Pony," because a hunter is taking his aim at some invisible game while another man holds the bridle of a pony a

few steps away. Best of all perhaps, is Philips Wouwerman's scene showing a riding master on his rearing horse in a crowd, set in a landscape lit by the declining sun. It once hung in the palace at Tsarskoe Selo near St. Petersburg and was auctioned in 1932 in Berlin, in one of the sales of quest of the Soviet Union.

Another significant contribution is made by Derek Johns, who teamed up with Philip Harari to Antonio Canaletto, done around 1750-60, carries a £600,000 price.

Another Venetian view, the Piazza San Marco, by Luca Carlevari, has the theatrical feel typical of this

Top-quality sculpture makes an even more discreet appearance.

whether at auction or in art fairs — dealers who did not care to go to tion. French furniture and decorapation. This is a plaster bust of the This was the first time that foreign-Marquis d'Espenille made in 1794 ers were invited to participate in by Augustin Pajou, who fully the fair, and the French presence is signed it and dated it III Vende- particularly remarkable. Didier miaire. Plaster portraits of this kind Aaron of Paris brought out a gold were modeled to be submitted to and black lacquer commode with the sitter who commissioned the serpentine front stamped four portrait. Since plaster must be times with the mark of Jean Desworked quickly, they have a spon- forges, who was received as a mastaneity and liveliness that is often ter in the Paris cabinetmakers' missing in the formal finished guild in 1739. The Japanese lacquer

> plaster "modello," dated only nine height of "Rocaille." This carries a days later, is still in the hands of the f1-million price, presumably on family. Differences in the expres- the basis of the £990,000 paid at sion and costume suggest that the Sotheby's in 1983 for an unmarked marquis held definite views on the black and gold lacquer sécretaire image that he wished to project of made for Louis XVI. It is unusual imself to posterity. to see pieces of this caliber in a Thanks to the foreign contribu-

Paris brought an exceedingly rare have been lying for many years floral marquetry commode made unframed and rolled up in some by Pierre-Antoine Foullet in the European attic, this is the kind of 1760s. At the center, an ormolu-picture that will eventually land in framed marquetry medallion shows some museum. a landscape in which a man stretchsome words on the trunk of a tree while tenderly resting his left arm on his beloved one's shoulder. The words are transcribed on the label supposed to be read on the invisible side of the trunk. This is a rare case of a signature by the artist, who painted a scene as a model to be transferred in marquetry by the

cabinetmaker. In addition, Steinitz has one or two extraordinary pieces of Louis XIV decorative art. His ormolu chandelier, made about 1680, is a masterpiece of French carving.

Jacques Perrin, who like his two colleagues belongs to the loosely knit professional group "Anti-quaires à Paris," exhibits one of the finest ebony desks of the Louis XVI period seen in the market in recent years. It appeared at a Drouot auction in 1983.

West Germany also contributed an important French piece of furniture. Konrad Bernheimer of Lenbachplatz in Munich is showing an elegant Transition period com-mode made about 1770-75 by Roger van der Cruse, known as Lacroix, who used the now-famous mark RVLC.

Foreigners have left their mark in other fields too. Concerning Old Masters, an interesting effort has been made by a modest Paris dealer, Jean-Max Tassel. A fascinating picture by Jean Lemaire, known as Lemaire Poussin, shows two women in a park with Roman mins at left and in the background. Tassel had a Belgian professor from Liège, A. Dessert, identify the lines from Ovid's "Metamorphosis" that inspired the painting, which is full of allegories that await deciphering, as in so much of French painting in the early 17th century. Despite the

Thanks to Ivo Bouwman of the es out his right arm to scribble Hague, French Impressionism is represented by one very good piece. Odilon Redon's "Flowers in a Blue Jug," which, Bonwman writes, has been out of the market since 1907. as a name: "Machard Certain." I is a splendid still life done in the read them as a set Latin signing wake of Fantin-Latour's manner. formula: "Machar(d) P(in)xit And a West German dealer from An(no)." Translating: "Painted by Machar, in the year" — the year is for bringing to the fair its one great for bringing to the fair its one great piece of jewelry in the early Baroque taste — a gold and pearl pendant formed as a warrior surrounded by a trophy of arms. When seen at Christie's Geneva auction in November 1984 it was described as circa 1620, Netherlandish or English. The uncertainty apparently

> The foreign presence is likely to make itself increasingly felt in the next international fairs in London. Whether French or German, the foreign dealers were thrilled to display their wares in the capital of the European trade in art and antiques. Indeed, its significance extends far beyond the fair. Three of the major participants are opening new branches in London. Didier Aaron at 21 Ryder Street, a stone's throw from Christie's, is making a big splash with his gallery extending over three floors. The gallery is run by Jane Roberts, who has been handling Aaron's operations in London for three years, after working in Sotheby's Impressionist department

gallery, which he has given a French name: "Aux Menus Plaisirs," at 23 Grafton Street. And Bernheimer of Munich is due to open Bernheimer Fine Arts at 32 St. Georges Street, a few steps away from the Royal Academy, in November. The gallery will be run by Heike O'Hanlon, formerly of Christie's press office.

The auction art market has long been an international one. The process is now gathering momentum in the dealer's world.



Raymond Mason (lower right) at work

Lively Monuments Bernard Steinitz too will have his allery, which he has given a By Raymond Mason

By Michael Gibson International Herald Tribune

PARIS — In years to come, when people no longer have the reasons we seem to have for tolerating the aggressive boredom of much of today's expensively fashionable art, Raymond Mason's work will appear as a delightful, lively, humorous, humane and

touching monument to our age. Mason, born in Birmingham, England, in 1922, traveled to Paris as in Mason's dramatic flair for on a visit 40 years ago and has been here ever since. He is famous for his large theatrical sculptures filled with figures in brightly painted ep-oxy resin. He has also produced numerous smaller pieces, drawings and bas reliefs of city scenes and landscapes. The show at the Pompidou Center includes close to 100

items, six of them big pieces. When Mason came to Paris he was a staunch admirer of Brancusi, but he soon became a friend and admirer of Giacometh and like him, feit the urge to represent the human figure. The popular aspect that developed in his work has led over-solemn critics to conclude to death.

ly no reason to take it amiss."

ninted in bright colors - shock-

ing to those who prefer the toneless

austerity thought to be derived

from Grecian elegance. The

that this is not serious art. "Some English critic said my

dian cotton prints. Some tried to plant mulberry trees and were disappointed that they would not grow in Switzerland. Skilled crafts-

"Le Refuge Huguenot en Suisse," Musee Historique de l'Ancien-Eveché," through Oct. 27.

Greeks, however, painted their marble statues, as did the medieval stone carvers. There is really noth-Mavis Guinard is a journalist

pain of the daily tragicomedy. His choice of subjects for the big works eyed. The pathos is brillantly ex-pressed through attitudes, as well COUP

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Another, smaller sculpture shows a tradesman in Mason's street being carried off on a stretcher while his wife howls in desperation and passers-by look on. The man is dead, having been stabbed in his shop. A pretty girl walks blithely past the scene, contentedly holding an ice cream cone; the wife is absorbed in her anguish; all the others have their eyes riveted on the livid, bloodstained face of the dead man. Mason uses the scene to express the range of human responses

When he learned that the fruit, vegetable and flower market would work was vulgar," Mason recalled be moved out of Les Halles at the recently, "and I was tempted to get center of Paris, he felt a real sense furious about it. But then I remem- of loss, and started working on a bered that the word comes from a monument to mark the event. To-Latin term which means relative to day, one brightly colored casting of the life of the people. Well, since this big work has been placed in that's what I am after, there is realiside the church of Saint Eustache. which dominates Les Halles, It Mason's figures are treated in a shows the people who had found lively, caricatural manner and

> vegetables, like a cortège of elemental divinities forsaking a city that no longer wants them there. The monument is swarming with details, including some 30 human figures and a simplified but faithful

rounding the market. iniscent of Hogarth and Bruegel.

Mason has Bruegel's interest in When he was a young man, Ma-Mason has Bruegel's interest in the physical realities of labor, an intimate understanding unusual in piece, a relief of a street scene entimate understanding unusual in Western art, in the precision and effort entailed in various tasks. And both artists delight, without any of the condescension of 17thand 18th-century genre painting, in the strong, unpretty monumental-

ity of human faces. The popular themes and the philosophy and humor that went into Bruegel's work led him to be mistaken for a "comic" painter; nothing is further from the truth. Mason runs the same risk. Much profound thought goes into his work, but it is unpretentiously clothed in gay colors and cheerful attitudes, even in the face of tragic events, and this absence of solemnity may cause a dimension of these scenes.

Since the end of the 19th century, art has worked itself into a dead Alberola, part conceptual artist, end, known as the externitoriality of art, which implies that the subject of art is art itself, as poetry is the subject of poetry. There are some grounds for this thesis, but taken as an absolute, it results in sheer nonsense. The real problem. as Mason realizes, is that in the absence of any common religious or mythic ground, the choice of a subject in art becomes an extremely difficult matter.

are good indications of this: He did a piece showing mining families waiting at the mine head of Lievin in northern France after a disaster had cost the lives of 45 mca. "A Tragedy in the North, Winter, Rain, Tears," is the full title. People stand around, grim, shocked, redplacing people in a rhetorically effective way, and it comes across without sentimentality.

their livelihood in the place moving out with their crates of fruits and

ing like Mason's work in all of rendering of the buildings sur-contemporary art, though it is rem-rounding the market.

tled "Barcelona Tram." "That's really you," he told Mason with warm appreciation. Then, turning to a sculptor friend who happened to be at their table, he asked the man his opinion. The sculptor was reticent, finally hazarding that well, it was not really sculptus. "Of course," replied Picasso, riveting the man with a dark glance, "and that's why I like it."

Also to be seen in the same space at the Pompidon Center are works by two Indian artists: Viswanadhan (photos and environment) and Guiam Mohammed Sheikh, whose paintings are in certain respects reminiscent of Indian miniatures. casual spectator to ignore the true Some of them evoke a sumptions and fabrilous mythic space. There is also art about art by Jean-Michel

> Raymond Mason, Viswanadhan, Gulam Mohammed Sheikh, Alber ola; Galeries Contemporathes, Pom pidou Center, through Nov. 112

Bronze Age Objects Found

part painter

The Associated Press GUBBIO, Italy - Resear difficult matter.

Mason's choice arises out a spontaneous empathy for men and women taken up in the effort and avation near this Umbrish town.

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Huguenots in Switzerland: The First Refugees the Rhone Valley, chose the long Lermer from Camla and his broth-trip over the mountain passes of the er, Jacques, who have left, aban-crossings.

By Mavis Guinard T AUSANNE, Switzerland - A

dagger, a yellowed parchment, a rusty bobbin-holder stand out in Lausanne's austere exhibit on the Huguenots. Unlike the shows in London and Amsterdam, where artistic works celebrate Huguenot accomplishments, Lausanne focuses on the events that led to their flight 300 years ago, and on the role of Switzerland as a land of first asy-

The damascened blade stabbed Henri IV, once a Protestant himself. It left the Protestant minority with only the paper protection of the Edict of Nantes, which Henri had signed in 1598 to rid France of ally erased. Protestants were stripped of political rights, their military strongholds dismantled, their children taken away to be raised as Catholics.

Louis XIV's parchment revoking their freedom of worship was the last attempt of an aging monarch to gain absolute power. Never shown before in public, it bears the large green wax seal and the signature of the king, whose pleasure it was on Oct. 18, 1685, to forbid any celebration of the Reformed religion. banish its ministers within 15 days on pain of prison or the galleys and threaten the same fate to any who

persisted or tried to leave. They had a choice. Formulas were ready to sign. Many chose to renounce their faith and carry on a passive resistance. But a quarter of them - more than 250,000 Huguenots - preferred exile.

Some went by sea to England and the Netherlands. About 140,000, mainly from central and southern France, from the Cevennes, the Dauphine, Provence or

Alps or the Jura. One of these was Louise Graz, age 7. With the bobbin-holder tied to the saddle of her mule, she

Spink's bronze tripod, or "ding," from Shang period.

whiled away with her crochet the interminable trip from Marseille to Switzerland was then a poor country. Crops had suffered from a

freak cold spell that would be remembered as a small Ice Age; unemployment forced young Swiss to hire themselves abroad as mercenaries. After first checking that no clause in their treaty of alliance with France, their powerful neighbor, could force them to extradite religious strife. In the next 80 years, refugees of conscience, the Diet of the edict's guarantees were graduhelp all who arrived. The destitute were fed, clothed and given means to go on. The ailing were nursed. It is fitting that the show is being held in the Archbishop's Manse in Lausanne, which served as a hospital for the refugees. Neuchâtel, with a population of 3,666, received some 3,000 refugees a year.

Those who arrived with no resources or skills were shunted from

er, Jacques, who have left, aban- crossings. doning father and mother to go to ary 1687. The Huguenots were issued papers vouching that they were bona fide Protestants, signed principalities that, bled by the Thirty Years War, were eager for tations they carried, which they used a vast network of connections gave up when they embarked on to trade. Some founded banking the Rhine at Schaffhouse, have re-

mained in city archives. In a research project being coordinated in Paris Germany, the Netherlands, France and Switzerland are poring over similar ledgers, feeding the scattered data into computers to track the first mass exodus of modern times (the very word "refugee" traces its origins to the Huguenots' flight).

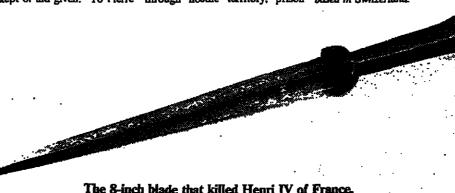
In diaries and journals, the survivors told of persecution, the agoone parish to the next. Accounts nizing decision to leave, trips were kept of aid given. "To Pierre through hostile territory, prison

Craftsmen banded together to Holland to live in liberty of con- offer their services. Families split. science, I did give 10 batz," wrote a Branches scattered among various pastor in La Neuveville in Febru-countries, some going to America. About 40,000 remained in Switzerland. - The bravest entered a seminary by several ministers and counter- in Lausanne that was later to be-

signed at each stop. By various come a university, and went back routes, they tried to reach German to preach in France, where many were martyred. The foresighted had transferred manpower. Thousands of the attes- funds: they bought citizenship and

Those skilled in textile work manufactured silk stockings or In-

men influenced watchmaking, ena-melwork, Nyon porcelain and the exquisitely simple Lausanne silver-



The 8-inch blade that killed Henri IV of France.

ANTIQUES

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The Risks of Modern Dance

plained that in butch, a form of Japanese dance-theater, "our main theme is life and death, so we try to is investigating physical risk in realize the situation of death and their work. A New York-based perthe state of just being born."

six stories to his death when his rope broke during the company's members of Sankaijuku were not celebrated "hanging dance" in Se-

DOONESBURY

THIS IS ROLAND HEDLEY IN THE GABRIEL STUDIOS CONTROL ROOM

AS 25 SUPERSTARS OF THE RADICAL RIGHT PUT THE PANSHING TOLICIES

ON THEIR HISTORIC "APART-AID"

dent Tuesday. Robert Fitzpatrick, SEATTLE — In an interview last director of last year's Olympic Arts year, Yoshiyuki Takada, a vet- Festival in Los Angeles and bookeran performer in the avant-garde ing agent for the five-member dance troupe Sankaijuku, ex- group, based in Tokyo, said, "They will not perform for a year." A generation of choreographers

formance artist once recruited a This week, in an accident that company in an ad asking for danc-underlined the increasing physical ers willing to bail out of an airplane risk in modern dance, Takada fell at 5,000 feet (1,500 meters). Fitzpatrick insisted that the

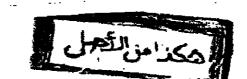
"daredevils or thrill-seekers." They chose to take risks because Sankaijuku's scheduled U.S. of the fulfillment of their personal tour was canceled after the acci- vision," he said.

Dangerously High. In-.

SCRIPING THE MOOD IN THE STUDIO AS JUBILANT







What Is This Thing Called Countertrade?

Why use countertrade when straightforward buying and selling can do the trick more quickly and efficiently? Over 2000 years ago the Romans introduced gold and silver coins for use in foreign trade. The system developed over the contines, giving rise to great banking dynasties and profitable merchant capitalism. However, by the early 1970s, an increasing balanceof payments disequilibrium arose between the Western industrialized nations on the one hand and the Eastern and Third World countries on the other. In each case (Fast and South), indebtedness began to reach unmanageable proportions. In order for the West to be able to keep selling its exports to the Cometon (Council for Murual Economic Assistance) counmes, and developing countries to ger access to essential technology, there was a return to the age-old system of batter and its latter-day offshoot, countertrade

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A Viable Alternative

Seen from the Western point of view, counternade must be regarded as less desirable than straightforward exporting using the well-tried instruments of international trade such as letters of credit, sight bills, collarerals, etc. All the same, countextrade has emerged as a viable. alternative since it enables the Western exporter to gain access to markets he could not otherwise penerrate while at the same time obviating many of the dangers inherent in dealing with a country that has no foreign currency avail-

However, as people in the highly specialized field will gladly ad-mit, countentade is a delicate art fraught with difficulties and verging at all times on confusion. The world is simply not teening with profitable countermade deals just

waiting to be anapped up. Generally speaking, the larger Western exponents—be they multinationals or major nationalized industries-will have their own mading organizations dealing exclusively with marketing abroad under unfavorable conditions.



There are many specialist firms in the field, however, who for a fee will accept full responsibility for these transactions and will recommend the most promising procedure. Many major banks operate mading houses that claim to be able to set up deals to benefit all

Glossary of Terms

The terminology associated with countertrade is so complex that a brief summary of the principal expressions may not be amiss. Barter, of course, refers to the eadiest form of exchange. Instead of receiving payment, the exporter will receive goods from his import partner. By selling the offered goods the exporter will receive the

funds to cover the value of his exports. Payment is made exclusively by the countersupply of the agreed products. Thus batter transaction runs the risk of non-delivery of goods. This risk can best be avoided if the batter goods are delivered to the exponer first.

Counterpurchase was probably the most frequently used method of countertrade during the early 1980s, particularly in deals with the Cornecon countries, although it has now been extended to trade with the developing world. In counterpurchase the exporter receives payment for goods supplied to his import partner. However, the exponer commits himself in a parallel contract to purchase goods for a censin percentage value of his export contract from the importer's country. He can fulfill this commirment himself or, if he has approved a "third-party clause" in his contract, he can transfer this commitment to another pattner. Delivery and counterdelivery in most cases take place within five years of each other.

Compensation refers to a counterpurchase arrangement in which delivery and counterdelivery are covered by one contract and the goods are given monetary value. The delivenes do not have to take place simultaneously. The time limit for completion of the counrecommitment is usually about

Cooperation is also a form of counserpurchase, whereby the exporter declares his willingness to pass on the manufacture of certain products, either wholly or partially, to an appropriate foreign company.

from the exponer. Buy-back is an increasingly popular system. In this form of countertrade the importer pays the exporter for the supplied plant (or know-how) with products that

The foreign trade company can, in

recurn, make certain purchases

will be produced by the plant when it is completed (or using the know-how provided). The great advantage to the exporter in this instance is the chance to benefit from cheap labor and low-cost raw materials and to get a foothold in a potential long-term market.

Evidence and Escrow Accounts are means of organizing a counterpurchase in such a way that the exponer can meet counterpurchase requirements by reimbursing himself out of funds generated through his own purchase in the importer's country.

All the terms listed so far are markers. Clearing payments can be relatively straightforward. Consid- utilized for payments to third counerably more complicated, and im- tries, e.g., in trade with developing possible to describe adequately in a countries. Through this method of switch deals that entail multilateral. Western exporter to convert "soft" links between exporters, importers dearing outrencies into "bard" outand brokers in widely separated rencies.

nurshell, are the dearing and the payment it is possible for the



Merx's trading room in Linz relies on direct connections to international commodity exchanges in New York, Chicago and London.

A New Name in World Trading

Presenting his company's annual of raw phosphate needed in the report for 1984. Richard Kirch-manufacture of fertilizers. Merx weger, chairman of Chemie Linz AĞ, Ausma's largest producer of fertilizers and pharmaceunicals, referred to a profit of 43 million schillings deriving from the fullyowned subsidiary Meex. This was 0.24 percent of the registered turn-over (17.64 billion schillings) of the infant enterprise which, since its birth in 1983, has made a significant impact on international trade.

Much of the credit for this modest but significant figure must go to Kirchweger himself, who was brought in to get the chemical business out of the red. In 1984 he was able to tell the owners, the Republic of Austria, that he had done so. It was at his instigation that Merx Handelsgesellschaft (Trading Company) was formally founded, inspired no doubt by the favorable showing made by the other Linz industrial giant, Voest-Alpine, with its Internating organization.

Until the advent of Merx, each of the four divisions at Chemie Linz maintained its own distribution and trading structure, both for historical reasons and because of conflicting interests. With a good sense of priorities, Kirchweger appointed the Chemic Linz purchasing manager, Helmut Scheichl, 2s director of the new supertrading

The Oil Connection

With annual purchases of raw materials running from 5 billion to 6 billion schillings, Scheichl already had a clear idea of the needs of Chemie Linz. Existing counter-made and compensation deals could be streamlined and turned to better purpose in several ways. First and foremost, Chemie Linz could benefit by getting—currously—into the crude oil business. For these days chemicals are inexorably bound up with petroleum products. Analysis showed that 90 per cent of the raw material requirements of Chemic Linz depended on crude oil. At the same time it could not be overlooked that many oil-producing countries were setting up their own refineries near the wellheads and providing favorable conditions for on-the-spor purchase of their products.

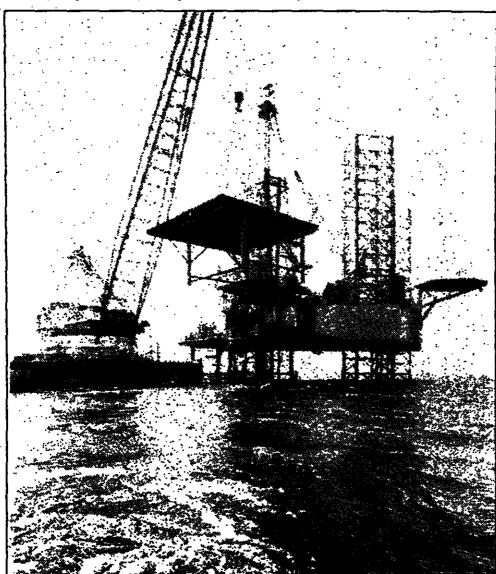
By utilizing these sources for ethykne, propylene, benzol or phenot and, if necessary, mading them locally for other essentials, great savings could be effected. The more from one year to the next. It same logic applied to the purchase

sported the chance to cut costs for Chemie Linz by supplying overseas customers locally, the trade being backed by the parent firm's good

It is this smittly practical, exonomical approach to international made that Merx offers its business partners. A small headquarters

telefax services, instantaneous decisions can easily be made at Austrian headquarters where a global view of the situation is available. Merx has already started to

branch out in the field of fertilizers.



name coupled with an assurance that if anything went wrong, Chemie Linz could always provide the goods from Austria

Thanks to the prevailing atmo-sphere in world oil markers, the theory quickly proved workable and has paid off in a thoroughly sansfactory manner. Sansfactory rather than spectacular, because, as Kirchweger insists, it is not his intention to press for large turnover. It does not matter if Merx.

scaff, working with highly sophisticated communications and datalink equipment, keeps in constant touch with Chemie Linz offices located in some 20 countries. around the world. These are not always in conventional centers of trade. In West Africa, for instance, Menx picked Lomé, in Togo, for 2 representative office because it predicted major developments in the pocash business there. The Lome representative also happens to be an expert in "placing" coffee and cocos, so both sides are well served. With the help of relepointers and

It has established a trading company in Greenwich, Conn. to cover the United States and adjacent markets. It intends to set up something similar in the Far East, but exactly where that will be-Hong Kong, Singapore, the Philip-pines—has not been decided. One thing is certain: Meax will soon be setting up shop in Jedda in order to Arabian perochemical and crudeoil business. As Meax director Helmut Scheichl repeats. Merx is chemicals, and chemicals are oude

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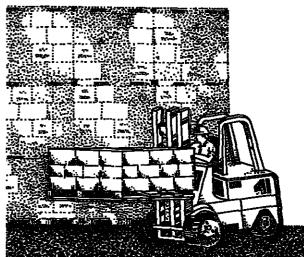
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Internating is a name that symbolizes security in the uncertain world of huncr-made Vocat-Alpine Internating is a fully-owned subsidius of Austra's main nationalized enterprise, which established its reputation as a steel producer. but which has branched out to such an extent that iron and such now account for only 15 percent of

die group's nimover. VAIT, or the "Trader" as it is referred to in Austria, was created in the late 1970s out of the need to disentangle the multifarious compensation arrangements Voest-Alpine had entered into over the years, particularly with the Council of Murual Economic Aid counmes. At about that time the then Austrian chancellor, Bruno

business, trading on both long and short-term conditions. Batter ekals with crude all now form the balk of current numover, 84 percent in 1984.

Rapid Growth

A glance at the balance sheet reveals VAIT's explosive development. Whereas in 1980 Intertraling showed a numover of 3.3 billion schillings in 1983 it was 329 billion, and in 1984 the figure had jumped to 124.4 billion schillings. Now, although profits from VAIT are not explicitly listed in the Voest-Alpine group company report. Aplaher is emphasic that profit rate in relation to turnover

for counterrade and batter transact uons. In particular the bidging function of VAIT has pleased invaluable when it comes to finalia. ing contacts for the construction of new industrial plants by Voest Alpine Here VAIT can, and does develop its cotal product marketing capability durough buy back and switch-trade arrangements.

A Firm Backing

VAIT has the advantage of being backed by the solid Vocst Alpine structure, based in Line, with the neutral Republic of Austria behind it. Many of the existing Voest-Alpine representative offices around the world have been expunded to accommodate a VAFF specialist. In half a dozen cases



Barter deals with crude oil form the bulk of VAIT's turnover.

Kreisky, approached the new Voest-Alpine director-general, Heribert Apfalter, about the need for Austria to set up a trading house. Initially Intertrading was confined to negotiating with Voest-Alpine products, although the intention was to widen the scope swiftly so as to incorporate other Austrian firms and thus increase the opportunities for business. Scarring with a few billion schillings in compensation obligations, VAIT soon moved into independent trading concentrating at first on steel, foodstuffs, coment and

is at the international level, i.e., East Berlin, Hong Kong, Jedda, between 0.1 and 0.5 percent." In this case the minimum carnings from VAIT last year would have been 124.4 million schillings. Other independent reports put them as high as rwice that figure, around a quarter of a billion schillings.

It is not easy to identify the full extent of VAIT's importance within the Voest-Alpine group. How is a risky business with sudden ever, given the worldwide commit price movements, so that setbacks ment nowadays to compensation can, and do occur from time to trade, it is clear that the company's time. The overall mend though, as sinuation would be seriously weak shown by the massive 1984 turnened without this additional outlet over, still favors VAIT.

Manila Singapore and Tokyospecial Internading subsidiaries have been set up.

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Oil is big business for VAIT. However, since its does not market the finished product(s) in Austria itself, but only on third markets, there is little resentment among home-based dealers: Moreover, oil

A Risky but Interesting Business related products, chemicals, food-

one Austrian company's mature have expanded since the early judgment of countertrade: The 1980s to cover virtually the whole risks are very high, but since there world, and AWT has naturally is hardly any country nowadays moved with the times. It maintains which does not include in it, we branch offices in Jaleana, Cairo and can expect it to remain important. London, with three other offices for the next five to 10 years." Alex- abroad shortly to be opened. Even ander Waldstein, managing directhough their locations have not tor of AWT, Austria's internation- been divulged, it is perhaps indicaal trade and finance corporation, tive that AWT already operateswas speaking in Vienna this sum-through West German trading mer about the current activities of houses-in South America and this enterprise; the oldest of its East Asia (Japan, Taiwan, Korea kind in Austria Founded in 1920, and Hong Kong). AWT is a fully-owned subsidiary of Creditanstalt-Bankverein, the country's largest commercial bank. This financial backing is indispensable for the company's far-flung primarily as a service institution for operations in all areas of foreign dients of its parent bank Creditantrade, export consulting and export stalt. With a small staff-60 at financing.

been engaged in solving trade AWT relies heavily on its expents, problems with Austria's neighbors who have to understand every-

After 65 years in the business, However, countertrade activities

Expert Experience

Now, as ever, AWT sees itself headquarters in Vienna and about Since the early days. AWT has 20 in the field at any given timein Central and Southeast Europe. thing from Lada cars from the

Sovier Union to coffee beans from Colombia. This is especially imporcant when a customer has countertrade problems and AWT needs to arrange a barter deal or a switch

AWT has a long fund of experience which enables it to be an efficient partner in all types of transactions. It can negotiate barter, counterpurchase, buy-back and cooperation contracts and, where requested, take over such obligations in its own name. The Austrian company differs from its counterparts in the United Scares in drar it actually does the business instead of acting only as a matchmaker. As Waldstein explains, the lim-

ited banking license enjoyed by AWT gives it the edge when the dassical methods of financing an export to a single country are not feasible AWT can step in to provide a complete package of inhouse measures. Its own trade program mainly covers timber and stuffs, metals and textiles. And in these fields the offer includes not only financing but also market research, marketing and distribution—all tailored to meet individual needs. Developing countries with heavy loan commitments are particularly anxious to acquire a marketing network (which they usually cannot afford) for their goods. Thus if they get an assurance of marketing, they are likely to accept the AWT customer's product.

Action vs. Reaction

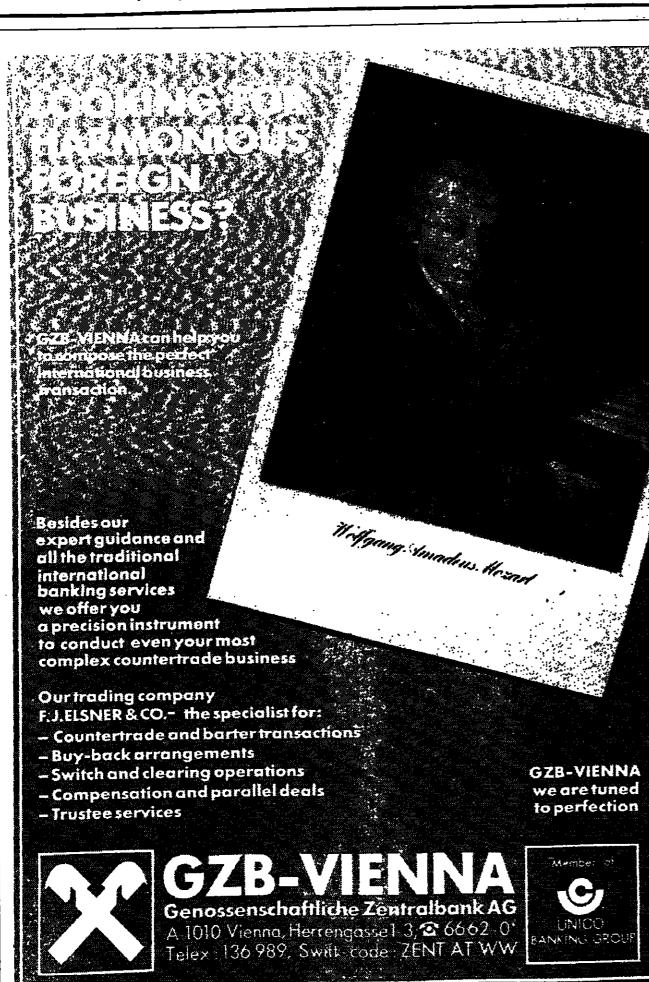
The considerable risks involved include quality, performance, absorbability of the market and-last but not least-political instability. Waldstein declines to put 2 concreate figure on numover but says: "If one goes about it cautiously and realistically, it is nevertheless an interesting business. We do not

bankers at heart, and can earn more-and sleep better-by conducting business along classical banking lines. What we are doing is not so much 'acting' as 'reacting'
With the degree of indebtedness unlikely ever to sink back to the level it had at the beginning of the 1960s, we go into the market under very difficult circumstances and do our best to help a customer in his business. This is why trading houses tied to banks have become so large recently—because traditional methods of trading have not been possible."

AWT experts advise on everything from coffee to cars

run after countertrade. We are all

For a relatively small country such as Ausma, whose very survival depends on exporting, it is important to find alternate ways of selling when the classical toutes are closed. The same applies to most European countries, although not so much to the United States. because of its large domestic mar-





Still a Controversial Alternative: a Nigerian Case History

Nigenia new military regime creasingly difficult to procure fi-nancial assistance from its trading Basingida, announced upon comring to power at the end of August connectiate deals negociated since the beginning of the year by the former government of President Mehammed Buhan

Section.

Remarks of Aug

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partners. This led to a sharp drop in the level of imports, resulting in After a brief but dynamic foray of consumer goods and basic foodmen oil-for-goods contracts with

a shortage of 12w materials and spare parts, which means that local industries were able to work at only a fraction of their installed acity. In addition, the shorage

In spine of growing criticism

dent Buhari ardently defended his

terms: "We believe that the private

sector, especially the factories,

raw materials. We believe that as

to save jobs and produce goods

basic to us. And we do not have

It is a deliberate thing ... and it

deals signed during the first half of

Bezzil's Cotia trading house

was to supply \$500 million worth

of industrial goods, including com-

pletely-knocked-down (OKD) kits

for Nigeria's Volkswagen assembly

Indeed, the four oil-for-goods

brought a lot of relief to us."

of the contracts were:

stuffs cut into the living standards nent in the French deal.

> around \$100 million in oil lealy's Agip was scheduled to lift about 40,000 b/d of Nigerian coude oil, while Nigeria was to receive CKDs for the assembly of Fiar trucks and credits for the completion of project work being extried our by Italian firms, in particular the Escravos-Lagos gas pipeline

By the summer, many of these deals had already run into mouble. For example, it is reported that the Italian attangement had still not been finalized. It is also known that Elf had suspended its lifting within the framework of the agreement with SCOA because the fall in the price of oil had made the deal unprofitable for the French national oil company. The Brazilian deal also came under close scrutiny as

Concern grew in both public opinion and the Nigerian press that the goods being obtained were not being bought from the cheapest source. It was claimed, in particular, that the sugar being purchased from Brazil cost more than the going price on the world market. Other sources stressed that this was intentional, being a discreet way to provide discounts on Nigerian oil and, thereby, assure an acceptable demand level in a weak world marker. There was a rising tide of complaints too over the quality of goods supplied and the restrictions the deal imposed on the liberty of Nigerian traders.

objections to countertrade voiced by the IMF and shared by the General Agreement on Tariffs and Trade (GĂTT). They daim that countertrade deals are bilateral in nature and deviate from the principles of multinational trade. Moreover, IMF economists insist that disguising of prices and, conse-quently, in inefficient world trade. Nigeria's counterrade offensive

during the first six months of the year also raised the ire of the Organization of Petroleum Exporting Countries (OPEC). Middle em OPEC members were concarned that Nigeria could employ barrer deals to discount oil and further sap the organization's discipline on pricing matters and production quotas. Nigeria's official quota is pegged at 1.3 million b/d.

The Genossenschaftliche Zentral bank AG (GZB-Vienna) is the

central financial institution of the

Austrian Raiffeisen Banking

Group, representing one-lifth of

the domestic financial market. GZB-Vienna ranks among the largest Austrian banks and has

extensive foreign interests, encour-

aged by its membership in the

Unico Banking Group with almost 37,000 banking outlets in

Europe and strong representation

in the world's major financial cen-

Through its team of consultants the GZB-Vienna offers a special foreign trade service to domestic as

well as to foreign exporters and

importers, providing guidance and advice to individual bank custom-

ers. In addition to the traditional

banking services, including guaran-

tees, export and project finance,

forfeiting and foreign exchange

earned a reputation in merchant

banking and, in particular, counter-

trade, experience of which is re-

flected by its participation in both

the Unico Trading Company-a

specialist in East-West transac-

tions, formed as a joint venture of the Unico Banking Group partners—and its subsidiary F.J. Elsner

The trading company

FL Elsner & Co. has over 100

years of commercial experience and

countertrade often results in the ln the spring, output reportedly disguising of prices and, conse-OPEC sending a team of Dutch expens to monitor Nigerian ourpur. During the summer, however, Nigeria's production dipped to less than 1 million b/d. This poor result undercuts the argument advanced in certain sectors of the Nigerian elite that countertrade would enable the country to ride out in relatively good shape the doldnins in the world oil market. Officials in the state oil concern, Nigerian National Petroleum

Corp. (NNPC), also raised their voices in protest against the oil-forgoods barter contracts. They stressed that it agnificantly reduced their ability to place Nigerian crude oil on the market given the discounts that were nanozed to be built into the countertrade arrangements. In addition, a number of NNPC oilmen pointed out that countertrade was essentially a short-term expedient, while the oil industry must plan also for medium- and long-term configencies. The debate within NNPC ranks

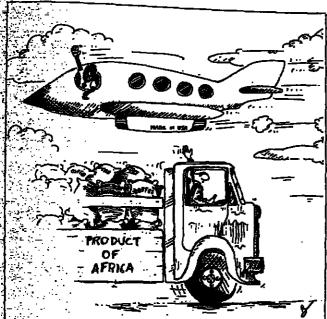
resulted in dissension among execunives responsible for Nigeria's oil

strategy.

The countertrade page has likely been named for Nigeria, although some small deals could be concluded in the future. General Babangida's regime is moving to reach an agreement with the IMF as soon as possible. This means that Nigeria is prepared to accept a devaluation of the naira and the uncertainty is limited. Countereasing of restrictions on trade. By the same token. Nigeria's new leaders could adopt a more prag-

matic pricing policy for its oil to the detriment of OPEC solidarity, in order to boost exports and hence foreign receipts, which would enable the level of imports to be stepped up.

The apparent shortcomings of Nigeria's countertrade strategy mean that its effectiveness as an arm for oil-producing countries in Africa during a time of economic trade won't disappear in Africa, bur it is not likely to dominate the



Brazil, France, Austria and Italy as of Nigeria's 100 million inhabitwell as negotiations with at least another dozen Western and Eastem-bloc states, Nigeria now seems within his government, ex-Presito be headed for more classic policies designed to remedy ills that countertrade policies in these have seriously perturbed the counmy's economy since the drop in the price of oil at the beginning of the should not be started of essential 1980s. In an economic U-turn, President Bahangida declared that much as possible we should be able his administration would seek to reach an agreement with the International Monetary Fund (IMF) for money, but we have an alternative. a loan of \$2.5 billion to \$3.2 billion, a rescheduling of debts and, finally, access to new commercial bank loans and credits from Western 1985 provided Nigeria with a wide range of industrial goods, project export agencies. In turn, Nigena would devalue its corrency, the naira, and carry our other economic finance and agro-industrial prodreform measures traditionally faucis. The principal characteristics

voxed by the IMF It was the strong opposition of President Buhari's regime to IMF conditions that brought Nigeria into the counterrade arena. With overseas debt mounting to around \$25 billion, Nigeria found it in- plant, and foodsruffs like sugar in exchange for some 40,000-50,000 bantels a day (b/d) of Nigerian crude ail

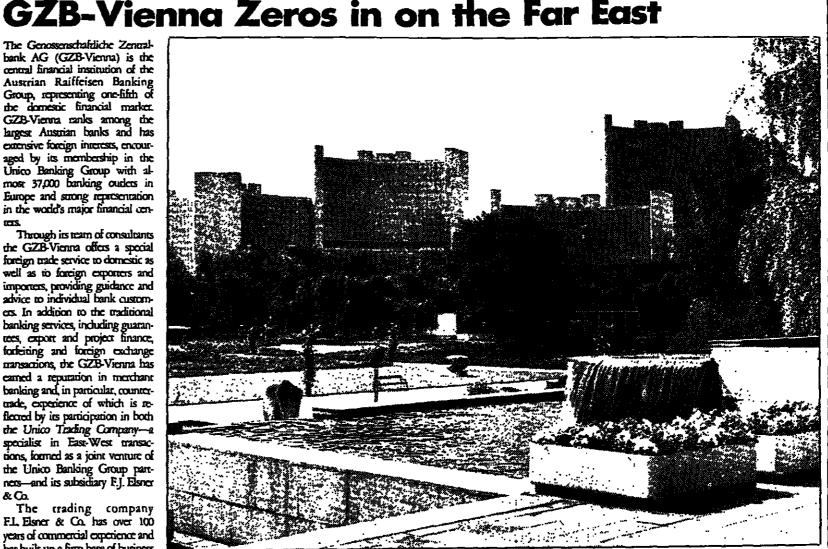
 France's state-controlled oil firm, Elf Aquitaine, was to lift some 50,000 b/d and, in turn, the mading concern Société Commerciale de l'Ouest Africain (SCOA) was to furnish sugar and CKDs for the Peugeot utility-vehicle assernbly plant near Lagos. There was a \$125 million cash compo-

 Austria's Voest-Alpine Intermading, the commercial affiliate of the state-controlled Voest-Alpine engineering group, was to supply steel, building equipment and oth-er capital goods in exchange for

being built by Saipern.

being unfavorable to Nigeria.

has built up a firm base of business All this was in addition to the contacts. The company is extremely active in both Council for Mutual Economic Assistance (Comecon) and developing countries and has a reputation for being successful in particularly difficult markets that require specialist capabilities. Thus, this international trading house is in a position to act as a



Vienna provides an important link in East-West transactions.

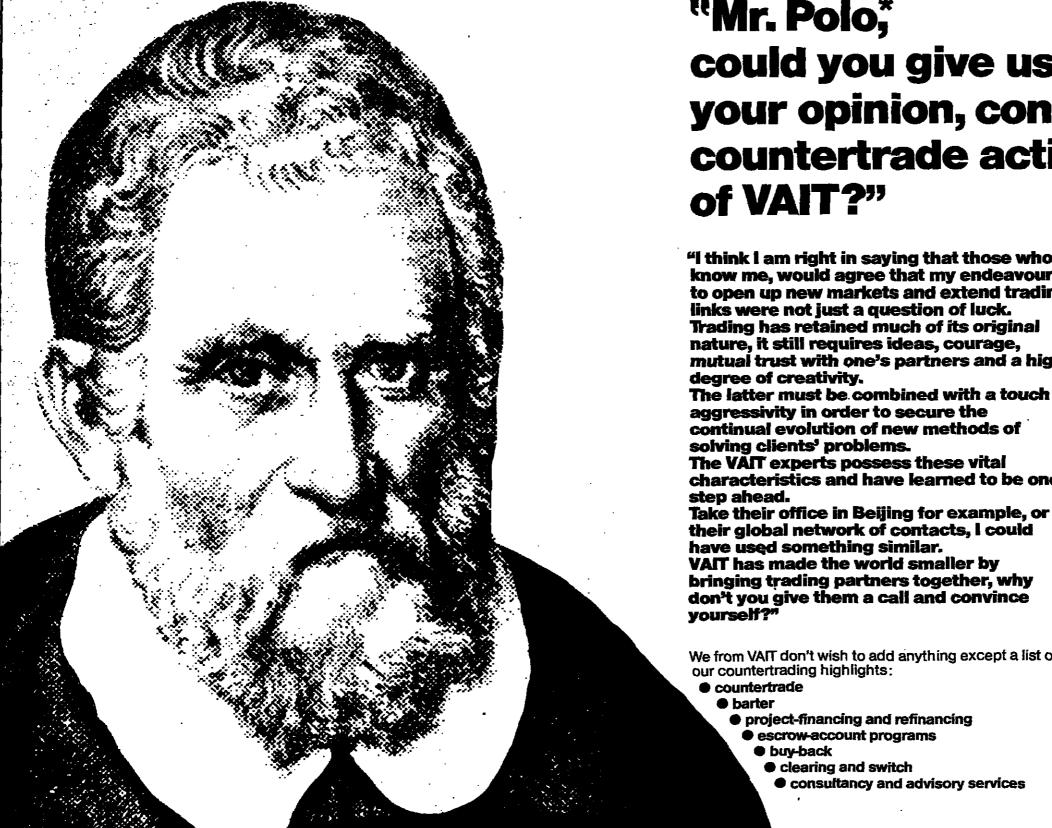
link between East and West as well as to bridge the gap between the developing and the Comecon

As the oldest Austrian exponer to the Chinese market-with two trading outlets in China until Mao's time and, more recently, its subsidiary Bravona-Hong Kong-Elsner has gained a foothold in the Chinese market. Due to these links and GZB-Vienna's direct presence in Hong Kong sino: 1976 and in Singapore since 1984, GZB-Vienna

can offer package solutions to inter- an firms, Elsner itself operates as an ested exporters providing mediumto long-term financing and, at the products, e.g. agro-products, foodsame time, the possibility of buyback and countertrade options.

to small and medium-sized Austri- East

exporter of high-quality Austrian stuffs, timber and chemicals. Elsner is also a major supplier for interna-Besides providing export advice tional hotels and airlines in the Far



`Mr. Polo, could you give us your opinion, concerning the countertrade activities of VAIT?"

"I think I am right in saying that those who know me, would agree that my endeavours to open up new markets and extend trading links were not just a question of luck. Trading has retained much of its original nature, it still requires ideas, courage, mutual trust with one's partners and a high degree of creativity.

The latter must be combined with a touch of aggressivity in order to secure the continual evolution of new methods of solving clients' problems.

The VAIT experts possess these vital characteristics and have learned to be one step ahead.

their global network of contacts, I could have used something similar. **VAIT** has made the world smaller by bringing trading partners together, why don't you give them a call and convince yourself?"

We from VAIT don't wish to add anything except a list of our countertrading highlights:

- countertrade
- project-financing and refinancing
- escrow-account programs buy-back
 - clearing and switch
 - consultancy and advisory services

Offices in Hong Kong, Beijing, Tokyo, Singapore, Manila, Tehran, Jeddah, Tripoli, Lagos, Buenos Aires, Rio de Janeiro, Caracas, New York, London, Berlin, Prague, and more than 40 VOEST-ALPINE offices worldwide.

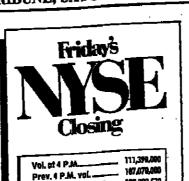
Head Office: VOEST-ALPINE INTERTRADING Ges.m.b.H. Postfach 83, A-4041 Linz, Austria Schmiedegasse 14, A-4040 Linz 4th floor, Lentia building Tel.: (43) 732/2392-0



...a synonym for aggressive creativity

Marco Polo (1254-1323) Venetian trader and world traveller

Odd-Lot Trading in N.Y. 1,375 8,028 7,267 5,875 1,748



up to the closing on Wall Street and do not reflect late trades elsewhere.

Via The Associated Press

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NEW YORK — Prices on the New York ock Exchange lost ground for the fourth con-Stock Exchange lost ground for the fourth consecurive session Friday in the heaviest trading in more than a month.

The market turned lower shortly after the open and by early afternoon the Dow Jones industrial average was down more than 10 points from the previous close. Nervous shortcovering and scattered bargain hunting in bluechip issues helped the market trim some losses

Before the market opened, the government trial production picked up 0.3 percent.

Some analysts cited mild disappointment

larly the industrial production figure. But other observers called the series of data a "non-event" that did not alter the view that the economy's pace remains sluggish: On the trading floor, Cessna Aircraft was the most active issue, climbing 11/4 to 291/2. Cessna said it has entered into a definitive agreement to

Westinghouse Electric followed, easing ¼ to

Phillips Petroleum was third, down ¼ to 11%.

Stocks Down in Heavy Trading Control Data fell 2% to 2014 on a published

ments if losses continue. Control Data said late in the day that it was committed to paying dividends on its preferred and common stock.

Revion Inc. declined 1/2 to 43. Pantry Pride
Inc. said it was ending its \$47.50 a share offer
for Revion and beginning another offer at \$42 a share. Pantry Pride was unchanged at 61/2.

Tektronix was the session's biggest loser, falling 4¼ to 48¼ after reporting its fiscal firstquarter earnings fell to 17 cents a share from 90 cents a year earlier.

Arkla lost 1% to 20% after climbing Thursday

on speculation Squat is in talks to acquire the

on speculation squarts in that to the pipeline company.

Kansas Gas & Electric fell another % to 11 after dropping 2 Thursday. Kansas utility regulators plan to approve sharply lower rate increases than those Kansas Gas & Electric and Kansas City Power & Light have been seeking.

BankAmerica Corp. added ½ to 13%. It said the plant of the bead marters for \$660 million. it would sell its headquarters for \$660 million.

General Foods lost 1% to 83%. The stock closed at \$90 Tuesday, boosted by takeover speculation. It has been backtracking in the absence of concrete developments.

Among actively traded blue chine IBM

Among actively traded blue chips, IBM climbed % to 127%. The company is expected to reorganize its sales force. American Express eased 1/2 to 41% and AT&T was unchanged at 20%.

Among technology issues, Digital Equip-ment, Cray Research and Burroughs were all Div. Yid. PE 100s High Low Quot. Chige

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in late trading, participants said.

The Dow finished down 4.71 to 1,307.68. For

the week the Dow fell 28.01 points. Declines pounded advances more than 2 to 1 among the 2,003 issues traded.

Volume totaled 111,39 million shares com-pared with 107.07 million Thursday. reported that producer prices fell 0.3 percent in August, retail sales rose 1.9 percent and indus-

that the numbers were not stronger - particu-

be acquired by General Dynamics for \$30 a share. General Dynamics fell 1% to 73%.

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SATURDAY-SUNDAY, SEPTEMBER 14-15, 1985

Banks and Businesses Deal In U.S. Up The Big Blow to Apartheid

By LEONARD SILK

EW YORK - President Pieter W. Botha of South Africa has proposed to restore citizenship to millions of blacks who lost it when the government set up its "homelands" policy, which was intended to make South Africa ultimately a white state. The pass laws controlling the movement of black labor appear likely to go next. If, as it now seems, apartheid is crumbling, what finally cracked it was the threat of economic collapse, brought on not by political pressures or sanctions but by the actions of bankers and business executives—and by the economic blunders of the government.

The economic crisis has been a long time in coming. The central piece of legislation to remove blacks and control the influx of blacks into urban ar-

influx of blacks into urban ar-

eas was a 1951 version of a Crisis resulted from 1936 pass law. For the first time, women as well as men relaxing economic were required to carry passes. Under section 10, an African was permitted in a city for controls while more than three days only if continuing the grand (a) he or she was born in that city, (b) had lived there for 15 control: apartheid. years or worked for one em-

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ployer continuously for 10 years, (c) was under 16, or (d) received

special government dispensation. A person's status could not change through marriage.

Thus a rural woman who married a "10 (1a)" man could be forced to leave a city after her husband died. The police began arresting women on streets and buses in Cape Town in 1954. The removal program, as Andrew Silk noted in his study of South African migrant labor, "A Shanty Town in South Africa," was also reflected in housing policy. The government blocked plans of cities to create family housing for blacks, instead requiring one-sex hostels for workers.

URIOUSLY, the government sought to combine its rigid controls over blacks with an increasingly laissez-faire economic policy. Stephen Lewis Jr. of Williams College, a specialist on southern Africa who has been economic adviser to Botswana, says the current crisis was "the inevitable consequence of attempting to relax selected economic controls while continu-

ing to develop the grand control scheme; apartheid." For nearly a decade South Africa has been moving away from direct controls on private capital and toward freer markets and market-determined prices. The rand was first unpegged from the dollar and then allowed a managed float for trade and currentaccount transactions. The "financial rand" (introduced for capital-account transactions after the Sharpeville massacre in 1960, in which 69 blacks were killed, to prevent capital flight) was climinated. Private exporters were allowed to keep proceeds abroad, forward cover was provided for importers needing foreign exchange, and direct import controls were reduced.

As a result of these measures, South Africa adjusted to the declining gold price for several years by a downward float of the rand and an active monetary policy. Only recently did problems of potential capital flight begin to appear with some regularity, but, Mr. Lewis says, "When the crunch came, the deregulation of capital movements meant it came with a vengeance."

Pretoria's determination to maintain white control, he adds, required huge expenditures on internal security and defense at and beyond its borders. At the same time, steeply rising costs of enforcing apartheid and supporting the "homelands" policy created fiscal problems, complicating the efforts of the Reserve Bank to maintain balanced external payments.

When these elements came together, it was just a matter of time before there was a run on the bank. After all the debate in illeges, universities and Congress over disinvestment, it was bankers who pulled the plug on South Africa. Capital began to leave the country. Output fell, and the rand fell. And South Africa began to propose serious changes in apartheid.

But, as Mr. Lewis says, "Nothing less than the fundamental reorientation of the economic system and its political superstructure will bring long-term economic health to South Africa."

Currency Rates

Closings in Landon and Zurich, fixings in other European centers. New York rates at 4 P.M. (a) Commercial franc (b) Amounts needed to buy one pound (c) Amounts needed to buy one dollar (*) Units of 100 (x) Units of 1,000 (y) Units of 1,000 N.Q.; not quoted; N.A.; not available, (*) To buy one pound; SU.S.1.333

Interest Rates

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Car Sales **Sharply**

Domestic Figures Best in 30 Years

The Associated Press

DETROIT — Domestic auto sales in the United States for early September rose 56.9 percent com-pared with the like period in 1984, according to company figures re-leased Friday.

Americans continued to flock to dealer showrooms for cut-rate financing and rebate arrangements on selected 1985 models. However, analysts expect that the dramatic sales increases of recent weeks will level off in coming weeks as those stocks dwindle to make way for the 1986 models.

The seven major domestic automakers sold an average 33,669 cars a day in the Sept. 1-10 period, breaking a record of 23,815 in that reporting period in 1955.

Chrysler Corp. sales shot up 62.8 percent, compared with the like period a year ago. Ford Motor Co.'s were up 61.9 percent, and General Motors Corp.'s were up 58.8 per-

Domestic auto sales took off in the last 10-day reporting period of August after manufacturers offered rebates and auto loans at as low as 7.5-percent interest, Inventory had backed up because of slow sales and a three-week auto haulers'

GM, which started the latest incentive war, continued to lose market share to Ford. GM's share for the 10-day period was 56.2, more than 3 percentage points below its traditional level, while Ford was up several points at 27 percent. Chrysler's was about average at a 12.6-

Harvey Heinbach, an automotive industry analyst at Merrill Lynch in New York, said, "I wouldn't read anything into the market share because it's a question of availability right now.

"We continue to feel that they are borrowing from the future and that these sales are going to drop like a rock come October," Mr. Heinbach said.

Among the small producers. American Honda Motor Co.'s sales jor shareholder in the aerospace were down 9.5 percent in the peri-group. Dornier GmbH, said he od. American Motors Corp.'s were wanted to obtain management condown 22.4 percent, and Volks- trol of both companies but that 10 I AT 30.2 percent.

Cars imported for sale under GM, Ford and Chrysler nameplates are counted as foreign. Cars made in the United States by Honda, AMC-Renault, Volkswagen and Nissan are counted as

World Bank Seeks Backers For Agency

WASHINGTON — The World Bank's directors have approved plans to set up an agency to encourage foreign investment in developing countries by covering certain noncommercial risks.

Corroncy 9tr U.S.S.
Kor. wan 82.25
Soon. peseta 170.20
Swed. krone 2.527
Turkish Sre U.A.E Girbon 1472
Venet, boliv. 14.20 The bank said directors hoped that the Multilateral Investment Guarantee Agency would be put into operation before the end of

The agency will cover risks resulting from government restric-

The agency, which will be sepa-rate but affiliated with the bank, requires the approval of at least 15 developing nations and five industrialized countries and an investment commitment of at least \$360

Those commitments will be sought at next month's World Bank annual meeting of the board of

governors in Scoul. The bank's vice president and general counsel, Ibrahim Shihata, said Thursday that he was confident enough countries would back

He said that the executive direc-tors, who represent the 148 member governments, approved the agreement on Thursday at a closed meeting with no objections.

He said the United States, which is the largest member country, accounting for about a third of the bank's funds and almost 20 percent of the voting rights, supports the

The bank also said that the agency would be allowed to reinsure private insurance agencies that provide risk protection.

It is hoped that the agency will eventually have about \$1 billion capital, with 10 percent to be paid in cash, a further 10 percent in promissory notes and the remain-

Agency membership would be open to all World Bank countries

Americans Are Aping the Imitators

The Japanese, Once Disdained, Are the Target

By Nicholas D. Kristof

New York Times Service NEW YORK -- After decades of pooh-poohing Japanese scientific research, American executives no longer patronize the Japanese as "imitators" and "copiers" of American technology. Quite the contrary. In the wake of Japan's drive for techno-logical supremacy, they are scrambling to keep up with the new scientific research in Japan.

It is not an easy task. As Japan finally moves from imitation to innovation - and becomes a formidable competitor in crucial areas such as supercomputers, biotechnology and robotics -American scientists find themselves hard-pressed to learn of Japanese breakthroughs. So in the post year or so, a small industry has been emerging, consisting of companies that help monitor Japanese technology and, in effect, broker developments to American corporations.

"What's at stake may well be the competitiveness of American industry," said Richard J. Samuels, who directs a program on Japanese science at the Massachusetts institute of Technology. "If you can't pay attention to and assimilate technological information beyond your borders,

you're playing the game with one arm tied behind your back."

The new technology brokers are trying to address the problem by translating and indexing Japanese scientific articles. For example, the Japanese Technical Information Service, a Xerox subsidiary, is starting up opera-tions near Philadelphia this fall. Nissho Iwai, the Japanese trad-

By Warren Gerler

International Herald Tribune

has entered the competition against

Boeing Co. and other industry gi-ants for control of De Havilland

Aircraft of Canada Ltd. and Cana-

Mr. Dornier, until recently a ma-



everything on the cutting edge is done here.' Bobby R. Inman

'There's a certain

intellectual

arrogance that

ing company, already has done something similar. A year ago, it began publishing Techgram Ja-pan, a magazine full of brief summaries of Japanese technological developments. Here are some recent examples:

· A new "killer yeast" that destroys harmful bacteria while fermenting beer.

ture it in Japan than in the Unit-

Many scientists say that the new American effort to get at the stream of Japanese research information is too little and too late. Even with the latest under-

German Bids for 2 Canadian Firms

takings, the vast majority of the 10,000 technical journals pub-lished in Japan will be neither indexed nor abstracted in the West. And while the number is rising, only about 400 science students at universities around the country are studying the Japanese language. There's a certain hard-to-de-

fine intellectual arrogance that everything on the cutting edge is done here," said Admiral Bobby R. Inman, the former deputy director of the Central Intelligence Agency who now heads Microelectronics and Computer Technology Corp., a research consortium. "That's been true in the past, but I detect a smugness

setting in." That smugness certainly is not justified. In robotics, an expanding area of high technology, Japan deploys more than twice as many robots as the United States. Fifty-four percent of new chemical patents worldwide now belong to the Japanese. Biotech-

(Continued on Page 13, Col. 1)

proposed holding company."

Harold Carr, a Boeing spokes-

man in Seattle, said his company

was interested only in De Havil-

Cessna Agrees To Acquisition By Defense Firm

Aircraft Co., the nation's last inde-Aircraft Co., the nation's last independent major manufacturer of general aviation planes, announced friday that it had agreed to an acquisition proposal by General Dynamics Corp., the huge St. Louis

2-faces contractor

ers can't survive by inclusives, said Mary Neff, who has worked at Cessna 12 years.

Edwin F. Lewis, an analyst with B.C. Christopher Securities Co., questioned the value of the deal for Central Dynamics' stockholders

minimum of 11.18 million shares of Cessna stock at \$30 a share, making the tender offer worth at least \$335 million. With the 500,000 shares of Cessna stock already owned by General Dynamics, the company would control 50.1 percent of the

Wichita manufacturer's stock. Plans call for Cessna to become a wholly owned subsidiary of General Dynamics with the current Cessna officers, Russell W. Meyer, chairman, and R.W. Van Sant

president, retaining their offices.
In addition, Mr. Meyer will be elected executive vice president of General Dynamics and will be appointed to that company's board of directors, an announcement from

General Dynamics is a major de-fense contractor involved in devel-oping and producing military air-craft, submarines, missile and gun systems, cruise missiles, tanks, electronics and space systems.

In 1967, the company became the world's leading aircraft manufacturer by surpassing Piper Air-craft Corp. in the total number of

About 64 percent of the 213,000 active aircraft in the United States are Cessnas, according to industry estimates. The company is the leading manufacturer of business jets with a 37,3-percent market share. Since 1980 when an economic

downturn hit the aviation industry, Cessna has laid off thousands of workers and severely curtailed its operations. It had gone from delivering 9,000 units a year to about 1,000. Employment dropped from 15,200 in 1979 to a current level of about 5.500.

Cessna had been the subject of land and was not in the bidding for takeover rumors for more than two years. Its stock hit what at the time was a 52-week high of \$28 on Tuesday and closed at \$29.50 on Friday. General Dynamics closed at \$77.375, down \$1.875.

Some Cessna workers expressed disappointment that the company

Compiled by Our Staff From Dispatches

If think it's a real pity that in our
WICHITA, Kansas — Cessna great country companies and workers can't survive by themselves,

Spokesmen for both companies said a merger agreement called for General Dynamics to acquire a minimum of 11.18 million shares of

manufacturing capacity.

"Cessna might be viewed as dead weight. Cessna has productive assets now, but it is unclear if there will be a market for what General Dynamics might produce with all the additional manufacturing ca-

pacity," he said.

Mr. Lewis said, however, that General Dynamics could well employ the electrical engineering and manufacturing skills of Cessna's

"There are special aerospace manufacturing processes at Cessna that will certainly dovetail at Gen-eral Dynamics." Mr. Lewis said.

Retail Prices Rose 0.3% in U.K. in July

International Herold Tribune LONDON - British retail prices in August rose 0.3 percent from July as inflation continued to abate, the Department of Employment said Friday.

The retail price index was up 6.2 perrent from a year earlier. That compares with year-toyear rates of 6.9 percent in July and 7 percent in both May and

Inflation had declined by the end of 1984 to 4.6 percent, far below the peak of 26.9 percent in August 1975. Early this year, however, the pound plunged against other major currencies amid fears that the government had relaxed its anti-inflation rigor in an effort to spark the economy and create jobs.

To defend the pound, the government forced interest rates up sharply in January, and the resulting rise in mortgage payments helped spur inflation in the spring. The government's by the end of the year.

He said that a price had not yet been discussed in talks with Canada Development Investment Corp. the government agency that owns the two aviation companies.

Paul Marshall, CDIC's president, said from Toronto that Mr. Dornier was "a man of means, a man who knows the industry and thus must be taken seriously.

holding company."

Mr. Marshall said he expected the Ottawa government to decide on new owners by year's end. Canadair, he said, was "margin ally in the black, with the profit curve improving," while De Havil-land "has yet to return to a profit position" but also had seen steady

In 1984, Canadair had a profit of 6.4 million Canadian dollars (\$4.66 million) on sales of 376.4 million dollars. De Havilland in 1984 showed a loss of 40 million dollars on sales of 204 million dollars.

Mr. Marshall said several major companies had expressed an interest in one or both of the companies. He would identify only two compa-nies, saying that Boeing was trying to acquire De Havilland, a maker of commuter planes, and that Gulftions on currency conversion, expropriation, government repudiation of contractural commitments and war or civil unrest.

Stream Aerospace Corp. was discussing a takeover of Canadair, which builds the Challenger business jet. He declined to comment ness jet. He declined to comment on reports that McDonnell Douglas Corp. was interested in De Ha

The issue of price had not surfaced in any of the talks, Mr. Mar-

MANAGED CURRENCIES PROGRAM PERFORMANCE RESULT

FOR BEGINNING EQUITY OF ANUARY 1st 1985 HAS BECOME \$ 14,089

> AFTER ALL COMMISSIONS NEXT RESULT IN OCTOBER 15th ISSUE. THERE IS NO MANAGEMENT FIE. PAST PERFORMANCE IS NO GUARANTEE

SEPTEMBER 1st 1985

OF FUTURE PERFORMANCE Feate Contact Olivier Delofon A. Vice President

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Kidder, Peabody & Co.

International Investment Bankers

GENEVA : HONG KONG ZURICH **NEW YORK** LONDON PARIS

Statement of Consolidated Financial Condition May 30, 1985

| ASSETS | |
|--|------------------|
| Cash | \$ 10,647,000 |
| Cash segregated under federal and other regulations | 31,052,000 |
| Deposits with clearing organizations and others | 3,012,000 |
| Receivable from brokers and dealers | 497,541,000 |
| Securities purchased under agreements to resell | 5,174,921,000 |
| Receivable from customers—less reserve for doubtful accounts | 955,361,000 |
| Securities owned by the Company — at market value | 3,638,207,000 |
| Investments in and advances to unconsolidated subsidiaries—at cost plus equity | 0,000,000 |
| in undistributed earnings | 10,547,000 |
| Office furniture, equipment and leasehold improvements — at cost less allowance | 10,017,000 |
| for depreciation and amortization | 64,327,000 |
| Other | 165,266,000 |
| Total | \$10,550,881,000 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | |
| | e '3 045 444 000 |
| Short-term loans | \$ 1,215,114,000 |
| Payable to brokers and dealers | 357,575,000 |
| Securities sold under agreements to repurchase | 4,070,022,000 |
| Payable to customers | 578,393,000 |
| Securities sold but not yet purchased—at market value | 3,591,896,000 |
| Drafts payable | 42,864,000 |
| Other | 351,957,000 |
| Total | 10,207,821,000 |
| Subordinated borrowings & stockholders' equity | |
| Subordinated borrowing | |
| Stockholders' equity | 343,060,000 |
| Total | \$10,550,881,000 |
| See Notes to Statement of Consolidated Financial Condition by writing to office nearest you. | |

Members All Principal Securities Exchanges • SIPC

| New York | Boston | Philadelphia | Chicago | San Francisco | Los Angeles | Atlanta | Dallas Kar | nsas City |
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der in callable capital.

• A machine, run by a microcomputer, that manufactures "riceburgers," a Japanese food consisting of ground meat inside a ball of rice. • A machine that reads aloud from Japanese paperbacks (but takes 25 minutes a page). So far there are few success stories of U.S. companies successfully adopting Japanese technologies, partly because by the time an invention is practical it is often cheaper to manufac-

ed States.

"The financial aspect will be im- nies to be maintained, with the portant, but we're also taking a same name and location, although close look at the overall corporate with greater coordination via the FRANKFURT - Justus Dorplan," he said. nier, a West German industrialist.

> Mr. Dornier, who in May sold his stake in Dornier GmbH to its new owner, Daimler-Benz AG, for what some industry analysts said was nearly 100 million Deutsche marks (\$34 million), said he could not think in terms of a "price conipetition against Boeing."

He said he expected his offer to be attractive to the Canadian gov-"as independent firms under a joint ernment because it "allows for the in De Havilland's present structure of both compa- plane, the Dash-8.

Canadair. "What we can bring to De Havilland is the fact of being the number one manufacturer of commercial aircraft and, of course, our extensive relations with the world's leading airlines." He said Boeing was particularly interested

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Sales figures are unofficial. Yearly highs and lows reflect the previous \$2\$ weeks plus the current week, but not the latest trading day. Where a salft or stock dividend amounting to \$5 percent or mare has been paid, the year's high-low range and dividend are shown for the new stock only. Unless otherwise noted, rates of dividends are annual disbursaments based on the latest declaration.

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c — liquidating dividend./ i
d — new yearly low./ i
e — dividend declaration and in praceding 12 months./ i
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| Second | S - anywhere descreed other split-up or stock divided by dividend poid this year, omitted, deferred, or haken at latest dividend meeting. k — dividend declared or poid this year, an occul issue with dividends in arrears. n — new issue in the post \$2 weeks. The high-low ran with the start of trading.

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der the Bonkruptcy Act, or secur panies. wd — when distributed. ww — with warrants.

x — ex-dividend or ex-rights.

xdis — ex-distribution.

Amer Hotel BankAm add CIGNA 418p Combens Dallas EmersRad GF Corp GenRod LehVallad MadisaRsc Puttetime Revaldind's Schlumbry Tektronix **Murdoch Trying** To Buy Rest of Fox

NYSE Highs-Lows

LOS ANGELES — Just six months after buying half of 20th Cenury-Fox Film Corp. for \$250 million, publisher Rupert Murdoch is negotiating to purchase the rest of the movie company from Marvin Davis, the Denver oilman, sources have confirmed.

The talks are the latest in a series of efforts by The talks are the latest in a senes of entors by Mr. Murdoch to become the sole owner of Fox. Mr. Murdoch had tried to acquire the entire company from Mr. Davis before settling for half in March. Three months later, Mr. Davis reportedly was on the brink of selling out his remaining holdings to Mr. Murdoch but changed his mind.

Sources close to both men described the cur-rent negotiations as serious but one said the chance of reaching an agreement was "about even at best."

Mr. Davis is reportedly seeking between \$300 million and \$350 million for his remaining

Fox has had financial problems recently. For the nine months ended May 25, Fox lost \$80.1 million on revenue of \$468.1 million. It blamed the losses on poor showings at the box office. In fiscal 1983, the company lost \$89.7 million.

However, this summer the studio had a major hit with "Cocoon," which has grossed in excess of \$70 million.

In May, Mr. Davis and Fox were considering teaming up to purchase part of Metromedia Inc., but Mr. Davis pulled out of that deal. Mr. Murdoch went ahead on his own and agreed buy six Metromedia television stations for \$1.55 billion.

Mr. Murdoch owns newspapers and maga-zines in the United States, Britain and Austra-Mr. Davis is head of Davis Oil Co. of Denver but splits his time between Denver and Los Angeles. His son, John, 34, is a production

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S&P 100 Index Options

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Oct 166.00 165.00 170.00 171.20
Volume: J.053 lots of 50 tons.
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Sterling par metric ten
Sep 1.737 1.714 1.727 1.730
Dec 1.790 1.775 1.775 1.777
May 1.897 1.775 1.776 1.777
May 1.255 1.811 1.811 1.813
Jly 1.813 1.822 1.822 1.825
Sep 1.844 1.830 1.820 1.823
Dec 1.840 1.830 1.823 1.827
Volume: 2.912 lots of 10 tens.
COFFEE Sterling per metric tes
Sep 1.842 1.845 1.816 1.816
New 1.643 1.844 1.848 1.849
May 1.643 1.844 1.848 1.849
May 1.645 1.776 1.775 1.750
Jun 1.700 1.844 1.848 1.849
May 1.765 1.776 1.775 1.755 1.760
Jity 1.785 1.776 1.775 1.750
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Ends Deposit-Taking Resters HONG KONG — The Hong Kong commissioner of deposit-taking companies said Friday the registration of Manila & Hong Kong Capital Corp. as a deposit-taking company had been revoked at the company's request.

According to the 1984 rlong Kong interbank directory, the company is a subsidiary of Manila Banking Corp.

Treasury Bills

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IVREA, Italy - Olivetti SpA said Friday that group sales in the first six months of 1985 rose 33.1 percent to 2,501.5 billion lire (\$1.3 billion) from the same period a year

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The company said North America had become the group's largest market outside Europe, with parent company exports to the region rising 340 percent in the first half over the first six months of 1984.

Parent company gross margins rose 31.9 percent to 586.6 billion lire from 444.7 billion lire a year earlier. Cash flow was up 59.3 per-cent, rising to 277.9 billion lire "ym 174.4 billion. the and of December billion lire and 61. Cash flow rose as a proportion of end of June 1984.

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Bank America To Sell Building

SAN FRANCISCO -- Bank-America Corp. said Friday that it had signed a letter of intent to sell its headquarters complex in San Francisco to Walter H. Shorenstein, a developer, for \$660 million

The complex consists of a 52-story building, the bank's main office and an adjoining building. The company said it believed the price would be the highest ever in the United States for a single building complex. Under terms of the letter, BankAmerica will lease back 60 percent of the tower initially, plus all of the main office and

the adjoining building. The tower building is the largest in San Francisco, and the complex has a total of 1.8 million square feet (162,000 square meters) of rentable space. Closing is expected be-fore the end of this month.

other groups was beginning to pay dividends. Olivetti recently linked up in Japan with Toshiba Corp. and has close ties with American Telephone & Telegraph Co., which owns 25 percent of the Italian

Parent company net debt at the end of June stood at 159.4 billion ine compared with net liquidity at the end of December 1984 of 100.8 billion lire and 61.4 billion at the

revenues to 18.5 percent in the first half of 1985 from 17.5 percent prehalf of 1985 from 17.5 perce

ப்ஜயக். Research expenditures contin-

from 78.1 billion a year earlier.

Net group profits in 1984 were

COMPANY NOTES

Airship Industries, the British dirigible manufacturer, said it had parts in Korea beginning next year. been licensed to carry fare-paying passengers. It said that it had no current plans to start passenger service and that its eight airships were on Oct. 20 to pay back premiums accumulated partly by convertible committed to advertising or other

nonpassenger work.
Citadel Holding Corp. has canceled a proposed merger into Great Western Financial Corp., in which each Citadel share would have been exchanged for 1.2 Great Western

El Al Airlines of Israel has reported a \$9.7-million loss in the year ending March 31, partly blaming the effects of a government ban on flights on the Jewish sabbath. General Motors has formed two

August, group orders had risen by 39.4 percent and parent company orders by 19.8 percent from same period a year earlier, but gave no

ued to rise, with first-half spending up 25.4 percent to 97.9 billion lire

356 billion lire, after research con-tributions, on sales of 4,578 billion

Daiwa Securities Co. will make a 3-for-100 bonus stock issue on Nov. 15 for shareholders registered on Sept. 30 to pay back premiums on 20 million new capital shares issued at the market price through public placement in December

rean conglomerate, to produce auto Konishiroku Photo Co. will make

a 1-for-20 bonus stock issue on

Dec. 5 for shareholders registered

bonds issued last year. Rio Tinto-Zinc Corp. PLC, the British mining and industrial company, has completed the purchase of Pennsylvania Glass Sand Corp.

from ITT Corp. for \$80 million. Standard Telephone & Cables
PLC said that its business had not dramatically improved since the company omitted its midyear dividend and reported sharply lower interim profits and that further cost-cutting measures, including additional layoffs, would be inev-

Toshiba Corp. has lowered its projected capital spending on semiconductors to less than 100 billion yen (\$440 million) in the year end-ing next March 31 from an earlier more joint ventures with the estimate of 108 billion yea, because Daewoo Group, a large South Ko- of shuggish sales.

Olivetti Sales Up 33.1% in First Half GEC Reports Profit Fell in First 4 Months

LONDON - General Electric Co. PLC's pretax profit for the first four months of its 1985-86 financial year was down from the like period last year, although earnings per share for the full year are ex-pected to be up, the chairman, James Prior, said at the annual meeting Friday.

Sales in the first four months were slightly ahead and the results line with the company's internal budget, which foresaw an improvement in the second half, Shares in GEC, which is not con-

nected with General Electric Co. of the United States, closed Friday at 164 pence, down 6 pence from Share dealers said the market has

anxiously been awaiting GEC's an nual meeting statement in view of worries about the electronics sec-GEC's pretax profit for the year

ended March 31 amounted to £725 million (\$955 million) on revenue of £5.98 billion. The previous year's pretax profit was £671 million on revenue of £5.6 billion.

New Director Named By U.K. Merger Board

LONDON - The British board that regulates merger activity has appointed John Walker-Haworth, a director of S.G. Warburg & Co., director-general as of Dec. 9, the Monopolies and Mergers Commission announced Friday.

Mr. Walker-Haworth will succeed Timothy Barker, director-general for the last two years.

Americans, in a Turnabout, Copying the Japanese Since 1965, Japan has roughly

(Continued from Page 11) logy was pioneered by the Unitology was pioneered by the States, but Japan is already the dominant producer of amino acids an important field in biotech, and is generally believed to be improv-

ing its work extremely quickly. The United States still has the lead in supercomputers, but Fujitsu and Hitachi are frantically designing plans for computers far more powerful than anything that now

These are all emerging scientific areas that the United States cares about immensely and, in the past year or so, there has been a surge of American interest in Japanese technology. A congressional subcommittee published a report emphasizing business concerns about being able to keep up with Japahave addressed the issue.

more scientists to Japan to learn about that country's latest scholarship. For the first time, MIT is Affering Japanese classes, beginning this fall. The Commerce Department is proposing a joint venture with industry to program computers to translate Japanese

One result of the growing concern in the United States about Japanese scientific progress has been a modest boom in the publication of indexes and abstracts of Japanese scientific articles.

American companies have sent into English

For some companies that already do this for other foreign jour-nals, this just means expanding the Japanese section. Chemical Ab-

stracts, for example, already publishes 140-word summaries of arti-to importing technologies from the cles in 1,500 Japanese chemical United States and other countries magazines, plus immumerable per- and applying them. Du Pont Co.'s iodicals from other countries. And nylon patent led to Japan's boom Engineering Information, a New in synthetic textiles; Bell Laborato-York company, publishes abstracts ries breakthroughs in making tranfrom 5,000 journals from around sistors produced Japan's semicon-

experts say the United States needs than 42,000 contracts were signed to monitor most, not inventions that already are practical. And to this end, several American compa-nies — including International Business Machines Corp., Motor-ola, Burroughs, TRW, General Motors and Hughes — are said to be improving their surveillance of Japanese technology, normally

from offices in Tokyo. merce Department, the American foundation. Electronics Association opened an office last year in Tokyo, in part to monitor Japanese technology. Several months ago, the office issued a 72-page source list on Japanese technology, and this fall it will begin publishing a newsletter on tech-

said Ralph J. Thomson, a senior

entific research.

the world, including 150 from Ja-ductor industry; RCA's licenses provided the foundation for Ja-It is Japan's basic research that pan's color televisions, and so on. From 1951 through 1984, more to transfer technology to Japan from abroad. Very little technology

crossed the ocean going the other But in the meantime, the Japanese have constructed their own research industry. A rigorous education system -- longer hours and a longer academic year mean that by the time they graduate from high With the backing of several school, Japanese students have had the fraction had rised to 5. American companies, and a two- four more years of school than in Japan, compared with 3.7 peryear, \$500,000 grant from the Com- American students - prepared a cent in the United States.

Then, goaded by foreigners who called them mere umtators, Japanese industry and business began a major campaign, about five years ago, to develop a basic research capability second to none.
"It has been said for a long time

nological developments.

"With our small staff we can't look at all technology, but we'll try to pick the raisins out of the cake,"

It has been said for a long time that the Japanese are good only at applying technology, that they are not skilled enough or talented enough to develop technology on their own," said Yasuo Wataru, vice president of the association.

Behind America's scramble to ton office of Nissho Iwai American monitor Japanese technology is a Corp., a Japanese trading compa-fundamental shift in Japanese sciny. I don't think that is true. Certainly we are spending a great deal For most of the period since of money on basic research."

quadrupled its research expenditures. In the United States, spending on research has grown by less than 50 percent in the same period.

Moreover, in Japan it is the big companies, the kaisha, that have dominated research and development, which could mean that scholarship is more likely to lead to commercial gains than work fi-nanced by, for example, the Pentagon in the United States.

A study of research spending in the two countries, in a forthcoming book by James C. Abegglen and George Stalk Jr., two consultants in the Boston Consulting Group's Tokyo office, found that in 1978 major U.S. and Japanese companies both spent about 3 percent of total revenues on research. But by 1983,

In scientific fields, software and aerospace are the only two areas in which Japan is indisputably well behind the United States - in part because of past U.S. strengths and beavy military spending on zero-

"Competitive strength of Japanese companies has been based on price and on quality of product," Mr. Abegelen and Mr. Stalk say in their book, "Kaisha, the Japanese Corporation," "Added now, very rapidly, is a highly competitive lev-el of research and development expenditure, with technological innovation becoming the center of competitive capability."

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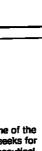
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By Todd S. Purdum

the dynamic chairman and chief executive of Schlumberger Ltd...

who once said that leaving the giant

oil-field services company "would

be like trying to shake an oyster off

a rock," stepped down Wednesday, after 20 years of leadership.

At a special meeting in Paris called by Mr. Riboud, the compa-

ny's board elected Michel Vaillaud.

who has been president and chief operating officer since 1982, to suc-

ceed him. According to sources close to the company. Mr. Riboud

Mr. Riboud, who turned 65 in

ment age. A company spokesman, Seth McCormick, took pains to say

that Mr. Riboud was not resigning or retiring. He will remain a direc-

tor and a member of the executive

committee and will become chair-

But his departure from active

management is a watershed at

Schlumberger. Under his leader-

on technology, including holdings in electronic instruments, semicon-

ductors and computer-aided-de-

sign systems. Schlumberger, which has its headquarters in New York,

also has major executive offices in

Paris and maintains operations

Under the autocratic Mr. Ri-

boud. Schlumberger forged a dis-tinguished record, often posting

annual earnings gains of 35 percent until the recession of 1981-82, ac-

And, as the oil industry softened

in recent years. Schlumberger fared

throughout the world.

man of the finance committee.

picked successor.

NEW YORK - Jean Riboud.

CURRENCY MARKETS

Dollar Retreats in U.S., European Trading

NEW YORK - The dollar re-NEW YORK — The dollar reTreated in volatile trading Friday in both New York and Europe after a day's jump to 2.97 gave them a nice of the profit. The dollar at treated in volatile trading Friday in New York, the pound rose to \$1.3330. up from \$1.3240 on Thursday. It was at \$1.3408 in London, the dollar at the profit. U.S. retail sales report gave impe-profit

tus to profit-taking.

Dealers in New York attributed the "mildly negative" sentiment in trading — a complete turnaround from Thursday's view — to what some saw as a disappointing 1,9percent rise in retail sales reported Friday.

One London dealer said the market had overreacted to the earlier idicators "and pushed the dollar up too far.'

But there was selling before according to dealers.

that from an Eastern-blee country

Mr. McGroarty said that next

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week the dollar probably would that from an eastern-bloc country week the dollar probably would from 2457, 5.50ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- in the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar probably would from 2457, 5.60ch might have been taking prof- week the dollar prof-

at Discount Corp. of New York. the Gross National Product, due on

New York dealers said Europeans followed through on the Eastern-bloc selling and the U.S. market jumped in to sell after the early morning release of the sales report. The dollar had one spurt upward

in mid-morning when the Saudi Arabian oil minister, Ahmed Zaki Yamani, reportedly predicted oil prices would drop to \$18 a barrel. The comment later was clarified as being said in a "joking manner,"

up from \$1.3175.
Other late New York prices, compared with Thursday, included: 2.901 Deutsche marks, down from 2.941; 2.3955 Swiss francs, down from 2.4250; 8.8450 French francs, down from 8.9665; 1,939 Italian lire, down from 1,962, and

Other late dollar rates in Europe, compared with late Thursday, included: 2.919 DM, down from 2.9691; 2.3955 Swiss francs, down from 2.437; 8.8925 French francs, down from 9.042, and 1,950 Italian

242 Japanese yen, down from

New IH Truck United Press International

Nissan to Make

CHICAGO - international Harvester has selected Nissan Diesel Motor Co. to manufacture a new generation of medi-um-size trucks displaying the IH nameplate, according to of-

Deliveries are expected to begin in early 1986, officials said Thursday. Financial details were not given.

Cabover trucks, as they are known, make up about 12 per-cent of U.S. industry's demand for medium-size trucks. Neil A. Springer, IH's president, said it was not economically prudent for Harvester to design, engineer and tool up for a relatively narrow spectrum of the market.

Intelsat Planning To Sell Excess Satellite Capacity

By Sari Horwitz

Washington Post Service WASHINGTON - The International Telecommunications Satellite Organization, the consortium that provides worldwide satellite unications, has announced that it plans to sell excess satellite capacity for domestic use by its

The proposal, announced Thursday, has drawn complaints that intelsat may underprice U.S. companies that want to sell satellite space to foreign countries.

"It is predatory pricing, and it is done to bar new entrants like us," Fred Landman, president of Pan American Satellite Co., said recent-Pan American Satellite is a New York company recently authorized by the Federal Communications Commission to provide service to Latin America.

But a spokesman for Communications Satellite Corp., the U.S. representative to Intelsat, which is

has had cancer for about a year. Mr. Vaillaud, 53, a former French government official, was his hand-November, has already served nearly 10 months beyond the com-pany's normal mandatory retire-

Jean Riboud, former chairman of Schlumberger.

ship, the company has grown from a relatively narrow, but highly successful, business of testing for oil to a diversified operation with a focus rate Success. New Yorker magazine in 1983 by Ken Auletta that was later expanded into a book. The Art of Corpofessed Socialist despite his role as

BUSINESS PROFILE / Jean Riboud. A Legendary Man

Not all of Schlumberger's moves under Mr. Riboud have worked equally well, however. Fairchild Camera & Instrument Corp., a semiconductor maker based in Mountain View, California, for example, has lost millions of dollars since Schlumberger bought it in 1979. And in 1983, the company's overall earnings declined for the first time in 19 years. Although earnings rose slightly last year, they are still below 1982 levels and analysts expect another decline this cording to analysts. It thrived during the 1970s as the Organization of Petroleum Exporting Countries set off a frenzied search for oil.

in the first six months of this year, Schlumberger's net income fell 8.8 percent, to \$515.6 million, while revenues rose 10 percent, to better than most oil-related compa- \$3.3 billion. The company attributnies. Mr. Riboud's empire has of- ed the earnings decline to losses ten been cited as one of the world's from Fairchild and to a downturn

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Nonetheless, the financial world an aggressive capitalist, with a de-

"He's a legendary man," said Edward P. Reilly, an analyst with Fahnestock & Co. Mr. Riboud's success in attracting top-notch managers and in bringing together personnel "who are qualified to come up with the most sophisticated instrumentations, has made the company the leader in its field,"

gets to its public documents.

Mr. Vaillaud joined Schlum-Mr. Reilly said.

"I think he has been a great leader of the company," said Vishnu Swarup, an analyst with Goldman, Sachs. "Every leader has some weak points, and his weak point has been being very stubborn on Fairchild, and in perhaps hanging on to it longer than he should."

But Mr. Swarup said Mr. Riboud's strategy had always focused on long-term results. Mr. Reilly said Mr. Riboud's emphasis on

28% 28% 28% 45 44% 44% 12% 12% 12% 13 12 12% 14% 14% 14% 7% 7% 7% 19% 18% 19

A 20-Year Era in Leadership Ends at Schlumberger heavy spending for research made the company's oil testing — or "logging" — devices the most so-phisticated in the industry, and gave it an edge over its rivals in the recent oil industry slump.

Even Mr. Riboud's competitors express admiration for his manage-

ment of Schlumberger. "They're an excellent company and they're a good competitor, and we're very sorry to see him go," said Marvin Gearhart, chairman and chief executive of Gearhart Industries, one of Schlumberger's main competitors in oil-field services. Other leading competitors are Dresser Industries and Halliburton

Mr. Riboud, whose closest friends have included President François Mitterrand of France, Saul Steinberg, the artist, and Roberto Rossellini, the filmmaker, was born in 1919 in Lyon. He served as a lieutenant in the French Army during the early days of World War II and later joined the Resistance. He was eventually captured and spent two years in Buchenwald concentration camp.

After the war, through a friend of his banker father, he got a job with an investment bank that had Schlumberger as one of its clients. In 1951, he joined the company at the request of its co-founder, Marcel Schlumberger, serving as Mr.

Schlumberger's assistant. In 1957, Mr. Riboud took charge of all of Schlumberger's operations outside North America, and in 1965 he became president and chief executive officer. A literate, articulate man, Mr. Riboud has put his idiosyncratic stamp on everything from the company's research bud-

berger in 1973, after holding various posts in the government, including director of the Petroleum Administration in the Ministry of Industrial and Scientific Develop-

A graduate of the Ecole Polytechnique with a degree in mining and petroleum engineering. Mr. Vailland is well regarded for both his scientific knowledge and his diplomatic skills, which are important to a multinational enterprise

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EUROMARKETS

Prices End on Firm Note After U.S. Data

By Christopher Pizzey
Reuters
LONDON — Secondary-market Eurobond prices ended firmer Friday. Dealers reported that there was a little buying after publication of new data that showed the U.S. economy was growing more slowly than professional investors had be-

However, actual volume was light, with many professionals unwilling to open fresh positions before the weekend.

Myed, dealers said.

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The primary market was also quiet, with only one new issue, al-

Economic Indicators Dip in South Korea

SEOUL - South Korea's index. of leading indicators fell 0.2 per-cent in July from June but was 1.2 percent above its level in July 1984, the Economic Planning Board said

The index is made up of 10 indicators, including export value, letters of credit received, stocks in vivrehouses and M-I and M-3 money supply.

The new issue was for Thomson-

-Brandt International BV, guaranteed by Thomson SA. It was priced at 100% and pays 10 percent over seven years. The lead manager was Banque Paribas Capital Markets.

Because the put option, which is at par, can reduce the bond's life to two years, fees for it were only 1% percent compared with the more usual 1% percent for a seven-year maturity.

It ended on the when-issued market at a discount of about 1 percent bid, although dealers said olume was not particularly large. In the secondary market, seasoned dollar-straight issues generally closed with gains of 1/2 or 1/4 point, although selected issues rose

further, dealers said. Sentiment was boosted by news that U.S. retail sales, excluding car sales, rose only 0.4 percent during August and that industrial production was up 0.3 percent in the same month. Some professionals had predicted that production would rise by more than 0.5 percent.

to the market and although there government bond market.

though this was novel in that it was a straight bond offering an investor put options after only two years. wasn't that much buying after them we may well see some follow-through interest on Monday," one

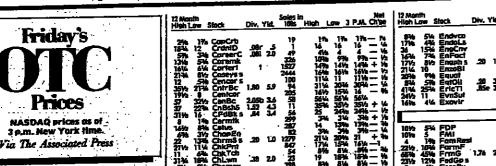
On the week, dollar straights still ended with slight losses, generally around 4 to 4 point, with prices not totally recovered from the losses suffered last Friday and Monday after news that U.S. unemployment dropped to 7 percent in August from 7.3 percent in July.

Floating-rate note issues closed with gains of a few basis points on the day, dealers said. One trader said some professional operators shorted the market before release of the U.S. figures and then had to cover their positions in the afternoon. "After the data, trading was active for a while, but then died out once people had tidied up their positions, he said.

Japanese convenible bonds were generally firmer after a quiet day's trading during which activity was generally restricted to book-squaring because of a two-day break in trading on the Tokyo stock market, dealers said.

Sterling-straight issues finished firmer with some bonds moving "The figures came as a real relief higher on the back of the U.K.

110-nation nonprofit cooperative, said that Intelsat prices would pass on planning and operating costs. "As long as that's followed, I don't think that there will be any unfair competition," he said.



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Mays' Name It's a New York Day: Both Mets and Yanks Pull Out Victory Surfaces at **Drug Trial**

By Mark Asher Washington Poor Service
PITTSBURGH — Former major league baseball player John
Milner has testified in U.S. District Court that he bought two grams of cocaine in the Pittsburgh Pirates' clubhouse at Three Rivers Stadium during a game against the Houston

Astros on June 13, 1980. Milner, 35 and now unemployed, ralso said Thursday that years earlier he took "red juice," a liquid amphetamine, or stimulant, from the locker of Willie Mays when their dressing stalls were next to each other in the New York Mets' clubhouse. Mays, a member of the Hall of Fame, played for the Mets in 1972 and 1973 before retiring.

The use of amphetamines was a key issue in the sixth day of the cocame-trafficking trial of Philadelphia caterer Curtis Strong, Milner's former teammate, Dave Parker, who now plays for the Cincinnati Reds, supported earlier testimony by Dale Berra that the Pirates' team captain, Willie Stargell, and Bill Madlock supplied their teammates with the prescription drug around 1980.

Stargell and Madlock have denied distributing amphetamines. Milner, who was released during spring training in 1983 after an 11year major league career with three teams, said he bought the cocaine from Strong after meeting him in the clubhouse in the early innings of the 1980 game. Milner testified that he and Parker, who, Milner said, gave him cocaine on 15 to 20 occasions, "went for a ride after the game, snorted a little bit and then went our separate ways."

On his second day of testimony, Parker also said he and his teammates were warned by the Pirates' manager, Chuck Tanner, and the team captains to stay away from Strong and Shelby Greer, another alleged cocaine dealer who had access to the team chibhouse.

Contacted before Thursday night's game. Tanner said that "I really don't know that Greer guy, and I'm almost sure I didn't" warn his players. "If we felt anyone was involved, we would have corrected it. The Pittsburgh Pirates baseball club would not have stood for anything like that." Parker is "totally wrong," Tanner said. "Maybe his

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mind was not working right."

Mays' name surfaced during cross examination as the defense attorney, Adam Renfroe Jr., was reading Milner's testimony to the

said. "I took it out of his locker. Willie Mays. His locker was right

"Willie who? Willie Mays?" replied Renfroe, seemingly somewhat startled.

"That's right, the great one, yes," Milner responded.
"Who produced the red juice?"

"I don't know. I don't assume he

"I never saw him take it." Mays Denies Allegation Mays has vehemently denied any involvement with drugs, The Asso-

"Why am I going to be on trial for what he says he thinks he saw in my locker?" Mays said by telephone. "I've tried for years and years to be a hero to the kids of America."

Exact team has 24 games left, including another three in St. Louis in the final week of the season.

Reds Turn to Defense With their player-manager, Pete America."

merica."

Rose, taking a rest after breaking
Mays said that under normal cirTy Cobb's hit record, the Cincin-

"It's a shame a man can be crucified for one statement, to play all nati. those years and have one statement

He added, "If you're going to oring me into this, that's un-American. This is a trial of a different meaning. These guys are into hard,

SCOREBOARD

Single in 9th Foils Rally by Cardinals

vived the top half of the ninth inning, then scratched their way to a

the manager, Dave Johnson. "We Garvey's drive to begin another had to show the Cardinals that double play.

We're going to win."

The Reds got both their runs in

since the days when the Dodgers, the Giants, and the Yankers battled for glory. Never before had the way from first on Bell's double — which bounced off third baseman Graig Nettles glove and trickboth racing for first, and rarely had New York been treated to a double pennant race with two teams playing at home on the same day in

On a sunny afternoon with a during a six-run third inning that World Series nip in the air, the overcame Los Angeles in Atlanta, inning and twice in the second against the Cardinals' 20-game Mets' starting pitcher, Ed Lynch, did away with the first six St. Louis hitters. The crowd of 50,453 at

But in the third inning the Cardi-nals sent in a left-handed pitcher named Pat Perry, who had never before appeared in a major league game. He retired the next 10 Mets and the Cardinals began to solve the tricky, slow-ball pitching of

They rose up with three runs in the third and scored twice in the

Then in the ninth, Willie McGee, batting with one out, hit a high fast ball, on a 2-and-2 count from the Mets' fourth pitcher, Jesse Orosco, over the 396-foot marker on the wall in left-center field. The score

Mookie Wilson opened the bottom of the ninth against relief pitcher Ken Dayley with a chopped ground ball toward shortstop. zie Smith charged and fielded it, but his throw to first went into the dirt and bounced off the heel of the glove of first baseman Brian Harper, an outfielder by trade. Wilson was safe, and he moved to second on Wally Backman's sacri-

Up came Keith Hemandez, hitless his last 11 times at bat against the team that traded him two years ago. On a one strike pitch, he drove grand jury last winter about getting ago. On a one strike pitch, he drove a fast ball between Smith and the third baseman, Terry Pendleton.

"He didn't give it to me." Milner for the ball, houing to cut down for the ball, hoping to cut down Wilson at the plate, but the speedy left fielder overran the ball and Wilson scored standing up. The

> One group of Mets surrounded Wilson and another mobbed Hernandez, in a scene that resembled a championship celebration.

"I don't know. I don't assume he ade it."
"If we had lost, after being six runs up," Hernandez said, "that "You saw him take the red would have hurt us. And if they had won after being six runs down, they would have kept rolling for who knows how long."

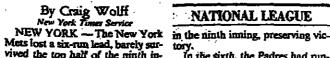
So the Mets had won the first involvement with drugs. The Asso-ciated Press reported from Ather-

cumstances he would not have nati Reds beat the San Diego Pagranted an interview. "But in this dres, 2-1, with fielding and luck case I have to.

Thursday night, United Press International reported from Cincin-

> "We had a guy playing defense so hard," said Rose, "he knocked a hole in the wall."

That was left fielder Eric Davis, who capped a night of spectacular defense by crashing into the wall to hani in Tim Flannery's long drive



In the sixth, the Padres had run-7-6 victory over the St. Louis Carbut could not score because short-dinals on Thursday to again open a cone-game lead in the National League's East Division.

We had to win this one," said

The eighth, third baseman Buddy Bell made a brilliant stop of Steve Garant's drive to begin another

ad to show the Cardinals that double play.

"The Reds got both their runs in
Pennant fever was running the first. Eddie Milner opened with line. Bell scored on a single by Tony Perez — which bounded off second baseman Flannery's glove.

Mets gave the day its proper bap-tism, scoring four times in the first streak and a four-game winning Pirates 10, Cubs 2: R.J. Reynvinner. Joaquin Andujar. The olds hit a three-run homer in the third inning and relief pitcher Don

Robinson hit a grand slam during a six-run eighth that beat Chicago in Expos 6, Phillies 3: Hubic Brooks' first grand slam in the ma-jors, in the fifth inning, gave Montreal its victory in Philadelphia. Astros 5, Giants 2: In Houston

Kevin Bass doubled, tripled and

scored twice against San Francisco.



Darryl Strawberry and Ray Knight of the Mets joined teammate Keith Hernandez, right, in a small victory dance after his single in the ninth inning defeated the Cardinals, 7-6. dealy flipped the ball toward Da-

NFL PREVIEW

NATIONAL CONFERENCE

1). "We've got 15 games left and we'll have to start there." said the

49ers' coach, Bill Walsh. They

gained 489 yards last week but were

beaten by seven turnovers. The

The Falcons' Steve Bartkowski

completed 16 of 23 passes, with no

interceptions, for 179 yards and

two touchdowns, but was sacked

five times for 39 yards in losses and

losing leads of 14-0 and 21-14.

Warren Moon pass more against Cowboys opened with a Monday Barry Redden in his place if Red-Washington than against Miami, night victory, then were badly beat-den's injured ankle improves.

eventually edged them for a wild-

card playoff slot. (Cowboys by 4.)

(49ers by 14 points.)

his team lost, 28-27, to Detroit after (Bucs by 3.)

en by the New York Giants, who (Rams by 3½.)

Dallas (1-0) at Detroit (0-1). The disaster, the Eagles' coach, Marion

Cowboys coach, Tom Landry, who Campbell, changed quarterbacks calls the defeat of Washington one instead of blockers, installing moof the best performances he has bile rookie Randall Cunningham in

seen, is concerned that his team place of Ron Jaworski. The Rams,

may flatten out against the Lions. still without Eric Dickerson, will

That happened last year, when the use Charles White and perhaps

pass rush was a disappointment.

Atlanta (0-1) at San Francisco (0-

6-Run 7th Inning Overtakes Blue Jays

By Murray Chass

New York Times Service NEW YORK — The Toronto Blue Jays, who have held onto first who had backed off from the base place in the American League East Division since May 13 cracked for just an instant Thursday night and six-run rally and a 7-5 victory in the opening same of their critical fourover the Yankees was cut to one and a half games.

Tony Fernandez, the young shortstop, opened the crack with an error in the seventh inning and Ron Hassey hit a tie-breaking three-run home run, bringing a thunderous crowd of 52,141.

The Yankees now are 51-16 in their stadium and have won 30 of their last 36 games on all fields.

The six-run rally, overcoming a 4-1 delicit, made Ron Guidry a winner for the 19th time this season, putting him one victory away from reaching the 20-victory plateau a third time. Guidry struggled. but he lasted long enough for the Yankees to catch up to Dave Stieb, the Blue Jays' No. 1 starter, who allowed only one hit the first six

Stieb got the first batter in the seventh, then walked Willie Ran-dolph. Bobby Meacham hit what should have been a force-play grounder to short, but Fernandez was indecisive in making the play. First, he started toward second as if to make the play himself, then sud-

The Jets, who allowed 10 sacks in

ers, opened their coffers this week

to lure back walkout offensive

tackles Marvin Powell and Reggie

McElroy and to sign wide receiver

Al Toon, their top draft pick. (Jets

INTERCONFERENCE

1). The Broncos' loss to the Rams

was made worse by the loss of three

starting defensive backs: Dennis

Smith with a shoulder senaration.

Sieve Wilson with a bruised knee.

Wilson was filling in for Louis

Wright, still recuperating from a

But the Samts may not be able to

preseason knee injury.

AMERICAN LEAGUE

maso Garcia, the second baseman.

when Fernandez started toward it. No one made the play, and Fernandez had his 28th error this season. The Yankees had two runners on and one out instead of one on and two out. When Sueb made that three on by walking Rickey Henderson, the Blue Jays' manager, Bobby Cox. brought in the lefthanded Gary Lavelle to pitch to Ken Griffey and Don Mattingly, two left-handed hitters.

Griffey grounded to third, but the Blue Jays could get only a force at second as Randolph scored. Mattingly singled to right, driving in Meacham, and Cox summoned the right-handed Dennis Lamp to pitch to Dave Winfield.

Winfield grounded a single into the hole between short and third. Fernandez fielded the ball but then threw over second base, where no force would have been possible anyway, and into short right field. Griffey scored the tying run on the hit, and the other runners wound up at second and third on the error. Then it was Hassey's turn.

Last Sunday. Hassey got four hits and drove in four runs in a 9-6 victory. Tuesday, he hit a three-run homer that put the Yankees ahead. 6-3, en route to a 13-10 victory. This time he took two balls, then drove Lamp's third pitch into the third tier of the right-field stands.

■ Angels Beat Rangers

Mike Witt and Donnie Moore pitched a seven-hitter and Ruppert Jones drove in two runs Thursday night as the California Angels beat the Texas Rangers, 5-3, to again close to two games of the West leader, the idle Kansas City Royals. United Press International reported from Anaheim. California.

injury and contract problems, is have not won in Cleveland since starting to improve, Greg Koch. 1981. The Browns began their seawho last week returned after walk- son on a discouraging note, rallying Witt, pitching seven innings, aling out of training camp, will be from a two-touchdown deficit in lowed six hits, among them a basesck at one tackle. (Packers by 21) the fourth quarter to take the lead. empty homer by Alan Bannister Minnesota (1-0) at Tampa Bay only to have St. Louis tie and win in (0-1). Bud Grant, who made a triovertime. (Steelers by 1½) and a two-run shot by Steve Buechele. Moore got his club-record Buffalo (0-1) at New York (0-1). 26th save of the season by working Neither team scored a touchdown the eighth and ninth. more important because it is the first week, though the Bills got

The Rangers' starter, Dave Stewart, left the game with a 3-2 lead in the seventh after allowing a leadoff double to Bob Boone. But losing reliever Dwayne Henry gave up a me-tying fielder's choice ground ball to Rod Carew and Jones tripled to right-center to score Carew with the winning run.

White Sox 4, Twins 2: Greg Walker's two-run triple in the third mning and Gene Nelson's seven-hit pitching beat Minnesota in Chica-New Orleans (0-1) at Denver (0-

Orioles 3, Red Sox 1: Floyd Rayford hit a two-run homer to back the six-hit pitching of Ken Dixon and Don Aase as Baltimore

Pete's Numbers Appeared Rosev

HARRISBURG, Pennsylvania - Pete Rose's recordbreaking performance was a hit with so many players in Pennsylvania's daily lottery Thursday that it forced a halt in sales of tickets bearing the numbers 4-1-9-2

Those numbers correspond to Rose's hit total after he broke Ty Cobb's mark. Sales of the numbers 1-4-9-2, 1-9-4-2 and 2-9-1-4 also were stopped, a lottery board spokeswoman said, because on each combination a potential payout limit of \$5 million had been reached. None of the combinations won.

This was the second time Rose had brought the lottery to a halt. In 1981, when he was playing for the Philadelphia Phillies, it stopped selling the number 3-6-3-1 when he broke the National League hit record.

Oilers Hoping to Embarrass Another Quarterback

NEW YORK - The Houston Oilers humbled Dan Marino last Sunday. This week, they get a chance to humble Joe Theismann, who already has been humbled once this National Football League

Theismann and the Washington Redskins, who opened with a a 44-14, six-interception Monday night debacle in Dallas, try to regroup Sunday in their home opener at RFK Stadium against the rejuvenated Oilers, who shocked Marino and the Miami Dolphins, 26-23.

'It always makes things interesting when I set foot in RFK Stadisaid Theismann, who "celebrated" his 36th birthday Monday night by throwing five of the six They've tried to boome out of

this place for 12 years. I'll come regardless. You can bring your megaphones and bring your boos and bring your cheers. I'm still going to show up.

The Redskins are only one of four 1984 divisional champions Dolphins. who return home this week to attempt to recover from opening

San Francisco 49ers will play the said.

Harrah's Reno Race & Sports

Harrah's Reno Race & Sports shocked, 28-21, in Minnesota last Book favors the Redskins by 101/2 Sunday: the AFC West champion points. Denver Broncos take on the New Orleans Saints after losing, 20-16, this weekend:

Compiled by Our Staff From Dispatches ensure the Chiefs' first victory over

Lowery accounted for Kansas Kenney completed 18-of-38

Nick Lowery kicked five field goals "Well, I don't have any excuses,"

KANSAS CITY, Missouri — the Raiders since 1981.

and of 5 yards to Stephone Paige to playing against the Raiders.

Transition

one pass play, the game would have gone the other way and we

to the Los Angeles Rams, and the

Dolphins will try to rebound

against the Indianapolis Colts at

But the Redskins, who finished

1-5 last season and twice beat the

Cowboys, seemed the most embar-

rassed of all in losing to a bitter

rival in the NFL's showcase, the

this happen," said their coach, Joe

Gibbs. "I'm convinced you proba-

bly could come up with 100 reasons

why we played as badly as we did.

I'm not sure there are just one or

alternating running backs John Riggins and George Rogers. Hous-ton's coach, Hugh Campbell, will

start Butch Woolfolk and alternate

him with Mike Rozier, who scored

the winning touchdown against Miami with 30 seconds left.

Campbell said he expects to have

"Except for one penalty call and

Gibbs said he plans to continue

You don't know why things like

opening Monday night telecast.

the Orange Bowl.

ard playoft stot. (Cowboys by 4.)

New York (1-0) at Green Bay (6-1).

As if the Colts did not have enough 1). The Giants' pass rush, which got troubles following a 45-3 loss to

eight sacks in a 21-0 victory over. Pittsburgh, they now have to meet attack the weakened secondary Philadelphia, meets an offensive the angry Dolphins. line that allowed seven sacks in a Marino, who ended his contract Here is a look at the other games

line that allowed seven sacks in a 26-20 loss to New England.

But the Packers' coach, Forrest Houston game, and was lifted after

Chiefs Triumph, 36-20, End Raiders' Reign

Hayes was called for interfering with Carson on one play early in the third period. On the next play, Carson caught a deep sideline pass and Bill Kenney threw two touch- said the Raiders' coach, Tom Flodown passes in the third quarter res. There are no excuses.

Thursday night to give the Kansas City Chiefs a stunning 36-20 victory over the Los Angeles Raiders. Know it going out. on Hayes, who claimed he had been interfered with. To make his point,

dashed it to the turf.

City's first 15 points, on field goals passes for 259 yards. Carson of 39, 22, 42, 58 and 21 yards, and thwarted the Raiders' two Pro the Chiefs held 15-14 lead midway
through the third quarter. The five
and Mike Haynes, all game long,
field goals had tied one club record
and his 58-yarder tied another.

Kenney then threw touchdown
the Caught four of his passes over
Hayes, but beat Haynes for the

the job from Mike Pagel in presea-

But the official presiding was not

touchdown in the six-plus quarters pulled a groin muscle. (Seahawks this season. But the next time the Kenney then threw touchdown Hayes, but beat Haynes for the passes of 25 yards to Carlos Carson touchdown, his first in six years of and of 5 yards to Stephone Paige to playing against the Raiders.

Hayes for the Chiefs got the ball, Carson beat Haynes for the 25-yard touchdown in the Pittsburgh (1-0) at Cleveland (0- against Tampa in the P

holdout just five days before the

umphant return as the Vikings'

coach, considers this game even

million man, in uniform, but Steve

Los Angeles (1-0) at Philadelphia

(0-1). After last week's eight-sack

AMERICAN CONFERENCE

against another NFC Central team. three field goals from Scott Nor-

The Bucs, 38-28 losers to Chicago wood; quarterback Vince Ferra-

last week, will have Steve Young. gamo was 31-46 passing for 377 the U.S. Football League's \$40- yards but could not score.

DeBerg will be their quarterback. a 31-0 loss to the Los Angeles Raid-

son and bruised his knee against the Steelers. (Dolphins by 18.) Seattle (1-0) at San Diego (1-0). While winning last week was wel-come, the Seahawks were even more encouraged by the running of Hayes took off his helmet and Curt Warner, who made a dazzling cut on the 11-yard touchdown run that beat Cincinnati, 28-24. Warner missed nearly all of last year with a That drive ended in Lowery's 21-yard field goal. Until then, the Raiders still had not given up a place kicker Roll Benirschke, who

by 3.) Pittsburgh (1-0) at Cleveland (0-

successfully. Their coach, Bum Phillips, says he will start Dave

Wilson at quarterback; Wilson was replaced by Richard Todd in a 47-Gregg, says the line, riddled by completing 13 of 24 passes for 159 27 loss to Kansas City after going yards and two interceptions, again 2-for-22, throwing 18 straight inwill start ahead of Don Strock. The complete passes. (Broncos by 10.)
Colts expect to continue with quarterback Art Schlichter, who won 0). The Cardinals are one of the favorites in the NFC, but lost defensive backs Jeff Griffin and Bob-

by Johnson in the Cleveland game.

Ken Anderson, who left last week's

game with stomach cramps, again will be quarterbacking the Bengals. New England (1-0) at Chicago (0-1). The Patriots, who began the season with a suspect defense, got seven sacks against Green Bay as linebackers Andre Tippett and

Don Blackmon each got to quarterback Lynn Dickey three times. The Bears, who specialize in sacks but entered the season with a suspect offense, gained 436 yards against Tampa Bay. Jim McMahon was 23 of 34 passing for 274 yards.

U.S. Holds Slim Lead in Ryder Cup

Floyd won Friday's final match, defeating Howard Clark of England and Sam Torrance of Scotland, 1-up, and salvaged a 41/2-31/2 lead over the British-European team in the opening Ryder Cup golf matches.

Wadkins and Floyd beat Scots Ken Brown and Sandy Lyle, 4 and 3, in the morning as the United States took a 3-1 lead. But Seve Ballesteros and Manuel Pinero of Spain, winning both their matches Friday, helped the Europeans win two and one-half of four points in the afternoon.

Colbert Leads in U.S. Golf Tourney

MILWAUKEE (AP) - Jim Colbert shot 6-under-par 66 Thursday for a two-stroke lead over 12 other players after one round of the Greater Milwaukee Open golf tournament.

Lauda Injured in Grand Prix Practice SPA-FRANCORCHAMPS, Belgium (AP) - Niki Lauda of Austria,

Prix and will not be able to compete in Sunday's race. Lauda said the accelerator of his McLaren-TAG-Porsche apparently jammed and the car "hit almost head-on" into steel guardrails at the long

"Luckily I was slowing down to come into the pits," said Lauda, but his car still was going more than 100 miles per hour (160 kph) at impact. In Paris, the French automaker Renault said Thursday that it had withdrawn from next month's South African Grand Prix.

Quotable

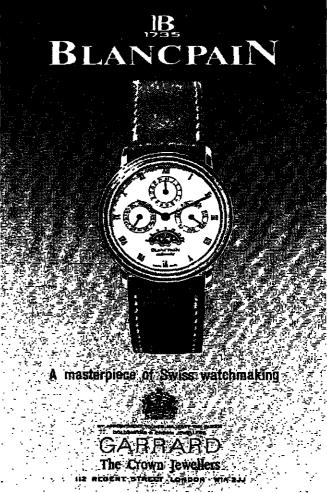
"When I was 17, I wanted to be 25. Now that I'm 33, I want to be 33. I have no complaints. If I hadn't made it to 33, then I'd have a complaint." - tennis player Jimmy Connors.

SPORTS BRIEFS

SUTTON COLDFIELD, England (AP) - Lanny Wadkins and Ray

Jack Nicklaus carded 70 after double-bogeying the ninth hole and three-putting from the back fringe for a bogey on No. 18. His son, Jack II, an amateur, shot 80 in his second PGA tournament.

the reigning world driving champion, tore a tendon in his right wrist in an accident during Friday's opening practice session for the Belgian Grand



Thursday's Line Scores

NATIONAL LEAGUE

St. Louis

NATIONAL LEAGUE

St. Louis

NEW York

Andular, Herton (21, Perry (3), Dayley (7)

and Nieto, Hunt (8); Lynch, Sisk (4), McDow
New York

Andular, Herton (21, Perry (3), Dayley (7)

and Nieto, Hunt (8); Lynch, Sisk (4), McDow
New York

Andular, Herton (21, Perry (3), Dayley (7)

and Nieto, Hunt (8); Lynch, Sisk (4), McDow
Nieto, Hunt (8); Lynch, Sisk (8), McDow
Nieto, Hunt (8); Lynch, Sisk Major League Standings

MATIONAL LEAGUE East Division W L i

68 511 11½ 70 496 13½ 60 424 23½ 85 368 28½

Herion (2), Perry (3), Dayley (7)
Iunt (8); Lynch, Sisk (6), AcDovtoc (8) and Corler, W. Orosco, 64,
3.2 MR—S), Louis, McGee (9),
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20 908 805—2 6 9
and Kennady; Tibbs, Franco (9),
and Diaz, W.—Tibbs, B-15, L.—Howtike—Power (21).

ICACULE SIZITUTIOS

AMERICAN LEASUE

East Division

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Football NFL Standings AMERICAN CONFRRENCE

Equi

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Ingliend 1 8 0 1,000 25 20

0 1 8 0,000 27 14

Ipolis 0 1 8 0,000 23 45

B 1 0 0,000 22 25

Ifs 9 1 8 0,000 8 31

Controls

BASEBALL

SAN DIEGO—Announced Bob Cluck has been restacted as monager of the San Diego Podres' Class Ask turn dub in Las Vegos. BASKETBALL National Basketbell Association American League
TORONTO—Activated Tom Flier, Pitcher.
Mational League N.Y. METS-Recalled Calvin Schiraldi. ned Jerry Sichtine, guard, k word. NLI, NETS—Signed Yvon Joseph, center, lo i one-year controct. PHILADELPHIA—Signed Derrick Garvin,

larward. UTAH—Signed Scott Layden, assistant coach, to a five-year contract. ch to a five-year contract.

FOOTBALL

National Football Leasus

DENVER—Signed Dan Reeves head cooch to a contract assession which will corry
him through the 1989 season.

MIAMI—Agreed to terms with Glenn
Blockwead, safety.

MINNESOTA—Re-signed Fred McNeill
and Dennis Fowlkes, linebackers, and tree
safety John Turner, Placed Tim Meamber,
linebacker and Ted Rosnosie, safety on inlured reserved. Jured reserved. N.Y. JETS—Wolved Greg Gunter, center.

Gory Dunn will be out idefinitely after arthrescoold inne surgery; he will be replaced Sunday by either Mark Catona or Edmund Nelson.

SAN DIEGO—Signed Seb Thomas, kicker, and Anthony Carley, ruming back. Placed Raif Senirschia, kicker, on injured reserve. SEATTLE—Named Reggie McKenzie assistant director of marketine.

HOCKIRY

National Hockey Leesue

EDMONTON—Traded Gitles Melocha.
spadie, to the Pittispurch Penguins for Marty McSortey, deleasemen, and Tim Hymewich.
left wins, Signed Mike Palmateer, gootle, to a care-year contined.

COLLEGE
LOUISVILLE—Announced senior doter-sive linemon Jan Code has quit the loafball toom.
NIAGARA-Sloned Michair Pontaiti, cen-

BRAZIL POSTCARD

Indian Public Relations

By Allan Reditt

V AWALAPITI, Brazil — Amazonian Indians, after nearly 500 years of pillage, are learning the white man's public relations techniques in a bid to get a better

deal for the surviving tribes. For the first time, the Indians invited three government ministers to attend this year's sacred Kuarap festival of mourning for the dead and, having got their attention, lobbied them intensively on the need for Indian land to be protected.

When the Portuguese arrived in Brazil in 1500, it is estimated, there were four million to six million Indians. Only 220,000 remain, still battling settlers and prospectors for their dwindling terrain.

As a Brazilian Air Force twin-engined transport plane twisted over the jungle to land at a dust strip near Yawalapiti, in a corner of the upper Xingu region, the Indians' problem became clear: Huge estates cleared of timber encircled the

Marcos Terena, a Terena Indian working at the Ministry of Culture, said: "We hope to encourage re-spect for the Indians through this visit to establish better relations between the Indians and the government

The 100-strong party of whites included Ministers of Culture Aluisio Pimenta, Interior Minister Ronaldo Costa Couto and Labor Minister Almir Pazzianotto. President José Sarney was unable to attend but sent a spokesman, Fernando Cesar Mesquita

Their host was Aritana, chief of Yawalapiti village. Guests from neighboring villages of Indians speaking the Aruak Karibe and Tuoi languages Indians attended.

Resting with families and pets in hammocks slung in clearings, near fires kindled to offset the night cold, the men painted themselves and any white who cared to join them in preparation for the nightlong ceremony.

They scored their skin with stiff wooden combs and daubed themselves with orange pigment from waxy urucu seeds, with charcoal or with the sap of the genipap tree, to make bold patterns. In some cases their short-cut hair was solid with red pigment.

Welcoming parties set fire to the undergrowth to guide neighbors who came by truck, on foot, in

congruously, carried huge radio and tape recorder sets.

"We dedicate this Kuarup to all the tribal people of Brazil, especially the forgotten tribes of the Amazon, the oppressed Pataxo, Guara-ni, Kaingang "intonea Yanocula Rodarte, a deputy director of the Xingu Indian reservation. In the center of the village stood six carved tree trunks denoting

people in line to the chieftaincy who died in the last year, including the 2-month-old daughter of Aritana. After a night of lament, the logs were thrown into the river to liberate the spirits.

Despite the colorful ceremonies, the Indians did not forget their reason for permitting the white intru-sion. Chief Raoni of the Txucarramae tribe told Costa Couto: Sarney pays attention to you, I have to pay attention to my peo-ple." He delivered a stream of complaints about killings of his people.

"I don't have the means to wage war." Raoni said. The former military government of Brazil appropriated a 15-kilometer (9-mile) strip of his land. Costa Couto assured him that compensation was being arranged.

As dawn broke after a night of wailing and lobbying and exploding fireworks, the mood changed. It was time for the huka huka wrestling contest and the emergence of the virgins, white-skinned from living in seclusion for as much as three years.

Throwing up clouds of dust, the wrestlers whirted around. Aritana emerged as champion. It was difficult for white visitors to assess whether the light had been straight or a political compromise.

The ministers flew back to the concrete jungle of Brasilia promising their hosts that the demarcation of Indian lands would be included in a new constitution to be written next year.

There are powerful lobbies ranged against the Indian claim. however; mining companies and ranchers say that, given Brazil's more than \$100 billion in foreign debts. allowing 220,000 of the country's 144 million people to maintain 7 percent of the territory in an unproductive state would be economic suicide.

Art Buchwald is on vacation,

Full Life, Empty Hall for Renee Katz

By Linda Wolfe
Not York Times Service
J EW YORK — In the summer of 1979, her name was in newspapers around the world, a testament to the single moment on a subway platform that could irrevocably change a person's life.

That sense of vulnerability produced a flood of public concern for Renee Katz. a music student whose right hand was severed when she was pushed in front of a subway train. Could the hand be reattached? Would she play the piano or flute again? What would she make of her life?
"Follow me," said Katz the other day, the tails of her lab coat

flapping as she darted down the corridor of North Shore University Hospital on Long Island. At 24, she is working as an occupa-tional therapist, helping others along the road to rehabilitation she trod for more than two years. She entered an empty lecture

hall and headed to the back of a stage. Buried in a jungle of cable wires, slide projectors and video screens was a piano she had scoured hospital grounds to find.
As she often does at lunchtime. when the auditorium is empty.

Katz sat by the piano and began to play. But the fingers that once whisked over the keys now plod: playing the flute, which Katz had been studying at the city's High School of Music and Arts, is vir-tually impossible. It's really so sad," she said. All traces of remorse end with

this matter-of-fact admission. The hand, so mangled that doctors considered not trying to save it, was reattached during 16 hours of microsurgery and is now strong enough to arm-wrestle. The teen-age sweetheart who stood by Katz's side during her ordeal. David Simon, is now her husband. The aborted plan to pursue a music fellowship at the New England Conservatory of Music led to a degree in occupational therapy from New York University and a creative and

challenging career.

Katz is not just muddling through her new life, but rejoicing in it. She does not just walk, she bolts; she does not just talk, she spills out ideas in a fast-flow-

ing river of words. "I'm lucky," she said, "really lucky." She was eating yogurt with her left hand, a small tribute

Renee Katz, left, with a patient: "I really understand anger and frustration." to the years of therapy that transferred such skills from her right

"It's a question of concentrat-ing not on what you've lost but on what you've been lucky enough to keep," said Dr. William Shaw, an associate professor at New York University Medical Center and head of plastic surgery at Belle-vue Medical Center who led the surgical team that reattached Katz's hand.

Over two years, for more than an hour a day, five days a week, Kaiz attended physical and occupational therapy sessions at the Institute of Rehabilitation Medicine of New York University Hospital. She can remember bursting into tears a number of times as she lifted weights and did stretching exercises, working to regain the use of her hand. "It was traumatic and very

frustrating for her," said Patricia Casler, the occupational therapist who worked with Katz at the institute. "For the first month she couldn't move her fingers. Then she could move them but couldn't grasp anything. It took about five more months to be able to feed herself, and even then it was with special adaptive equipment."

Katz ended formal treatment toward the end of 1981, although the therapy she now administers to others is in itself rehabilitative. Coaching people whose upper

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hand is constantly at work building splints, for example, or demonstrating innovative ways to cut a cucumber or tie a shoe.

The satisfaction of being able to use her experience to encourage others has been as rewarding as it was unanticipated. "You must never tell someone

that you understand what they are going through," Katz said in the white-walled room where she and 15 other therapists at North Shore treat outpatients and those who are hospitalized. "Everybody's experience is really different, and some people would resent hearing that.

"At the same time," she said. recalling the agony of being able to play classical flute one day and then having to concoct elaborate schemes just to blow-dry her hair. "I really understand anger and frustration.

Not all of Katz's 12 patients know about her accident, despite the bandage she wears for protection when she works. She tells the story only to those who she thinks might draw something from it, she said, and not those whose trauma has made them too selfinvolved to learn from others.

Ann Carbonaro, one of Katz's hospitalized patients, suffers from a rare spinal disorder that has left her on her back with little

better," Carbonaro said, "like maybe she understands what I'm going through."
"One of the most important

things patients can see from me is that pain ends." Katz said. "It might take a really long time and feel like it's never going to happen, but they can look at me and see that it does." Linda Caplan, 28, who lost the

use of her arms after a stroke three years ago, sees Katz as a reminder that she, too, may regain her abilities.

"I can't pick up a dime now."
Caplan said. "It makes me crazy. But I watch Renee do it and I know that she was even worse off than I am. If she can do it, I should be able to do it better.'

And for Katz, there is still her music. A soprano, she now sings semiprofessionally.

Sometimes she will emerge from the back of the stage in the hospital's lecture hall and belt out a ballad to the empty seats, or practice scales to warm up for her weekly singing lessons. She per-forms with a Long Island band that plays at weddings and is polishing up an act that she hopes to take to a Manhattan nightclub.

"Sure it would be nice to play the piano while I sang," Katz said. "So you get an accompanist instead. A lot of people do. Maybe it's even better that way, because then you can focus all your bodies have been debilitated by muscle control. She knows all energy on getting better at one injury or illness, Katz's right about Katz. "It makes me feel specific thing."

PEOPLE Kirkpatrick Wins Prize,

Jeane J. Kirkpatrick, the former in Japan. The musical's producer. U.S. representative to the United David Merrick, and his wife, Etan. Nations, and Operation Moses, the are scheduled to go to Japan later rescue mission that took 10,000 this month. Meanwhile, Clare Ethiopian Jews to Israel, have been named co-recipients of the 1985 chorus girl in the show but went on Jabotinsky Prize/Defender of Jerusalem Award. The \$100,000 prize don production of "42nd Street." has been awarded annually since takes over the role in New York on takes over the role in New York on 1983 for extraordinary efforts "in defense of the rights of the Jewish people." Eryk Spektor, chairman of the Jabotinsky Foundation, said in New York. The award to Operation Moses will be used to fund 50 scholarships at Israeli colleges for young people brought to Israel by the rescue mission.

A dozen folk artists have been

awarded fellowships in Washington by the National Endowment for the Arts and praised by President Ronald Reagan. Frank Hod-soll, the endowment chairman, presented plaques and \$5,000 cash awards to Jammy Jansoro, a Basque accordionist from Idaho; Cari Norris of Kennicky, accepting for her grandmother, Lily May Ledford, an Appalachian musician and singer who died July 14; Eppie Archuleta, clarinetist from New York; Mealii Kalama, a Hawaiian quilter; Leif Melgaard, a Norwegian woodcarver from Minneapolis; Bua Xon Mus, a Laotian musician from Oresical instruments from Puerto er, storyteller and illustrator from blues musician and songwriter

If you were the hamburger king of Japan and you wanted to import your country, what would you do?

liams, a spoons and bones player

and poet from Philadelphia.

Tuesday. The Soviet film director and defector Andrei Tarkovsky says Prime Minister Olof Palme of Sweden has

agreed to help him get permission for his son. Andrei, 15, to leave the Soviet Union. The director, who has been shooting a film in Swed ... delivered a written appeal to the prime minister's office. If Palme is returned to office in Sunday's elections, he is expected to visit Moscow at the invitation of the Soviet leader, Mikhail S. Gorbachev.

Doctors have removed a bone spur from the right elbow of the U.S. Senate majority leader. Robert Dole, in a minor operation that allowed the Kansas Republican to resume work later in the day. "The a Hispanic weaver from Colorado; bone spur was pressing on a nerve Alice New Holy Blue Legs, a Lakota Sioux quill artist from South Dakota; Periklis Halkiss, a Greek result of his World War II inju-

Prince Charles of Britain will go to Texas in February to celebrate gon; Julio Negron, a maker of mu- the state's 150th anniversary of independence from Mexico and to Rico; Glenn Ohrlin, a cowboy sing-present the Winston Churchill Award to the Dallas businessman Arkansas; Henry Townsend, a H. Ross Perot. Perot's reaction to this news? "It's very kind of him to from St. Louis; and Horace Wil-come." . . . Lord Snowdon, staying at the Sheraton-Carlton Hotel in Washington, was so taken with the towels and washcloths that he wanted to take some home. The photographer, being a gentleman. did not just stuff a few into his a bit more American culture to suitcase but asked the Carlton's resident manager, Mark Hamber, if Den Fujita is going to spend \$5 he could have a set. Hamber saw million to import an American that they were gift-wrapped. Per-company of the Broadway musical haps Snowdon noticed that the '42nd Street" for a one-month en- towels were monogrammed with a gagement at the prestigious NHK big Sheraton "S." . . . Printer Hall in Tokyo, then film the English-language production, air it on of Luxembourg are in Washington Japanese television and release it as for a salute at the American Film a video cassette. Fujita is president Institute to the films and filmmak-of the 600-store McDonald's chain ers of Europe.

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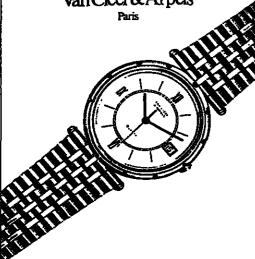
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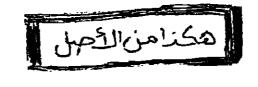
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